

OPERATIONS & ADMINISTRATIVE COMMITTEE AGENDA

Called by: Keith McDonald, Chairman
Members: Jaime Salgado, Paul Arena,
Dorothy Redd, Joe Hoffman, John
Butitta, Jean Crosby

DATE: THURSDAY, DECEMBER 3, 2020
TIME: IMMEDIATELY FOLLOWING
PUBLIC SAFETY COMMITTEE
LOCATION: VIRTUAL MEETING - ZOOM
(WINNEBAGO COUNTY YOUTUBE
LIVE)

AGENDA:

- A. Call to Order
- B. Roll Call
- C. Approval of September 1, 2020 Minutes
- D. Public Comment – This is the time we invite the public to address the Operations and Administrative Committee with issues and concerns. We ask you to limit your comments to three minutes. Personal attacks or inappropriate language of any sort will not be tolerated. We will allow a maximum of five speakers on a first come basis with sign up at the meeting. Speakers may not address zoning matters which are pending before the ZBA, the Zoning Committee or the County Board. Personnel matters or pending or threatened litigation may not be addressed in open session. An individual may speak a maximum of three times per calendar year on the same topic. This prohibition shall include the repetition of the same topic in a statement on what is purported to be a different topic. After acknowledgement by the chair, please stand and state your name. Thank you.
- E. Resolution Approving Annual FireEye Maintenance Service Agreement
- F. Other Matters
- G. Adjournment

Winnebago County Board
Operations and Administrative Committee Meeting
Virtual Meeting – Zoom
(Winnebago County YouTube Live)

Tuesday, September 1, 2020
5:30 PM

Present:

Keith McDonald, Chairman
Jaime Salgado
Dorothy Redd
John Butitta
Paul Arena

Others Present:

Steve Chapman
Pat Thompson, County Administrator
Ann Johns, Purchasing Director

Absent:

Jean Crosby
Joe Hoffman

AGENDA:

- A. Call to Order
- B. Roll Call
- C. Approval of April 6, June 18 and July 2, 2020 Minutes
- D. Public Comment
- E. Resolution Establishing the Date, Time, and Location of Each Meeting of the Winnebago County Board
- F. Resolution Authorizing Fire Alarm Signal Monitoring and Lease Services Agreement
- G. Other Matters
- H. Adjournment

Chairman McDonald called the meeting to order at 5:32 PM.

Motion to approve the minutes of April 6, June 18 and July 2, 2020

Moved: Mr. Salgado, Seconded: Mr. Arena.

Motion passed by unanimous voice vote.

Public Comment

Chairman McDonald omitted reading the Public Comment section of the Agenda due to no one present to speak.

Resolution Establishing the Date, Time, and Location of Each Meeting of the Winnebago County Board

Motion by Mr. McDonald and Seconded by Mr. Salgado.

- A discussion followed.

Motion passed by unanimous voice vote.

Resolution Authorizing Fire Alarm Signal Monitoring and Lease Services Agreement

Motion by Mr. McDonald and Seconded by Mr. Salgado.

- A discussion followed.

Motion passed by unanimous voice vote.

Other Matters

None

Motion to Adjourn. Moved: Mr. Salgado, Seconded: Mr. Butitta.

Motion passed by unanimous voice vote.

Respectfully submitted,

Amy Ferling

Administrative Assistant



Executive Summary

Date: December 3, 2020
To: Operations and Administrative Committee
Prepared by: DoIT Department

Subject: Resolution Approving Annual FireEye Maintenance Service Agreement
County Code: Winnebago County Purchasing Ordinance

Background:

The Winnebago County Department of Information Technology (WinCo DoIT) operates a complex network with several FireEye network security devices on its perimeter. These devices require annual maintenance to receive all of the necessary functionality from the vendor, FireEye. Winnebago County has had these FireEye devices for several years and will continue to utilize these devices. CDW-G is a government reseller for FireEye since they do not sell direct.

Recommendation:

WinCo DoIT recommends renewal of this annual maintenance service agreement in order to maintain our current network security posture. See Executive Summary Exhibit A.

Budget Impact: This expenditure is funded in our approved 2021 fiscal plan.

Contract/Agreement: This is an annual maintenance service agreement.

Follow-Up: DoIT will issue a County Purchase Order to CDW-G.

EXECUTIVE SUMMARY EXHIBIT A

**Use of COOPERATIVE/STATE/GSA AGREEMENTS
JUSTIFICATION FORM**

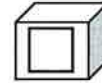
Requesting Department is to complete Justification Form and include enough documentation for the Purchasing Department to make its review. Allow up to four business days for reply.



Joint/Cooperative Contract



GSA/ Federal/State Contract



Other *

*If other, please explain:

Department making request:
DoIT

ORG/OBJ Codes:
44900-43166

Vendor Name
CDW-G

Contract/Agreement No.
2018011-01

Group/Agency/Non-Profit

Confirm Lead Agency

Confirmed pricing

Is the required Product or Service part of agreement?

Contract Document(s)

Does quote/proposal reference agreement and number?

List of Current Members

Agreement date still current

Explain your request to procure (the product or service) through the agreement listed above.

The price received is lower than expected. FireEye does not sell direct.

Requesting Department Information

Signature	<i>August A. Gentner</i>	E-mail	gus@wincoil.us
Name	August A Gentner	Phone	815-319-4305
Title	CIO	Date	11/13/20

Review by the Purchasing Department

Approved:

Were all materials included with request:

Date:
11-16-20

Signature:
August A. Gentner

Denied:

Yes No

ALL YOUR IT NEEDS ON ONE AGREEMENT



CONTRACT PURCHASING SIMPLICITY

CDW-G and National IPA offer a competitively solicited and publicly awarded cooperative purchasing agreement for Information Technology Solutions. This agreement features a comprehensive range of technology solutions including:

- Input Devices
- Media Supplies
- Network Equipment
- Printers
- Projectors
- Services
- Software
- Software Licensing
- Storage Devices
- Systems

To simplify the purchasing process, CDW-G offers National IPA participating agencies special pricing on technology solutions across a breadth of vendors. CDW-G also brings unmatched levels of service, advice and support from expert teams. Visit CDWG.com/nationalipasolutions for a complete list of products and services available. To simplify your purchase, search by keyword or browse by product category and use the resource links to access other valuable information.

Information Technology Solutions Contract #2018011-01

The National IPA contract portfolio, including the CDW-G agreement, is available to public agencies, educational institutions and agencies for public benefit. There is no fee to participate and no minimum purchase requirements. Register at nationalipa.org; let National IPA and CDW-G solve your resource problems and technology requirements with one agreement.

For more information, contact your CDW-G account manager or National IPA representative today.

R E S O L U T I O N
of the
COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS

Sponsored by: Keith McDonald

Submitted by: Operations and Administrative Committee

2020 CR

RESOLUTION APPROVING ANNUAL FIREEYE MAINTENANCE SERVICE AGREEMENT

WHEREAS, the County of Winnebago operates network perimeter security devices from FireEye that require annual maintenance service agreement; and

WHEREAS, the Code of Ordinances for the County of Winnebago, Illinois, provides as in Section 2-357 (b) (1), Conditions for use. All procurements whose value equals or exceeds the competitive bidding threshold of \$25,000.00 shall be awarded by competitive sealed bidding in accordance with this section except as otherwise provided in 2-357(c) (Request for Proposals), 2-357(d) (Professional Services), 2-357(e) (Sole-Source), 2-357(f) (Emergency Procurements), 2-357(g) (Cooperative Joint Purchasing) or as provided by State statute; and

WHEREAS, the national supplier, CDW-G, with their respective Cooperative Joint Purchasing Agreement and National IPA Technology Solutions (2018011-01) are authorized resellers for FireEye, see Resolution Exhibit A for the CDW-G quote offering the lowest price available; and

WHEREAS, the Operations and Administrative Committee of the County Board for the County of Winnebago, Illinois, has reviewed the quote from CDW-G - Resolution Exhibit A, received for the aforementioned; and

WHEREAS, the Operations and Administrative Committee has determined that the funding for the aforementioned purchase shall be paid as follows:

44900-43166

NOW, THEREFORE, BE IT RESOLVED, by the County Board of the County of Winnebago, Illinois that the County Board Chairman is authorized to execute, on behalf of the County of Winnebago, Purchase Order with CDW-G, 200 NORTH MILWAUKEE AVE., VERNON HILLS, IL. 60061, in the dollar amount not to exceed FIFTY-FOUR THOUSAND, NINE-HUNDRED AND NINETY-NINE DOLLARS AND EIGHTY-FOUR CENTS (\$54,999.84).

BE IT FURTHER RESOLVED, that this Resolution shall be in full force and effective immediately upon its adoption and the Clerk of the County Board is hereby authorized to prepare and deliver certified copies of this Resolution to the Chief Information Officer, Director of Purchasing, Finance Director, County Board Office, and County Auditor.

Respectfully Submitted,

OPERATIONS & ADMINISTRATIVE COMMITTEE

AGREE

DISAGREE

KEITH McDONALD, CHAIRMAN

KEITH McDONALD, CHAIRMAN

PAUL ARENA

PAUL ARENA

JOHN BUTITTA

JOHN BUTITTA

JEAN CROSBY

JEAN CROSBY

JOE HOFFMAN

JOE HOFFMAN

DOROTHY REDD

DOROTHY REDD

JAIME SALGADO

JAIME SALGADO

The above and foregoing Resolution was adopted by the County Board of the County of

Winnebago, Illinois this ____ day of _____ 2020.

ATTESTED BY:

FRANK HANEY
CHAIRMAN OF THE COUNTY BOARD
OF THE COUNTY OF WINNEBAGO, ILLINOIS

LORI GUMMOW
CLERK OF THE COUNTY BOARD
OF THE COUNTY OF WINNEBAGO, ILLINOIS

RESOLUTION EXHIBIT A



QUOTE CONFIRMATION

DEAR DAN MAGERS,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LSWZ072	11/12/2020	LRLQ476	5336053	\$54,999.84

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
FireEye Platinum - extended service agreement (renewal) - 1 year - shipment Mfg. Part#: RN-7400NX-PTM1Y UNSPSC: 81111811 Electronic distribution - NO MEDIA Contract: National IPA Technology Solutions (2018011-01)	2	3568511	\$12,820.68	\$25,641.36
FireEye Advanced Threat Intelligence cloud 2-way - subscription license ren Mfg. Part#: RN-7400NX-2WATI1Y UNSPSC: 43233205 Electronic distribution - NO MEDIA Contract: National IPA Technology Solutions (2018011-01)	2	4366700	\$14,679.24	\$29,358.48

PURCHASER BILLING INFO		SUBTOTAL	\$54,999.84
Billing Address: COUNTY OF WINNEBAGO 404 ELM ST STE 506 RM 202 ROCKFORD, IL 61101-1225 Phone: (815) 319-4444 Payment Terms: Net 30 Days-Govt State/Local		SHIPPING	\$0.00
		SALES TAX	\$0.00
		GRAND TOTAL	\$54,999.84
		DELIVER TO	
Shipping Address: COUNTY OF WINNEBAGO IT 404 ELM ST STE 506 ROCKFORD, IL 61101-1225 Shipping Method: ELECTRONIC DISTRIBUTION			

Need Assistance? CDW•G SALES CONTACT INFORMATION



Philippe Stapp

(866) 551-9995

philsta@cdwg.com

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$54,999.84	\$1,474.55/Month	\$54,999.84	\$1,703.35/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.

- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdw.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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