

FINANCE COMMITTEE AGENDA

Called by: Jaime Salgado, Chairman
Members: Steve Schultz, John
Butitta, Paul Arena, Joe Hoffman,
Jean Crosby, Keith McDonald

DATE: THURSDAY, AUGUST 4, 2022
TIME: **5:30 PM**
LOCATION: ROOM 303
COUNTY ADMINISTRATION BLDG
404 ELM STREET
ROCKFORD, IL 61101

AGENDA:

- A. Call to Order
- B. Roll Call
- C. Approval of Minutes – None
- D. Public Comment – This is the time we invite the public to address the Finance Committee with issues and concerns. We ask you to limit your comments to three minutes. Personal attacks or inappropriate language of any sort will not be tolerated. We will allow a maximum of five speakers on a first come basis with sign up at the meeting. Speakers may not address zoning matters which are pending before the ZBA, the Zoning Committee or the County Board. Personnel matters or pending or threatened litigation may not be addressed in open session. An individual may speak a maximum of three times per calendar year on the same topic. This prohibition shall include the repetition of the same topic in a statement on what is purported to be a different topic. After acknowledgement by the chair, please stand and state your name. Thank you.
- E. An ordinance Authorizing the Issuance of not to Exceed \$12,500,000 of General Obligation Bonds (Alternate Revenue Source) for the Purpose of Refunding Certain Outstanding Bonds of the County
- F. Resolution Awarding Gigabit to the Desktop Project Phase 2 and Server Licensing Contracts
- G. Closed Session to Discuss Pending Litigation and Labor Negotiations
- H. Future Agenda Items
- I. Adjournment



Resolution Executive Summary

Prepared By: David J. Rickert
Committee: Finance Committee
Committee Date: Aug 4, 2022
Resolution Title: An ordinance authorizing the issuance of not to exceed \$12,500,000 of General Obligation Bonds (Alternate Revenue Source) for the purpose of refunding certain outstanding bonds of the County

County Code: Not Applicable

Board Meeting Date: Aug 11, 2022

Budget Information:

Was item budgeted?	No	Appropriation Amount:	N/A
If not, explain funding source: Public Safety Sales Tax			
ORG/OBJ/Project Code: N/A		Budget Impact: N/A	

Background Information:

In order to reduce the debt burden on the Public Safety Sales Tax and to smooth out future debt payments, a restructuring of the 2013A Bonds with a \$4,000,000 debt reduction is recommended. A detailed analysis of this proposal is attached you your consideration. This was also discussed and approved in concept at the July 21 Finance Committee Meeting.

Recommendation: Staff Recommends

Contract/Agreement: Detailed bond agreements will be produced once this initial approval by the County Board takes place and the statutory waiting period begins.

Legal Review: Chapman and Cutler LLP will serve as bond counsel

Follow-Up: This is the first step in the bond refinance process.

ORDINANCE NO. _____

AN ORDINANCE authorizing the issuance by The County of Winnebago, Illinois, of General Obligation Bonds (Alternate Revenue Source) in an aggregate principal amount not to exceed \$12,500,000 for the purpose of refunding certain outstanding bonds of said County.

* * *

WHEREAS, The County of Winnebago, Illinois (the “*County*”), is a duly organized and existing county, created and existing under the provisions of the laws of the State of Illinois, and is now operating under the provisions of the Counties Code of the State of Illinois, as amended; and

WHEREAS, the County has issued and has outstanding General Obligation Alternate Refunding Bonds (Public Safety Sales Tax Alternate Revenue Source), Series 2013A (the “*2013A Bonds*”); and

WHEREAS, the County Board of the County (the “*Board*”) has determined that it is advisable, necessary and in the best interests of the County to refund all or a portion of the 2013A Bonds in order to restructure the debt burden of the County or realize debt service savings; and

WHEREAS, in order to refund all or a portion of the 2013A Bonds, the Board has further determined that it is advisable, necessary and in the best interests of the County that the County borrow an amount not to exceed \$12,500,000 and, in evidence thereof, issue alternate bonds in an aggregate principal amount not to exceed \$12,500,000 (the “*Bonds*”), all in accordance with the Local Government Debt Reform Act of the State of Illinois, as amended; and

WHEREAS, the revenue source that will be pledged to the payment of the principal of and interest on the Bonds will be revenues received by the County from the special county retailers’ occupation tax and service occupation tax for public safety purposes (the “*Pledged Revenues*”); and

WHEREAS, if the Pledged Revenues are insufficient to pay the Bonds, ad valorem property taxes upon all taxable property in the County without limitation as to rate or amount are authorized to be extended to pay the principal of and interest on the Bonds:

NOW, THEREFORE, It Is Hereby Ordained by the County Board of The County of Winnebago, Illinois, as follows:

Section 1. Incorporation of Preambles. The Board hereby finds that all of the recitals contained in the preambles to this Ordinance are full, true and correct and does incorporate them into this Ordinance by this reference.

Section 2. Determination To Issue Bonds. In order to refund all or a portion of the 2013A Bonds, it is advisable, necessary and in the best interests of the County that the County borrow an amount not to exceed \$12,500,000 and, in evidence thereof, the Bonds are hereby authorized to be issued and sold in an aggregate principal amount not to exceed \$12,500,000.

Section 3. Publication. This Ordinance, together with a notice in the statutory form, shall be published in the *Rockford Journal*, being a newspaper having general circulation in the County. If no petition, signed by not less than 13,157 electors of the County (said number of electors being equal to 7.5% of the registered voters in the County) asking that the question of the issuance of the Bonds be submitted to referendum, is filed with the County Clerk of the County (the “*County Clerk*”) within thirty (30) days after the date of the publication of this Ordinance and said notice, then the Bonds shall be authorized to be issued. A petition form shall be provided by the County Clerk to any individual requesting one.

Section 4. Additional Ordinances. If no petition meeting the requirements of applicable law is filed during the petition period hereinabove referred to, then the Board may adopt additional ordinances or proceedings supplementing or amending this Ordinance providing for the issuance and sale of the Bonds, and prescribing all the details of the Bonds, so long as the maximum

aggregate principal amount of the Bonds as set forth in this Ordinance is not exceeded and there is no material change in the purposes described herein. Such additional ordinances or proceedings shall in all instances become effective immediately without publication or posting or any further act or requirement. This Ordinance, together with such additional ordinances or proceedings, shall constitute complete authority for the County to issue the Bonds in accordance with applicable law.

Section 5. Severability. If any section, paragraph, clause or provision of this Ordinance shall be held invalid, the invalidity of such section, paragraph, clause or provision shall not affect any of the other provisions of this Ordinance.

Section 6. Repealer and Effective Date. All ordinances, resolutions or orders, or parts thereof, in conflict with the provisions of this Ordinance are to the extent of such conflict hereby repealed and this Ordinance shall be in full force and effect forthwith upon its adoption.

PASSED by the County Board of The County of Winnebago, Illinois, this 11th day of August, 2022.

Chairman of the County Board of
The County of Winnebago, Illinois

ATTEST

County Clerk,
The County of Winnebago, Illinois

MINUTES of a regular public meeting of the County Board of
The County of Winnebago, Illinois, held in the County Board Room
located in the Winnebago County Courthouse, 400 West State
Street, Rockford, Illinois, in said County at 6:00 o'clock P.M., on
the 11th day of August, 2022.

* * *

The Chairman called the meeting to order and directed the County Clerk to call the roll.

Upon the roll being called, Joe Chiarelli, the Chairman, and the following County Board
Members were physically present at said location: _____

The following County Board Members were allowed by a majority of the members of the
County Board in accordance with and to the extent allowed by rules adopted by the County Board
to attend the meeting by video or audio conference: _____

No County Board Member was not permitted to attend the meeting by video or audio
conference.

The following County Board Members were absent and did not participate in the meeting
in any manner or to any extent whatsoever: _____

The Chairman announced that, in order to refund certain outstanding bonds of the County,
the County Board would consider the adoption of an ordinance authorizing the issuance of general

obligation alternate bonds and directing the publication of a notice setting forth the determination of the County Board to issue such bonds.

Whereupon County Board Member _____ presented and the County Clerk read by title an ordinance as follows, copies of which were provided to everyone in attendance at said meeting who requested a copy:

County Board Member _____ moved and County Board Member _____ seconded the motion that said ordinance as presented and read by title be adopted.

After a full discussion thereof, the Chairman directed that the roll be called for a vote upon the motion to adopt said ordinance.

Upon the roll being called, the following County Board Members voted AYE: _____

The following County Board Members voted NAY: _____

Whereupon the Chairman declared the motion carried and said ordinance adopted, approved and signed the same in open meeting and directed the Clerk to record the same in the records of the County Board of The County of Winnebago, Illinois, which was done.

Other business not pertinent to the adoption of said ordinance was duly transacted at the meeting.

Upon motion duly made, seconded and carried, the meeting was adjourned.

County Clerk

STATE OF ILLINOIS)
) SS
COUNTY OF WINNEBAGO)

CERTIFICATION OF ORDINANCE AND MINUTES

I, the undersigned, do hereby certify that I am the duly qualified and acting County Clerk of The County of Winnebago, Illinois (the “*County*”), and as such officer I am the keeper of the books, records, files, and journal of proceedings of the County and of the County Board thereof (the “*Board*”).

I do further certify that the foregoing constitutes a full, true and complete transcript of the minutes of the meeting of the Board held on the 11th day of August, 2022, insofar as the same relates to Ordinance No. _____ entitled:

AN ORDINANCE authorizing the issuance by The County of Winnebago, Illinois, of General Obligation Bonds (Alternate Revenue Source) in an aggregate principal amount not to exceed \$12,500,000 for the purpose of refunding certain outstanding bonds of said County.

a true, correct and complete copy of which said ordinance as presented at said meeting appears in the foregoing transcript of the minutes of said meeting.

I do further certify that the deliberations of the Board on the consideration of said ordinance were taken openly, that the vote on the adoption of said ordinance was taken openly, that said meeting was held at a specified time and place convenient to the public, that notice of said meeting was duly given to all of the news media requesting such notice, that an agenda for said meeting was posted at the location where said meeting was held and at the principal office of the Board at least 48 hours in advance of the holding of said meeting, that at least one copy of said agenda was continuously available for public review during the entire 48-hour period preceding said meeting, that a true, correct and complete copy of the agenda as so posted is attached hereto as *Exhibit A*, that said meeting was called and held in strict accordance with the provisions of the Counties Code of the State of Illinois, as amended, the Open Meetings Act of the State of Illinois, as amended, and the Local Government Debt Reform Act of the State of Illinois, as amended, and that the Board has complied with all of the applicable provisions of said Code and said Acts and its procedural rules in the consideration of said ordinance.

IN WITNESS WHEREOF, I hereunto affix my official signature and the seal of the County, this 11th day of August, 2022.

County Clerk, The County of
Winnebago, Illinois

[SEAL]

**NOTICE OF INTENT TO ISSUE BONDS
AND RIGHT TO FILE PETITION**

NOTICE IS HEREBY GIVEN that pursuant to Ordinance No. _____ (the "*Ordinance*"), adopted by the County Board of The County of Winnebago, Illinois (the "*County*"), on the 11th day of August, 2022, the County intends to issue alternate bonds (the "*Bonds*") in an aggregate principal amount not to exceed \$12,500,000 in order to refund all or a portion of the General Obligation Alternate Refunding Bonds (Public Safety Sales Tax Alternate Revenue Source), Series 2013A, of the County. The revenue source that will be pledged to the payment of the principal of and interest on the Bonds will be revenues received by the County from the special county retailers' occupation tax and service occupation tax for public safety purposes. If this revenue source is insufficient to pay the Bonds, ad valorem property taxes upon all taxable property in the County without limitation as to rate or amount are authorized to be extended to pay the principal of and interest on the Bonds. A complete copy of the Ordinance follows this notice.

NOTICE IS HEREBY FURTHER GIVEN that a petition signed by 13,157 or more electors of the County (said number of electors being equal to 7.5% of the registered voters in the County) asking that the question of the issuance of the Bonds be submitted to referendum may be filed with the County Clerk of the County (the "*County Clerk*") within 30 days after the date of publication of the Ordinance and this notice. If such petition is filed with the County Clerk within thirty (30) days after the date of publication of the Ordinance and this notice, an election on the proposition to issue the Bonds shall be held on the 28th day of February, 2023, unless none of the voters of the County are scheduled to cast votes for any candidates for nomination for, election to or retention in public office at said election, in which case an election on the proposition to issue said bonds shall be held on the 4th day of April, 2023. The Circuit Court may declare that an emergency referendum should be held prior to either of said election dates pursuant to the provisions of Section 2A-1.4 of the Election Code of the State of Illinois, as amended. If no such petition is filed within said thirty (30) day period, then the County shall thereafter be authorized to issue the Bonds for the purpose hereinabove provided. A form of petition is available to any individual requesting one at the office of the County Clerk.

By order of the County Board of The County of Winnebago, Illinois, this 11th day of August, 2022.

Lori Gummow
County Clerk, The County of Winnebago,
Illinois

[illegible]

PETITION

We, the undersigned, being registered voters of The County of Winnebago, Illinois, do hereby request that the following proposition be submitted to the voters of said County: "Shall The County of Winnebago, Illinois, be authorized to issue \$12,500,000 general obligation alternate bonds in order to refund all or a portion of the General Obligation Alternate Refunding Bonds (Public Safety Sales Tax Alternate Revenue Source), Series 2013A, of said County, as described in an ordinance adopted by the County Board of said County on the 11th day of August, 2022, with revenues received by said County from the special county retailers' occupation tax and service occupation tax for public safety purposes, to be the revenue source to be used to pay the principal of and interest on said bonds, unless said revenues are insufficient to pay said bonds, in which case ad valorem property taxes levied upon all taxable property in said County without limitation as to rate or amount are authorized to be extended for such purpose?", be certified to the County Clerk of said County and to the Board of Election Commissioners of the City of Rockford, Winnebago and Ogle Counties, Illinois, and submitted to the electors of said County at the next election at which such proposition may be submitted to said electors:

[illegible]

The undersigned, being first duly sworn, deposes and certifies that he or she is at least 18 years of age, his or her residence address is _____ (Street Address), _____ (City, Village or Town), Winnebago County, Illinois, that he or she is a citizen of the United States of America, that the signatures on the foregoing petition were signed in his or her presence and are genuine, that to the best of his or her knowledge and belief the persons so signing were at the time of signing said petition registered voters of said County and that their respective residences are correctly stated therein.

Signed and sworn to before me this
day of _____, 2022.

Illinois Notary Public

My commission expires _____

(NOTARY SEAL)

The County of Winnebago, Illinois

General Obligation Refunding Bonds (Alternate Revenue Source), Series 2022

****Current Refunding of Series 2013A, Preliminary****

Table of Contents

Report

Sources & Uses	1
Debt Service Schedule	2
Debt Service Comparison	3
Pricing Summary	4
Current Refunding Escrow	5
Debt Service To Maturity And To Call	6

The County of Winnebago, Illinois

General Obligation Refunding Bonds (Alternate Revenue Source), Series 2022

****Current Refunding of Series 2013A, Preliminary****

Sources & Uses

Dated 10/27/2022 | Delivered 10/27/2022

Sources Of Funds

Par Amount of Bonds	\$12,010,000.00
Planned Issuer Equity contribution	4,000,000.00

Total Sources	\$16,010,000.00
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Uses Of Funds

Total Underwriter's Discount (0.800%)	96,080.00
Costs of Issuance	90,000.00
Deposit to Current Refunding Fund	15,822,579.75
Rounding Amount	1,340.25

Total Uses	\$16,010,000.00
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The County of Winnebago, Illinois

General Obligation Refunding Bonds (Alternate Revenue Source), Series 2022

****Current Refunding of Series 2013A, Preliminary****

Debt Service Schedule

Date	Principal	Coupon	Interest	Total P+I	Fiscal Total
10/27/2022	-	-	-	-	-
06/30/2023	-	-	243,202.50	243,202.50	-
12/30/2023	2,000,000.00	3.000%	180,150.00	2,180,150.00	2,423,352.50
06/30/2024	-	-	150,150.00	150,150.00	-
12/30/2024	3,180,000.00	3.000%	150,150.00	3,330,150.00	3,480,300.00
06/30/2025	-	-	102,450.00	102,450.00	-
12/30/2025	3,180,000.00	3.000%	102,450.00	3,282,450.00	3,384,900.00
06/30/2026	-	-	54,750.00	54,750.00	-
12/30/2026	-	-	54,750.00	54,750.00	109,500.00
06/30/2027	-	-	54,750.00	54,750.00	-
12/30/2027	-	-	54,750.00	54,750.00	109,500.00
06/30/2028	-	-	54,750.00	54,750.00	-
12/30/2028	850,000.00	3.000%	54,750.00	904,750.00	959,500.00
06/30/2029	-	-	42,000.00	42,000.00	-
12/30/2029	890,000.00	3.000%	42,000.00	932,000.00	974,000.00
06/30/2030	-	-	28,650.00	28,650.00	-
12/30/2030	940,000.00	3.000%	28,650.00	968,650.00	997,300.00
06/30/2031	-	-	14,550.00	14,550.00	-
12/30/2031	970,000.00	3.000%	14,550.00	984,550.00	999,100.00
Total	\$12,010,000.00	-	\$1,427,452.50	\$13,437,452.50	-

Yield Statistics

Bond Year Dollars	\$47,581.75
Average Life	3.962 Years
Average Coupon	3.0000000%
Net Interest Cost (NIC)	3.2019262%
True Interest Cost (TIC)	3.2209154%
Bond Yield for Arbitrage Purposes	2.9985659%
All Inclusive Cost (AIC)	3.4318328%

IRS Form 8038

Net Interest Cost	3.0000000%
Weighted Average Maturity	3.962 Years

The County of Winnebago, Illinois

General Obligation Refunding Bonds (Alternate Revenue Source), Series 2022

****Current Refunding of Series 2013A, Preliminary****

Debt Service Comparison

Date	Total P+I	Existing D/S	Net New D/S	Old Net D/S	Savings
12/30/2022	-	3,294,600.00	3,294,600.00	3,682,100.00	387,500.00
12/30/2023	2,423,352.50	-	2,423,352.50	8,335,000.00	5,911,647.50
12/30/2024	3,480,300.00	-	3,480,300.00	8,337,000.00	4,856,700.00
12/30/2025	3,384,900.00	-	3,384,900.00	-	(3,384,900.00)
12/30/2026	109,500.00	-	109,500.00	-	(109,500.00)
12/30/2027	109,500.00	-	109,500.00	-	(109,500.00)
12/30/2028	959,500.00	-	959,500.00	-	(959,500.00)
12/30/2029	974,000.00	-	974,000.00	-	(974,000.00)
12/30/2030	997,300.00	-	997,300.00	-	(997,300.00)
12/30/2031	999,100.00	-	999,100.00	-	(999,100.00)
Total	\$13,437,452.50	\$3,294,600.00	\$16,732,052.50	\$20,354,100.00	\$3,622,047.50

PV Analysis Summary (Net to Net)

Gross PV Debt Service Savings	4,321,420.07
Net PV Cashflow Savings @ 3.432%(AIC)	4,321,420.07
Total Cash contribution	(4,000,000.00)
Contingency or Rounding Amount	1,340.25
Net Present Value Benefit	\$322,760.32
Net PV Benefit / \$15,500,000 Refunded Principal	2.082%
Net PV Benefit / \$12,010,000 Refunding Principal	2.687%

Refunding Bond Information

Refunding Dated Date	10/27/2022
Refunding Delivery Date	10/27/2022

The County of Winnebago, Illinois

General Obligation Refunding Bonds (Alternate Revenue Source), Series 2022

****Current Refunding of Series 2013A, Preliminary****

Pricing Summary

Maturity	Type of Bond	Coupon	Yield	Maturity Value	Price	Dollar Price
12/30/2023	Serial Coupon	3.000%	3.000%	2,000,000.00	100.000%	2,000,000.00
12/30/2024	Serial Coupon	3.000%	3.000%	3,180,000.00	100.000%	3,180,000.00
12/30/2025	Serial Coupon	3.000%	3.000%	3,180,000.00	100.000%	3,180,000.00
12/30/2028	Serial Coupon	3.000%	3.000%	850,000.00	100.000%	850,000.00
12/30/2029	Serial Coupon	3.000%	3.000%	890,000.00	100.000%	890,000.00
12/30/2030	Serial Coupon	3.000%	3.000%	940,000.00	100.000%	940,000.00
12/30/2031	Serial Coupon	3.000%	3.000%	970,000.00	100.000%	970,000.00
Total	-	-	-	\$12,010,000.00	-	\$12,010,000.00

Bid Information

Par Amount of Bonds	\$12,010,000.00
Gross Production	\$12,010,000.00
Total Underwriter's Discount (0.800%)	\$(96,080.00)
Bid (99.200%)	11,913,920.00
Total Purchase Price	\$11,913,920.00
Bond Year Dollars	\$47,581.75
Average Life	3.962 Years
Average Coupon	3.0000000%
Net Interest Cost (NIC)	3.2019262%
True Interest Cost (TIC)	3.2209154%

The County of Winnebago, Illinois

General Obligation Refunding Bonds (Alternate Revenue Source), Series 2022

****Current Refunding of Series 2013A, Preliminary****

Current Refunding Escrow

Date	Principal	Rate	Interest	Receipts	Disbursements	Cash Balance
10/27/2022	-	-	-	0.75	-	0.75
12/30/2022	15,822,579.00	2.340%	64,920.25	15,887,499.25	15,887,500.00	-
Total	\$15,822,579.00	-	\$64,920.25	\$15,887,500.00	\$15,887,500.00	-

Investment Parameters

Investment Model [PV, GIC, or Securities]	Securities
Default investment yield target	Bond Yield
Cash Deposit	0.75
Cost of Investments Purchased with Bond Proceeds	15,822,579.00
Total Cost of Investments	\$15,822,579.75
Target Cost of Investments at bond yield	\$15,804,964.42
Actual positive or (negative) arbitrage	(17,615.33)
Yield to Receipt	2.3535221%
Yield for Arbitrage Purposes	2.9985659%
State and Local Government Series (SLGS) rates for	7/15/2022

The County of Winnebago, Illinois

General Obligation Refunding Bonds (Alternate Revenue Source), Series 2022

****Current Refunding of Series 2013A, Preliminary****

Debt Service To Maturity And To Call

Date	Refunded Bonds	Interest to Call	D/S To Call	Principal	Interest	Refunded D/S	Fiscal Total
10/27/2022	-	-	-	-	-	-	-
12/30/2022	15,500,000.00	387,500.00	15,887,500.00	-	387,500.00	387,500.00	387,500.00
06/30/2023	-	-	-	-	387,500.00	387,500.00	-
12/30/2023	-	-	-	7,560,000.00	387,500.00	7,947,500.00	8,335,000.00
06/30/2024	-	-	-	-	198,500.00	198,500.00	-
12/30/2024	-	-	-	7,940,000.00	198,500.00	8,138,500.00	8,337,000.00
Total	\$15,500,000.00	\$387,500.00	\$15,887,500.00	\$15,500,000.00	\$1,559,500.00	\$17,059,500.00	-

Yield Statistics

Base date for Avg. Life & Avg. Coupon Calculation	10/27/2022
Average Life	1.687 Years
Average Coupon	5.0000000%
Weighted Average Maturity (Par Basis)	1.687 Years
Weighted Average Maturity (Original Price Basis)	1.685 Years

Refunding Bond Information

Refunding Dated Date	10/27/2022
Refunding Delivery Date	10/27/2022



Resolution Executive Summary

Prepared By: Department of Information Technology

Committee: Finance Committee

Committee Date: August 4, 2022

Resolution Title: Resolution Awarding Gigabit to the Desktop Project Phase 2 and Server Licensing Contracts

County Code: Winnebago County Purchasing Ordinance

Board Meeting Date: August 11, 2022

Budget Information:

Was item budgeted?	Yes - ARP Funded	Appropriation Amount:	\$ 2,394,681.21
Baker-Tilly ARP Compliance Review: Yes, Approved			
ORG/OBJ/Project Code: 61300-46600-RP008		Budget Impact: None - using ARP funds	

Background Information:

The Winnebago County Department of Information Technology (WinCo DoIT) is required to provide a secure and reliable information technology infrastructure for public safety, public health, a nursing home, the circuit courts, elections and all other Elected and Appointed officials. Covid-19 placed an extreme demand, at times causing network congestion, on bandwidth whereas the increase in remote computing required fast and secure access to internal and external electronic resources. Law enforcement, public health, courts, the nursing home, elections and other essential workers require both on premise and remote access to electronic resources. Covid-19 also created the requirement to become more creative with bi-directional data sharing with trading partners such as Axon, IDPH, IDOC, AOIC, prescription providers, medical providers, law enforcement agencies and others increasing the need for bandwidth. Covid-19 also magnified the need to provide internet service to the unserved or underserved citizens in Winnebago County.

Recommendation:

The Winnebago County Chief Information Officer recommends using Heartland's recommendations for Gigabit to the Desktop Project materials, as well as approving the work and materials submitted by IPC, and CDW-G. All materials and services are obtained at the lowest possible rates.

Contract/Agreement:

County to execute Purchase Orders for Heartland Business Solutions, IPC, and CDW-G. See Resolution Exhibits A, B and C for details.

RESOLUTION
of the
COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS

Sponsored by: Jaime Salgado, Committee Chairman
Submitted by: Finance Committee

2022 CR

**RESOLUTION AWARDING GIGABIT TO THE DESKTOP PROJECT PHASE 2 AND SERVER
LICENSING CONTRACTS**

WHEREAS, the Winnebago County Department of Information Technology (WinCo DoIT) is required to provide a secure and reliable information technology infrastructure for public safety, public health, a nursing home, the circuit courts, elections and all other Elected and Appointed officials; and,

WHEREAS, the Code of Ordinances for the County of Winnebago, Illinois, provides as in Section 2-357 (b) (1), Conditions for use. All procurements whose value equals or exceeds the competitive bidding threshold of \$25,000.00 shall be awarded by competitive bidding in accordance with this section except as otherwise provided in 2-357(c) (Request for Proposals), 2-357(d) (Professional Services), 2-357(e) (Sole-Source), 2-357(f) (Emergency Procurements), 2-357(g) (Cooperative Joint Purchasing) or as provided by State statute; and,

WHEREAS, Heartland Business Systems (HBS), with their better than Illinois State Contract pricing are authorized resellers for HPE Aruba hardware and software, see Resolution Exhibit A, for the HBS quote offering the lowest price available; and,

WHEREAS, IP Communications (IPC), with their Cooperative Joint Purchasing contract price are authorized resellers for Mitel hardware and software, see Resolution Exhibit B, for the IPC quote offering the lowest price available; and,

WHEREAS, the supplier, CDW-G, with their respective Cooperative Joint Purchasing Agreements and U.S. General Services Administration contract GS-35F-303DA, are authorized resellers for server licensing, see Resolution Exhibit C, for the CDW-G quote offering the lowest price available; and,

WHEREAS, the Finance Committee of the County Board for the County of Winnebago, Illinois, has reviewed the agreement from Heartland Business Systems Resolution Exhibit A; IP Communications Resolution Exhibit B and CDW-G Resolution Exhibit C, and recommends awarding an agreement; and,

NOW, THEREFORE, BE IT RESOLVED, by the County Board of the County of Winnebago, Illinois that the County Board Chairman is authorized to execute, on behalf of the County of Winnebago, Agreements and Purchase Orders with HEARTLAND BUSINESS SYSTEMS 5400 PATTON DRIVE, LISLE, ILLINOIS 60532, in the fixed cost of ONE MILLION, FOUR HUNDRED AND TWENTY FIVE THOUSAND, FIVE HUNDRED AND FIFTY EIGHT DOLLARS AND SIXTY SIX CENTS (\$1,425,558.66), IP COMMUNICATIONS 1521 WINDSOR ROAD, LOVES PARK, ILLINOIS 61111, in the fixed cost of TWO HUNDRED AND SEVEN THOUSAND, SIX HUNDRED TWENTY-NINE DOLLARS AND FORTY CENTS (\$207,629.40), CDW-G, 200 NORTH MILWAUKEE AVENUE, VERNON HILLS, ILLINOIS. 60061 in the dollar amount not to exceed of SEVEN HUNDRED SIXTY-ONE THOUSAND, FOUR HUNDRED NINETY-THREE DOLLARS AND FIFTEEN CENTS (\$761,493.15).

BE IT FURTHER RESOLVED, that this Resolution shall be in full force and effective immediately upon its adoption and the Clerk of the County Board is hereby authorized to prepare and deliver certified copies of this Resolution to the Department of Information Technology, Director of Purchasing, Finance Director, County Board Office, and County Auditor.

Respectfully Submitted,
FINANCE COMMITTEE

AGREE

DISAGREE

JAIME SALGADO, CHAIRMAN

JAIME SALGADO, CHAIRMAN

STEVE SCHULTZ, VICE CHAIRMAN

STEVE SCHULTZ, VICE CHAIRMAN

PAUL ARENA

PAUL ARENA

JOHN BUTITTA

JOHN BUTITTA

JEAN CROSBY

JEAN CROSBY

JOE HOFFMAN

JOE HOFFMAN

KEITH McDONALD

KEITH McDONALD

The above and foregoing Resolution was adopted by the County Board of the County of Winnebago, Illinois this ____ day of _____ 2022.

ATTESTED BY:

JOSEPH CHIARELLI
CHAIRMAN OF THE COUNTY BOARD
OF THE COUNTY OF WINNEBAGO, ILLINOIS

LORI GUMMOW
CLERK OF THE COUNTY BOARD
OF THE COUNTY OF WINNEBAGO, ILLINOIS

Phase II - Aruba Switching - Option 3 With Central Wired Wifi

Quote #276794 v1

Prepared For:

County of Winnebago

 Dan Magers
 404 Elm St Suite 506
 Rockford, IL 61101

P: (815) 319-4311

E: DMagers@WinColl.us

Prepared By:

Chicago Illinois Office

 Jim Dillon
 5400 Patton Drive Suite 4B
 Lisle, IL 60532

P: 630-786-6047

E: jdillon@hbs.net

Date Issued:

05.11.2022

Expires:

06.02.2022

Hardware/Software		Price	Qty	Ext. Price
	6405 Switch			
R0X41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	\$6,063.60	4	\$24,254.40
	9240 AOS Wireless			
R7H95A	Aruba 9240 (US) Campus Gateway	\$11,998.00	2	\$23,996.00
H34CME	Aruba 5Y FC NBD Exch 9240 Gateway SVC [for R7H95A]	\$17,359.55	2	\$34,719.10
JL485A	Aruba 25G SFP28 LC eSR 400m MMF Transceiver	\$483.60	2	\$967.20
R7J63A	Aruba 9240 Spare 550W AC Power Supply	\$238.00	2	\$476.00
JW124A	PC-AC-NA North America AC Power Cord	\$2.40	4	\$9.60
	Aruba Central Cloud Manager Option 2			
Q9Y60AAE	Aruba LIC-ENT Enterprise (LIC-AP LIC-PEF LIC-RFP and LIC-AW) Licence Bundle E-LTU	\$120.00	250	\$30,000.00
R4G92AAE	Aruba 5Y FC SW Lic Cntrl Bdle SVC [for JW471AAE]	\$166.60	2	\$333.20
	ClearPass			
JZ405AAE	Aruba ClearPass NL AC 10K CE E-LTU	\$44,000.00	1	\$44,000.00
HT9B7E	Aruba 5Y FC SW CP NL AC 10K CE E-L SVC [for JZ405AAE]	\$40,108.10	1	\$40,108.10
JZ399AAE	Aruba ClearPass Cx000V VM Appliance E-LTU	\$1,600.00	2	\$3,200.00
H9WX9E	Aruba 5Y FC SW CP Cx000V VMAppl E-L SVC [for JZ399AAE]	\$1,127.95	2	\$2,255.90
	Switches			
JL626A	Aruba 8325-32C FB 6 F 2 PS Bundle	\$18,238.00	8	\$145,904.00
JL626A ABA	INCLUDED: Power Cord - U.S. localization	\$0.00	8	\$0.00
JL704C	Aruba 8360-48Y6C v2 FB 5F 2AC Bundle	\$17,438.00	12	\$209,256.00
JL704C ABA	INCLUDED: Power Cord - U.S. localization	\$0.00	12	\$0.00
JL310A	Aruba 100G QSFP28 LC LR4 10km SMF 2-strand Transceiver	\$6,929.00	16	\$110,864.00
JL706C	Aruba 8360-48XT4C v2 FB 3F 2AC Bundle	\$13,878.00	6	\$83,268.00
JL706C ABA	INCLUDED: Power Cord - U.S. localization	\$0.00	6	\$0.00
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	\$1,979.60	214	\$423,634.40

Hardware/Software		Price	Qty	Ext. Price
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	\$7,412.39	4	\$29,649.56
J9151E	Aruba 10G SFP+ LC LR 10km SMF Transceiver	\$1,289.20	6	\$7,735.20
JL485A	Aruba 25G SFP28 LC eSR 400m MMF Transceiver	\$483.60	14	\$6,770.40
R0Z28A	Aruba 100G QSFP28 to QSFP28 15m AOC	\$1,186.00	6	\$7,116.00
JL087A	Aruba X372 54VDC 1050W AC Power Supply	\$563.60	4	\$2,254.40
JL087A	ABA INCLUDED: Power Cord - U.S. localization	\$0.00	4	\$0.00
J8177D	Aruba 1G SFP RJ45 T 100m Cat5e Transceiver	\$127.60	12	\$1,531.20
845970-B21	HPE QSFP28 to SFP28 Adapter	\$90.80	12	\$1,089.60
JL307A	Aruba 100G QSFP28-QSFP28 3m DAC Cable	\$277.20	20	\$5,544.00
JL488A	Aruba 25G SFP28 to SFP28 3m DAC Cable	\$155.60	12	\$1,867.20
J9283D	Aruba 10G SFP+ to SFP+ 3m DAC Cable	\$67.60	6	\$405.60
J9281D	Aruba 10G SFP+ to SFP+ 1m DAC Cable	\$51.60	6	\$309.60
JL640AAE	Aruba NetEdit Single Node 3yr Sub E-STU	\$45.00	100	\$4,500.00
JL482B	Aruba Rack Mount for Switch	\$28.50	8	\$228.00
R0Z25A	HPE Aruba 100G QSFP28 to QSFP28 1m Direct Attach Copper Cable - 3.28 ft QSFP28 Network Cable for Network Device - First End: 1 x QSFP28 Network - Second End: 1 x QSFP28 Network - 100 Gbit/s	\$94.00	32	\$3,008.00
R0Z27A	HPE Aruba 100G QSFP28 to QSFP28 7m Active Optical Cable - 22.97 ft Fiber Optic Network Cable for Network Device - QSFP28 Male Network - QSFP28 Male Network - 100 Gbit/s	\$549.00	14	\$7,686.00
	Aruba Central Wired Option - Removed Foundation Care			
R8L82AAE	ARUBA CENTRAL 64/54XX F 5Y E-STU (29 plus 6 previously supplied)	\$1,870.00	35	\$65,450.00
R3K05AAE	Aruba Central Foundation - Subscription License - 1 Chassis - 5 Year - Electronic	\$2,636.00	26	\$68,536.00
Q9Y80AAE	Aruba Central Foundation - Subscription License - 1 Switch (48 Ports) - 5 Year - Electronic (accounted for Phase 1 order and existing equipment)	\$936.00	37	\$34,632.00
		Subtotal		\$1,425,558.66

Quote Summary		Amount
Hardware/Software		\$1,425,558.66
Total:		\$1,425,558.66

This quote may not include applicable sales tax, shipping, handling and/or delivery charges. Final applicable sales tax, shipping, handling and/or delivery charges are calculated and applied at invoice. The above prices are for hardware/software only, and do not include delivery, setup or installation by Heartland ("HBS") unless otherwise noted. Installation by HBS is available at our regular hourly rates, or pursuant to a prepaid HBSFlex Agreement. This configuration is presented for convenience only. HBS is not responsible for typographical or other errors/omissions regarding prices or other information. Prices and configurations are subject to change without notice. HBS may modify or cancel this quote if the pricing is impacted by a tariff. A 15% restocking fee will be charged on any returned part. Customer is responsible for all costs associated with return of product and a \$25.00 processing fee. No returns are accepted by HBS without prior written approval. This quote expressly limits acceptance to the terms of this quote, and HBS disclaims any additional terms. By providing your "E-Signature," you acknowledge that your electronic signature is the legal equivalent of your manual signature, and you warrant that you have express authority to execute this agreement and legally bind your organization to this proposal and all attached documents. Any purchase that the customer makes from HBS is governed by HBS' Standard Terms and Conditions ("ST&Cs") located at <http://www.hbs.net/standard-terms-and-conditions>, which are incorporated herein by reference. The ST&Cs are subject to change. When a new order is placed, the ST&Cs on the above-stated website at that time shall apply. If customer has signed HBS' ST&Cs version 2018.v2.0 or later, or the parties have executed a current master services agreement, the signed agreement shall supersede the version on the website. Any order(s) that exceeds the credit limit assigned by HBS shall require upfront payment from customer in an amount determined by HBS. HBS shall make this determination at the time of the order, unless customer has previously submitted the required onboarding paperwork. In such event, HBS shall make this determination at the time of quoting. QT.2021.v1.0

Acceptance

Chicago Illinois Office**County of Winnebago**

Jim Dillon

Signature / Name

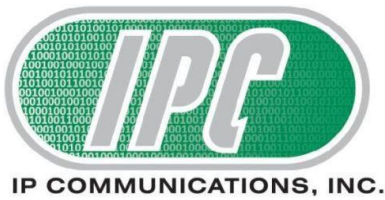
05/11/2022

Date

Signature / Name

Initials

Date



County of Winnebago
400 W State St
Rockford IL 61101

Date 07/27/2022
Sourcewell Number 022719-MBS
IPC Tracking Number 559548

Description	Part	Qty.	USD Each	USD Ext	NJPA Each	NJPA Ext
MCD ENTERPRISE ACTIVE AGENT LICENSE	54005043	10	150.00	1,500.00	90.00	900.00
CC Traditional Agent Add-on x1	54010690	10	550.00	5,500.00	330.00	3,300.00
6930 IP Phone	50006769	436	451.00	196,636.00	270.60	117,981.60
6940 IP Phone	50006770	181	605.00	109,505.00	363.00	65,703.00
6970 IP Conference Phone	50008271	12	908.00	10,896.00	544.80	6,537.60
Integrated DECT Headset (NA)	51305332	39	358.00	13,962.00	214.80	8,377.20
Labor for setting up voicemail boxes and AA for River Bluff on the County MAS server.		1	4,830.00	4,830.00	4,830.00	4,830.00
Changing the Health Department to Hotdesk ACD application and training , Install and train 10 new agents and program new Que for (IT) department ACD. Up-Grade River Bluff Controller to current Level.					Total	207,629.40

Terms Net :20

Customer:	Approved and Accepted by: IP Communications
Authorized	Authorized
Signature:	Signature:
Print Name	
and Title:	

QUOTE CONFIRMATION



DEAR DAN MAGERS,

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below.
[Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
1C8CMS4	7/28/2022	MS LICENSING 2022 W/SA	5336053	\$761,493.15

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Microsoft Exchange Server Standard Edition - license & software assurance - Mfg. Part#: 312-02176-3 UNSPSC: 43232915 Electronic distribution - NO MEDIA Contract: National IPA Technology Solutions (2018011-01)	5	1580551	\$925.99	\$4,629.95
Microsoft Windows Server Datacenter Edition - license & software assurance Mfg. Part#: 9EA-00267-3Y UNSPSC: 43233004 Electronic distribution - NO MEDIA Contract: National IPA Technology Solutions (2018011-01)	192	4325284	\$921.50	\$176,928.00
Microsoft SQL Server Standard Core Edition - license & software assurance - Mfg. Part#: 7NQ-00300-3 UNSPSC: 43232304 Electronic distribution - NO MEDIA Contract: National IPA Technology Solutions (2018011-01)	64	2669519	\$4,291.14	\$274,632.96
Microsoft Windows Server - license & software assurance - 1 user CAL Mfg. Part#: R18-00130-3 UNSPSC: 43233004 Electronic distribution - NO MEDIA Contract: National IPA Technology Solutions (2018011-01)	1700	1580439	\$54.86	\$93,262.00
Microsoft Exchange Server - license & software assurance - 1 user CAL Mfg. Part#: 394-00529-3 UNSPSC: 43232915 Electronic distribution - NO MEDIA Contract: National IPA Technology Solutions (2018011-01)	1700	1580568	\$114.90	\$195,330.00
VMware vSphere Enterprise Plus (v. 7) - license - 1 processor Mfg. Part#: VS7-EPL-C Electronic distribution - NO MEDIA Contract: National IPA Technology Solutions (2018011-01)	4	6030328	\$3,303.00	\$13,212.00
VMware Support and Subscription Production - technical support - for VMware Mfg. Part#: VS7-EPL-P-SSS-C Electronic distribution - NO MEDIA	4	6030336	\$874.56	\$3,498.24

QUOTE DETAILS (CONT.)

Contract: National IPA Technology Solutions (2018011-01)

PURCHASER BILLING INFO		SUBTOTAL	\$761,493.15
Billing Address: COUNTY OF WINNEBAGO 404 ELM ST STE 506 RM 202 ROCKFORD, IL 61101-1225 Phone: (815) 319-4444 Payment Terms: Net 30 Days-Govt State/Local		SHIPPING	\$0.00
		SALES TAX	\$0.00
		GRAND TOTAL	\$761,493.15
DELIVER TO	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515		
Shipping Address: WINNEBAGO COUNTY ATTN:DAN MAGERS 404 ELM ST. ROCKFORD, IL 61101 Phone: (815) 319-4444 Shipping Method: ELECTRONIC DISTRIBUTION			

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION



Philippe Stapp

(866) 551-9995

philsta@cdwg.com

LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$761,493.15	\$20,210.03/Month	\$761,493.15	\$23,400.68/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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