

# FINANCE COMMITTEE

## AGENDA

**Called by:** Jaime Salgado, Chairman  
**Members:** Steve Schultz, John Butitta, Paul Arena, Joe Hoffman, Jean Crosby, Keith McDonald

**DATE:** THURSDAY, NOVEMBER 4, 2021  
**TIME:** IMMEDIATELY FOLLOWING OPERATIONS & ADMINISTRATIVE COMMITTEE

**LOCATION:** ROOM 510  
COUNTY ADMINISTRATION BLDG  
404 ELM STREET  
ROCKFORD, IL 61101

### AGENDA:

- A. Call to Order
- B. Roll Call
- C. Approval of Minutes – None
- D. Public Comment – This is the time we invite the public to address the Finance Committee with issues and concerns. We ask you to limit your comments to three minutes. Personal attacks or inappropriate language of any sort will not be tolerated. We will allow a maximum of five speakers on a first come basis with sign up at the meeting. Speakers may not address zoning matters which are pending before the ZBA, the Zoning Committee or the County Board. Personnel matters or pending or threatened litigation may not be addressed in open session. An individual may speak a maximum of three times per calendar year on the same topic. This prohibition shall include the repetition of the same topic in a statement on what is purported to be a different topic. After acknowledgement by the chair, please stand and state your name. Thank you.
- E. Closed Session to Discuss Pending Litigation
- F. Budget Process Discussion Dave Rickert
- G. Ordinance Imposing a Tax on the Operation of Hotels in Winnebago County, Illinois
- H. Resolution Authorizing Settlement of a Claim against the County of Winnebago Entitled Johnette Sexton Versus Winnebago County
- I. Resolution Awarding Bid for Roof Restoration of the County Courthouse
- J. Resolution Awarding Hyper-V to VMware
- K. Resolution Awarding Juvenile Detention Center Scanner
- L. Resolution Awarding Out of Warranty PC's
- M. Resolution Awarding Website Refresh Redesign RFQ
- N. Ordinance to Opt-Out of Preferential Assessment for Affordable Rental Housing Construction and Rehabilitation Pursuant to Property Tax Code, 35 ILCS 200/15-178

O. Resolution Awarding Purchase for FireEye Maintenance

P. Other Matters

Q. Adjournment



# Resolution Executive Summary

**Prepared By:** David J. Rickert

**Committee:** Finance Committee

**Committee Date:** November 4, 2021

**Resolution Title:** AN ORDINANCE IMPOSING A TAX ON THE OPERATION OF HOTELS  
IN WINNEBAGO COUNTY, ILLINOIS

**Budget Information:**

<b>Was item budgeted?</b> N/A	<b>Appropriation Amount:</b> N/A
<b>If not, explain funding source:</b> N/A	
<b>ORG/OBJ/Project Code:</b> N/A <b>Budget Impact:</b> N/A	

**Background Information:** the County of Winnebago, Illinois has been granted the authority pursuant to Section 5-1030 of the Illinois Counties Code, 55 ILCS 5/5-1030, to impose a tax by ordinance upon all persons engaged in Winnebago County in the business of renting, leasing or letting rooms in a hotel, which is not located within a city, village, or incorporated town that imposes a tax under Section 8-3-14 of the Illinois Municipal Code, 65 ILCS 5/8-3-14.

**Recommendation:** Pass Ordinance.

**Contract/Agreement:** N/A

**Legal Review:** Conducted by Lafakeria Vaughn

**Follow-Up:** Revisit issue in five years

**ORDINANCE  
OF THE  
COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS**

2021 CO \_\_\_\_\_

SUBMITTED BY: FINANCE COMMITTEE

SPONSORED BY: JAIME SALGADO

**AN ORDINANCE IMPOSING A TAX ON THE OPERATION OF HOTELS  
IN WINNEBAGO COUNTY, ILLINOIS**

**WHEREAS**, the County of Winnebago, Illinois has been granted the authority pursuant to Section 5-1030 of the Illinois Counties Code, 55 ILCS 5/5-1030, to impose a tax by ordinance upon all persons engaged in Winnebago County in the business of renting, leasing or letting rooms in a hotel, which is not located within a city, village, or incorporated town that imposes a tax under Section 8-3-14 of the Illinois Municipal Code, 65 ILCS 5/8-3-14; and

**WHEREAS**, the tax authorized by Section 5-1030 shall not exceed five percent (5%) of the gross rental receipts from such renting, leasing or letting, excluding, however, from gross rental receipts, the proceeds of such renting, leasing or letting to permanent residents of that hotel; and

**WHEREAS**, Section 1030 further authorizes Winnebago County to provide for the administration and enforcement of the tax, and for the collection thereof from the person subject to the tax, as the Winnebago County Board determines to be necessary or practicable for the effective administration of the tax; and

**WHEREAS**, Winnebago County Ordinance 2016-CO-117, which was approved and adopted by the Winnebago County Board on November 10, 2016, will terminate on December 31, 2016; and

**WHEREAS**, the Winnebago County Board has determined that it is in the best interests of the County to extend the tax imposed on the operation of hotels in Winnebago County, Illinois, for an additional five (5) years.

**NOW THEREFORE BE IT ORDAINED**, by the County Board for the County of Winnebago, Illinois, as follows:

**Section 1. Recitals.** The statements set forth in the preambles to this Ordinance are found to be true and correct and are incorporated herein by reference and made a part of this Ordinance.

**Section 2. Amendment to Chapter 78, Article IV of the Winnebago County Code.** Chapter 78, Article IV, Section 78-93 of the Winnebago County Code is hereby deleted in its entirety and replaced with the following:

**Sec. 78-93. – Termination of Article.**

This Article shall terminate on December 31, 2026.

**Section 3. Effect of Ordinance.** Nothing in this Ordinance shall be construed to affect any suit now pending in any court or any rights accrued or liability incurred or any cause or causes of action incurred or existing under any prior resolution or ordinance. Nor shall any right or remedy of any character be lost, impaired or affected by this Ordinance.

**Section 4. Severability.** If any section, subsection, sentence, clause, phrase, or portion of this Ordinance is for any reason held invalid or unconstitutional by any court of competent jurisdiction, such portion shall be deemed a separate, distinct, independent, and severable provision and such holding shall not affect the validity of the remaining provisions hereof.

**Section 5. Other Sections.** All other Sections of Article 4, Section 78-81 through and including Section 78-92 remain in full and effect.

**Section 6. Effective Date.** This Ordinance shall be in full force and effect on the first day of the calendar month next following its passage and required publication.

Respectfully submitted,

**FINANCE COMMITTEE**

**AGREE**

**DISAGREE**

\_\_\_\_\_  
Jaime Salgado, Chairman

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Jaime Salgado, Chairman

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Steve Schultz

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Steve Schultz

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John Butitta

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John Butitta

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Paul Arena

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Paul Arena

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Joe Hoffman

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Joe Hoffman

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Jean Crosby

\_\_\_\_\_  
Jean Crosby

\_\_\_\_\_  
Keith McDonald

\_\_\_\_\_  
Keith McDonald

The above and foregoing Ordinance was adopted by the County Board of the County of Winnebago, Illinois, this \_\_\_\_\_ day of \_\_\_\_\_, 2021.

\_\_\_\_\_  
Joseph V. Chiarelli, Chairman of the  
County Board of the  
County of Winnebago, Illinois

ATTEST:

\_\_\_\_\_  
Lori Gummow, Clerk of the  
County Board of the  
County of Winnebago, Illinois



# Resolution Executive Summary

**Prepared By:** Tanya Harris

**Committee:** Finance Committee

**Committee Date:** November 4, 2021

**Resolution Title:** Resolution authorizing settlement of a claim against the County of Winnebago entitled Johnette Sexton Versus Winnebago County

**Budget Information:**

<b>Was item budgeted?</b> Yes	<b>Appropriation Amount:</b>
<b>If not, explain funding source:</b>	
<b>ORG/OBJ/Project Code:</b> 49400-43535	<b>Budget Impact:</b>

**Background Information:** Settlement for Johnette Sexton in the amount of \$73,697.50.

**Recommendation:** The Finance Committee, chaired by Jaime Salgado, to approve this settlement.

**Contract/Agreement:** N/A

**Legal Review:** Carol Hartline with Williams McCarthy LLP negotiated these settlements on behalf of Winnebago County.

**Follow-Up:** N/A

**RESOLUTION**  
**of the**  
**COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS**

Sponsored by: Jaime Salgado  
Submitted by: Finance Committee

2021 CR

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**RESOLUTION AUTHORIZING SETTLEMENT OF A CLAIM  
AGAINST THE COUNTY OF WINNEBAGO ENTITLED  
JOHNETTE SEXTON VERSUS WINNEBAGO COUNTY**

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**WHEREAS**, the County of Winnebago, Illinois, is involved in having a claim asserted against it by Johnette Sexton for injuries allegedly sustained while in the employment of River Bluff Nursing Home, and,

**WHEREAS**, the Plaintiff has offered to settle the above claim against the County of Winnebago for consideration payable in the amount of \$73,697.50 for the settlement funding for a Workers Compensation case; and,

**WHEREAS**, counsel for the County of Winnebago recommends that it is in the best interest of the County of Winnebago to settle the above referenced claim upon the terms of the proposed settlement.

**NOW, THEREFORE, BE IT RESOLVED**, by the County Board of the County of Winnebago, Illinois that it does hereby authorize settlement of the claim entitled Johnette Sexton versus County of Winnebago for injuries allegedly sustained by Johnette Sexton while in the employment of River Bluff Nursing Home by payment of the amount of \$73,697.50 for the settlement for permanent disability for a Workers Compensation case.

**BE IT FURTHER RESOLVED**, that this Resolution for Johnette Sexton in the amount of \$73,697.50 shall be in full force and effect immediately upon its adoption.

**BE IT FURTHER RESOLVED**, that the Clerk of the County Board is hereby authorized to prepare and deliver certified copies of this Resolution to the County Auditor, Director of Purchasing, Human Resources Director, and Williams & McCarthy.

Respectfully Submitted,  
**FINANCE COMMITTEE**

**AGREE**

**DISAGREE**

\_\_\_\_\_  
JAIME SALGADO, CHAIRMAN

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JAIME SALGADO, CHAIRMAN

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STEVE SCHULTZ, VICE CHAIRMAN

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STEVE SCHULTZ, VICE CHAIRMAN

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PAUL ARENA

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PAULA ARENA

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JOHN BUTITTA

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JOHN BUTITTA

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JEAN CROSBY

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JEAN CROSBY

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JOE HOFFMAN

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JOE HOFFMAN

\_\_\_\_\_  
KEITH McDONALD

\_\_\_\_\_  
KEITH MC DONALD

**The above and foregoing Resolution was adopted by the County Board of the County of Winnebago, Illinois this \_\_\_\_ day of \_\_\_\_\_ 2021.**

ATTESTED BY:

\_\_\_\_\_  
**JOSEPH CHIARELLI**  
CHAIRMAN OF THE COUNTY BOARD  
OF THE COUNTY OF WINNEBAGO, ILLINOIS

\_\_\_\_\_  
**LORI GUMMOW**  
CLERK OF THE COUNTY BOARD  
OF THE COUNTY OF WINNEBAGO, ILLINOIS



## Resolution Executive Summary

**Prepared By:** Purchasing Department  
**Committee:** Finance Committee  
**Committee Date:** November 4, 2021  
**Resolution Title:** Resolution Awarding Bid for Roof Restoration of the County Courthouse  
**County Code:** Winnebago County Purchasing Ordinance  
**Board Meeting Date:** November 9, 2021

### Budget Information:

<b>Was item budgeted?</b> Yes - CIP Funded	<b>Appropriation Amount:</b> \$425,340.00
<b>If not, explain funding source:</b>	
<b>ORG/OBJ/Project Code:</b> 82200-46320-C2108	<b>Budget Impact:</b> N/A

### Background Information:

In May 2021, Winnebago County board passed a Capital Improvement Plan, which included restoration work to the roof of the Winnebago County Courthouse. The roof has been failing in areas, causing leaks in the Judge's chambers and courtrooms. The architectural firm of Larson & Darby was contracted to define the scope of the work and facilitate the bid process. Seven bids were received and opened on October 22. McDermaid Roofing and Insulation Co. was deemed the lowest responsible and responsive bidder.

### Recommendation:

Shawn Franks-Facilities Engineer  
Ged Trias- Architect, Larson & Darby Group

**Contract/Agreement:** See Bid Tab for award details

**Legal Review:** N/A

**Follow-Up:** Facilities Department will issue an award to McDermaid Roofing and Insulation Co.

**RESOLUTION**  
**of the**  
**COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS**

Sponsored by: Jamie Salgado, Committee Chairman

Submitted by: Finance Committee

2021 CR

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**Resolution Awarding Bid For Roof Restoration Of The County Courthouse**

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**WHEREAS**, the County Courthouse is owned and operated by the County of Winnebago; and

**WHEREAS**, the County of Winnebago, Illinois, is responsible for the maintenance of the Courthouse; and

**WHEREAS**, in May 2021, Winnebago County Board passed a Capital Improvement Plan which included restoration work to the roof of the Courthouse; and

**WHEREAS**, the Finance Committee of the County Board for the County of Winnebago, Illinois, has reviewed the bids received, see Bid Tab, for the aforementioned service and recommends awarding an agreement; and

**NOW, THEREFORE, BE IT RESOLVED**, by the County Board of the County of Winnebago, Illinois that the County Board Chairman is authorized to execute, on behalf of the County of Winnebago, a contract agreement with MCDERMAID ROOFING AND INSULATING CO., 1229 KISHWAUKEE STREET, ROCKFORD, ILLINOIS 61104, in the dollar amount of FOUR HUNDRED TWENTY-FIVE THOUSAND, THREE HUNDRED AND FORTY DOLLARS (\$425,340.00).

**BE IT FURTHER RESOLVED**, that this Resolution shall be in full force and effective immediately upon its adoption and the Clerk of the County Board is hereby authorized to prepare and deliver certified copies of this Resolution to Facilities Engineer, Director of Purchasing, Finance Director, County Board Office, and County Auditor.

Respectfully Submitted,  
**FINANCE COMMITTEE**

**AGREE**

**DISAGREE**

\_\_\_\_\_  
JAIME SALGADO, CHAIRMAN

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JAIME SALGADO, CHAIRMAN

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STEVE SCHULTZ, VICE CHAIRMAN

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STEVE SCHULTZ, VICE CHAIRMAN

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PAUL ARENA

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JOE HOFFMAN

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JOE HOFFMAN

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KEITH McDONALD

\_\_\_\_\_  
KEITH MC DONALD

The above and foregoing Resolution was adopted by the County Board of the County of Winnebago, Illinois this \_\_\_\_ day of \_\_\_\_\_ 2021.

ATTESTED BY:

\_\_\_\_\_  
**JOSEPH CHIARELLI**  
CHAIRMAN OF THE COUNTY BOARD  
OF THE COUNTY OF WINNEBAGO, ILLINOIS

\_\_\_\_\_  
**LORI GUMMOW**  
CLERK OF THE COUNTY BOARD  
OF THE COUNTY OF WINNEBAGO, ILLINOIS

**BID TABULATION**

L&amp;D #31126

October 22, 2021 @ 10:00 a.m.

**Winnebago County Courthouse**

400 West State Street, Rockford, Illinois 61101

**Roof Restoration – Winnebago County Bid #21B-2231**

<b>CONTRACTORS</b>		<b>McDermaid Roofing and Insulating Co.</b>	<b>Freeport Industrial Roofing, Inc.</b>	<b>G.E. Riddiford Company, Inc.</b>	<b>Sterling Commercial Roofing Inc.</b>
<b>BASE BID</b>		<b>\$400,340</b>	\$580,000	\$543,132	\$567,464
<b>General Contingency Allowance</b>		\$25,000	\$25,000	\$25,000	\$25,000
<b>TOTAL BID AMOUNT</b>		<b>\$425,340</b>	\$605,000	\$568,132	\$592,464
<b>UNIT PRICES</b>	<b>Wet Insulation Per SQ. FT.</b>	ADD: \$17.25 DEDUCT: N/A	ADD: \$10.00 DEDUCT: \$10.00	ADD: \$30.00 DEDUCT: \$20.00	ADD: \$9.45 DEDUCT: \$9.45
	<b>Blocking Per Board Foot</b>	ADD: \$10.95 DEDUCT: N/A	ADD: \$4.00 DEDUCT: \$4.00	ADD: \$9.50 DEDUCT: \$6.50	ADD: \$5.25 DEDUCT: \$5.25
<b>COMPLETION TIME</b>	<b>(Consecutive Calendar Days)</b>	N/A	N/A	45	N/A
<b>OR</b>					
<b>COMPLETION TIME</b>	<b>(Substantial Completion)</b>	6/30/2022	8/30/2022	5/1/2022	7/30/2022
<b>BID SECURITY</b>		X	X	X	X
<b>ADDENDUM 3 of 3</b>		X	X	NO	X

**BID TABULATION**

L&amp;D #31126

October 22, 2021 @ 10:00 a.m.

**Winnebago County Courthouse**

400 West State Street, Rockford, Illinois 61101

**Roof Restoration – Winnebago County Bid #21B-2231**

<b>CONTRACTORS</b>		<b>Malcor Roofing of Illinois, Inc.</b>	<b>L. Marshall, Inc.</b>	<b>Anthony Roofing Tecta America, LLC</b>
<b>BASE BID</b>		\$469,000	\$864,000	\$621,940
<b>General Contingency Allowance</b>		\$25,000	\$25,00	\$25,000
<b>TOTAL BID AMOUNT</b>		\$494,000	\$889,000	\$646,940
<b>UNIT PRICES</b>	<b>Wet Insulation Per SQ. FT.</b>	ADD: \$9.50 DEDUCT: N/A	ADD: \$20.00 DEDUCT: \$14.00	ADD: \$7.00 DEDUCT: \$6.75
	<b>Blocking Per Board Foot</b>	ADD: \$7.50 DEDUCT: N/A	ADD: \$10.00 DEDUCT: \$8.00	ADD: \$10.00 DEDUCT: \$9.00
<b>COMPLETION TIME</b>	<b>(Consecutive Calendar Days)</b>	30	240	60
<b>OR</b>				
<b>COMPLETION TIME</b>	<b>(Substantial Completion)</b>	Yes	N/A	7/1/2022
<b>BID SECURITY</b>		X	X	X
<b>ADDENDUM 3 of 3</b>		X	X	X



## Resolution Executive Summary

**Prepared By:** Department of Information Technology  
**Committee:** Finance Committee  
**Committee Date:** November 4, 2021  
**Resolution Title:** RESOLUTION AWARDDING HYPER-V TO VMWARE  
**County Code:** Winnebago County Purchasing Ordinance  
**Board Meeting Date:** November 9, 2021  
**Budget Information:**

<b>Was item budgeted?</b>	Yes - DoIT Budget	<b>Appropriation Amount:</b> \$38,588.02
<b>Baker-Tilly ARP Compliance Review:</b> N/A		
<b>ORG/OBJ/Project Code:</b>	19500-42491	<b>Budget Impact:</b> None

### Background Information:

The Winnebago County Department of Information Technology (WinCo DoIT) is required to provide a secure and reliable information technology infrastructure for public safety, public health, a nursing home, the circuit courts, elections and all other Elected and Appointed officials. WinCo DoIT currently runs a complex virtual server environment. To enhance the reliability, predictability and stability of this environment, enhance the County's cybersecurity posture, and increase recoverability in the event of ransomware, WinCo DoIT must upgrade its virtual server software.

### Recommendation:

The Winnebago County Chief Information Officer recommends purchasing VMWare licensing from CDWG.

### Contract/Agreement:

County to execute a PO with CDWG (Exhibit A)

**RESOLUTION**  
**of the**  
**COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS**

Sponsored by: Jamie Salgado, Committee Chairman

Submitted by: Finance Committee

2022 CR

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**RESOLUTION AWARDING HYPER-V TO VMWARE**

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**WHEREAS**, The Winnebago County Department of Information Technology (WinCo DoIT) is required to provide a secure and reliable information technology infrastructure for public safety, public health, a nursing home, the circuit courts, elections and all other Elected and Appointed officials; and

**WHEREAS**, the Code of Ordinances for the County of Winnebago, Illinois, provides as in Section 2-357 (b) (1), Conditions for use. All procurements whose value equals or exceeds the competitive bidding threshold of \$25,000.00 shall be awarded by competitive sealed bidding in accordance with this section except as otherwise provided in 2-357(c) (Request for Proposals), 2-357(d) (Professional Services), 2-357(e) (Sole-Source), 2-357(f) (Emergency Procurements), 2-357(g) (Cooperative Joint Purchasing) or as provided by State statute; and

**WHEREAS**, the Finance Committee of the County Board for the County of Winnebago, Illinois, has reviewed the agreement from CDWG, Resolution Exhibit A, received for the aforementioned service and recommends awarding an agreement; and

**WHEREAS**, the Finance Committee has determined that the funding for the aforementioned purchase shall be paid as follows:

**19500-42491**

**NOW, THEREFORE, BE IT RESOLVED**, by the County Board of the County of Winnebago, Illinois that the County Board Chairman is authorized Purchase Orders, on behalf of the County of Winnebago, an Agreement and Purchase Order with CDWG 200 NORTH MILWAUKEE AVE., VERNON HILLS, IL. 60061 in the dollar amount not to exceed for THIRTY EIGHT THOUSAND, FIVE HUNDRED EIGHTY EIGHT DOLLARS AND TWO CENTS (\$38,588.02).

**BE IT FURTHER RESOLVED**, that this Resolution shall be in full force and effective

immediately upon its adoption and the Clerk of the County Board is hereby authorized to prepare and deliver certified copies of this Resolution to the Department of Information Technology, Department, Director of Purchasing, Finance Director, County Board Office, and County Auditor.

Respectfully Submitted,  
**FINANCE COMMITTEE**

**AGREE**

**DISAGREE**

\_\_\_\_\_  
JAIME SALGADO, CHAIRMAN

\_\_\_\_\_  
JAIME SALGADO, CHAIRMAN

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STEVE SCHULTZ, VICE CHAIRMAN

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STEVE SCHULTZ, VICE CHAIRMAN

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JOE HOFFMAN

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JOE HOFFMAN

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KEITH McDONALD

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KEITH MC DONALD

The above and foregoing Resolution was adopted by the County Board of the County of Winnebago, Illinois this \_\_\_\_ day of \_\_\_\_\_ 2021.

ATTESTED BY:

\_\_\_\_\_  
**JOSEPH CHIARELLI**  
CHAIRMAN OF THE COUNTY BOARD  
OF THE COUNTY OF WINNEBAGO, ILLINOIS

\_\_\_\_\_  
**LORI GUMMOW**  
CLERK OF THE COUNTY BOARD  
OF THE COUNTY OF WINNEBAGO, ILLINOIS

# EXHIBIT A



## QUOTE CONFIRMATION

DEAR DAN MAGERS,

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MLGJ031	10/26/2021	MDTD568	5336053	\$38,588.02

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">VMware vSphere Enterprise Plus (v. 7) - license - 1 processor</a> Mfg. Part#: VS7-EPL-C-T1 Electronic distribution - NO MEDIA Contract: MARKET	8	6030330	\$3,106.15	\$24,849.20
<a href="#">VMware Support and Subscription Production - technical support - for VMware</a> Mfg. Part#: VS7-EPL-P-SSS-C Electronic distribution - NO MEDIA Contract: MARKET	8	6066407	\$871.25	\$6,970.00
<a href="#">VMware vCenter Server Standard for vSphere (v. 7) - license - 1 instance</a> Mfg. Part#: VCS7-STD-C-T1 Electronic distribution - NO MEDIA Contract: MARKET	1	6029977	\$5,281.96	\$5,281.96
<a href="#">VMware Support and Subscription Production - technical support - for VMware</a> Mfg. Part#: VCS7-STD-P-SSS-C Electronic distribution - NO MEDIA Contract: MARKET	1	6029983	\$1,486.86	\$1,486.86

PURCHASER BILLING INFO		SUBTOTAL	\$38,588.02
<b>Billing Address:</b> COUNTY OF WINNEBAGO 404 ELM ST STE 506 RM 202 ROCKFORD, IL 61101-1225 <b>Phone:</b> (815) 319-4444 <b>Payment Terms:</b> Net 30 Days-Govt State/Local		SHIPPING	\$0.00
		SALES TAX	\$0.00
		GRAND TOTAL	\$38,588.02
DELIVER TO		<b>Please remit payments to:</b>	
<b>Shipping Address:</b> COUNTY OF WINNEBAGO IT 404 ELM ST STE 506 ROCKFORD, IL 61101-1225 <b>Shipping Method:</b> ELECTRONIC DISTRIBUTION		CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION



Philippe Stapp

(866) 551-9995

philsta@cdwg.com

<b>LEASE OPTIONS</b>			
<b>FMV TOTAL</b>	<b>FMV LEASE OPTION</b>	<b>BO TOTAL</b>	<b>BO LEASE OPTION</b>
<b>\$38,588.02</b>	<b>\$1,043.81/Month</b>	<b>\$38,588.02</b>	<b>\$1,202.79/Month</b>

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>  
 For more information, contact a CDW account manager

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## Resolution Executive Summary

**Prepared By:** Purchasing Department for Court Services  
**Committee:** Finance Committee  
**Committee Date:** November 4, 2021  
**Resolution Title:** Resolution Awarding Juvenile Detention Center Scanner  
**County Code:** Winnebago County Purchasing Ordinance  
**Board Meeting Date:** November 9, 2021

**Budget Information:**

<b>Was item budgeted?</b> Yes it was in ARP	<b>Appropriation Amount:</b> \$93,500
<b>If not, explain funding source:</b>	
<b>ORG/OBJ/Project Code:</b> 61300-46586	<b>Budget Impact:</b> N/A

**Background Information:**

The Winnebago County Juvenile Detention Center has faced several challenges during the intake process of juveniles, due to the threat of CoVid-19. Pat down searches during intake has posed safety issues to staff. The risk involved has caused the Court Services Department to seek alternative solutions for the protection of staff and residents.

**Recommendation:**

The Court Services Department is recommending the approval of a non-contact body scanner. The proposed purchase of the Nuctech Body Scanner will enable facility staff to end the majority of pat down searches and close contact incidents with minors who enter the Detention Center facility.

**Contract/Agreement:** N/A

**Legal Review:** N/A

**Baker Tilly Review:**

Project passed Baker Tilly's ARP compliance review.

**Follow-Up:**

The Court Services Department will issue a County Purchase Order to Nuctech US (Resolution Exhibit A).

**RESOLUTION  
of the  
COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS**

Sponsored by: Jamie Salgado, Committee Chairman

Submitted by: Finance Committee

2021 CR

---

**RESOLUTION AWARDING JUVENILE DETENTION CENTER SCANNER**

---

**WHEREAS**, the County of Winnebago's Court Services is requesting American Recovery Plan Funds for a body scanner for the Juvenile Detention Center to as a safety measure for the protection of staff and residents; and

**WHEREAS**, the Finance Committee of the County Board for the County of Winnebago, Illinois, has reviewed the quote from Nuctech US, Resolution Exhibit A, received for the aforementioned item and recommends awarding the purchase of a scanner; and

**NOW, THEREFORE, BE IT RESOLVED**, by the County Board of the County of Winnebago, Illinois that the County Board Chairman is authorized to execute, on behalf of the County of Winnebago, a Purchase Order with NUCTECH US, 70 BLANCHARD ROAD, BURLINGTON, MA, 01803, in the dollar amount of NINETY-THREE THOUSAND AND FIVE HUNDRED DOLLARS (\$93,500).

**BE IT FURTHER RESOLVED**, that this Resolution shall be in full force and effective immediately upon its adoption and the Clerk of the County Board is hereby authorized to prepare and deliver certified copies of this Resolution to Director of Court Services, Director of Purchasing, Finance Director, County Board Office, and County Auditor.

Respectfully Submitted,  
**FINANCE COMMITTEE**

**AGREE**

**DISAGREE**

\_\_\_\_\_  
JAIME SALGADO, CHAIRMAN

\_\_\_\_\_  
JAIME SALGADO, CHAIRMAN

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STEVE SCHULTZ, VICE CHAIRMAN

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STEVE SCHULTZ, VICE CHAIRMAN

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PAUL ARENA

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JOHN BUTITTA

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JEAN CROSBY

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JOE HOFFMAN

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JOE HOFFMAN

\_\_\_\_\_  
KEITH McDONALD

\_\_\_\_\_  
KEITH MC DONALD

The above and foregoing Resolution was adopted by the County Board of the County of Winnebago, Illinois this \_\_\_\_ day of \_\_\_\_\_ 2021.

ATTESTED BY:

\_\_\_\_\_  
**JOSEPH CHIARELLI**  
CHAIRMAN OF THE COUNTY BOARD  
OF THE COUNTY OF WINNEBAGO, ILLINOIS

\_\_\_\_\_  
**LORI GUMMOW**  
CLERK OF THE COUNTY BOARD  
OF THE COUNTY OF WINNEBAGO, ILLINOIS



**Quotation of  
NUCTECH HT2000GA X-Ray Body Inspection System  
For  
Winnebago County Juvenile Detention Center - IL**





**Quotation of**  
**NUCTECH HT2000GA X-Ray Body Inspection System**  
**For**  
**Winnebago County Juvenile Detention Center - IL**  
**July 21, 2021**

---

**Contact:**

Barry Johnson  
President  
(724) 464-9182  
[Barry@NuctechUS.com](mailto:Barry@NuctechUS.com)

James V. Turco  
National Sales Manager  
(513) 447-5500  
[Jamie@NuctechUS.com](mailto:Jamie@NuctechUS.com)

Item #	Equipment	Qty.	Unit Price	Subtotal
1	Nuctech HT2000GA	1	\$93,500	\$93,500
2	Two-Year Warranty	-	Included	Included
3	Transportation, Delivery, Installation, Tech Support	-	Included	Included

**Total Price:** The total price includes the shipping, installation, training, and a two-year 100% covered warranty.

**Warranty:** The included warranty includes all travel, hardware, & software expenses. This also includes yearly preventative maintenance conducted by Nuctech technicians.

*Price quote valid for ninety (90) days from date of creation.*





## 1. Technical Specifications

General Specification	
Inspection mode	Non-contact
Scan time	< 7s
Spatial resolution	Ø 1.0 mm line pairs
Wire detectability	38 AWG
Radiation dose for single inspection	0.25 ~ 2.0 µSv (adjustable)
Detection capabilities	Metal/non-metal weapons, explosives, drugs, liquids, etc.

Imaging Processing System	
Standard operator number	1
Image acquisition mode	Real time
Image processing functions	Zoom & move, contrast & brightness adjustment, mark, enhancement, inverse, etc.
Image retrieval	Retrieve scanned images, track inmate cumulative dose.

Installation Data	
System dimensions (fence excluded)	98.5 inches(H) x 87.2 inches(W) x 70.9 inches(D)
Tunnel dimensions	80.7 inches(H) x 29.5 inches(W)
Weight	1676 lbs
Power supply	100 ~ 120VAC / 200 ~ 240VAC, 50/60HZ
Power consumption	1.3 KVA
Operating temperature/Humidity	0°C ~ + 40°C / 5% ~ 95% (non-condensing)
Storage temperature/Humidity	-20°C ~ + 60°C / 5% ~ 95% (non-condensing)

Advanced Function	
Optional features	Touchscreen, video surveillance, barcode scanner, remote control & management, safety railing & platform, dosimeter, fingerprint reader, etc.

## 2. Standard Configuration

Name	Model	Qty	Unit
Body inspection system	HT2000GA	1	UNIT
Monitor	24" LCD	1	PCS
PC keyboard	USB2.0	1	PCS
Mouse	USB2.0	1	PCS
Operation table	MMDA190000D-92-GYSJ01	1	UNIT
Standard Stainless-Steel Safety Fence	Chromed Steel Railing	1	UNIT
Document	Manual	1	UNIT

## 3. Payment

- a. Subtotal price to be paid thirty (30) days after installation.

## 4. Included Warranty & Optional Service Agreement

- a. A two-year warranty is included with purchase of all body scanners. Warranty services [Sales@NuctechUS.com](mailto:Sales@NuctechUS.com) | 70 Blanchard Rd, Burlington, MA 01803 | [www.NuctechUS.com](http://www.NuctechUS.com)





cover every aspect of the machine's hardware, structure, and software upgrades.

- b. Maintenance agreement after the 2-year warranty period is over will cost: \$6,500 per unit/per year. This cost can be rolled into the total amount of initial sale or invoiced separately per applicable year at the Purchaser's choice.
- c. Nuctech US offers free continued training for all clients within warranty of service agreement.

#### **5. Training Services**

- a. Initial training costs are all covered in the purchase price for the first initial group of Operators which will consist up to 40 Operators and 10 Supervisors per unit. Your Agency will receive copies of sign in sheets, completed tests, and passing certifications for each Officer.
- b. The training is broken down into three categories; classroom, hands-on, and testing. The classroom sessions are where the Operators will gain the basic skills needed to operate the machine safely and learn to abide by ANSI and ALARA standards. The hands-on sessions are the Operators ability to scan actual inmates with the instructor, ask questions and gain insight to the machine in the field. Each class will conclude with a written exam where Operators will have to pass and prove their proficiency in order to receive a certificate of completion and approval to use the Nuctech Body Scanner.
- c. A "train the trainer" model can be provided as well per request. In this model, your selected staff members will have access to the Nuctech PowerPoint with detailed voiceover notes on each individual slide so that they never forget anything their instructor says. This will allow the selected staff members to create a training model in their own way but also by meeting the Nuctech standards.
- d. After training, your agency receives quality control at your fingerprints. Each class will have access to their instructor and the ability to send as many scan images they desire for questions and interpretation. We continuously update our training methods based off the needs of the Officers, trends of the populations, and intel from the field.



## HT2000GA

Inspection on and inside the body  
High quality real time images  
Widely used in a variety of applications

### **Non-contact head-to-toe inspection**

No special motion required; identifies threats hidden on and inside the body with only one scan.

### **Superior inspection capability**

Easily detects contrabands concealed under clothing, swallowed or concealed in body cavities: including metallic and non-metallic weapons, explosives, drugs, smuggled goods, mobile phones, jewelry, gems and precious metals.

### **Practical software**

Provides image processing, database management, user management and training functions; LAN and WAN compatible enabling remote inspection, portable monitor and centralized management.

### **Radiation safety**

Dose level complies with the IAEA and ANSI N43.17 standards.

### **Convenient maintenance**

Modular design provides easy installation and maintenance.

### **Widely used in a variety of applications**

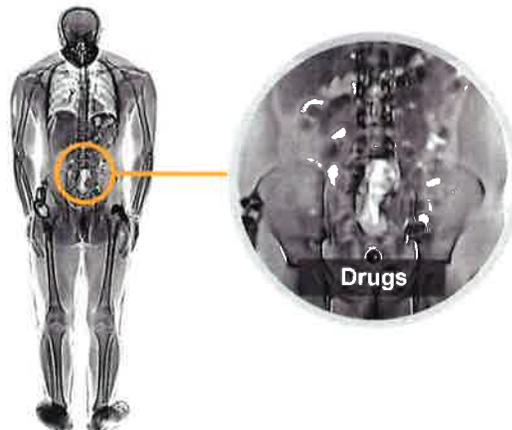
Can be used in correctional facilities, law enforcement, border crossings, special events, etc.



## Inspection Items

	Explosives		Drugs
	Weapons		Narcotic powder
	Handcuffs		Mobile phones
	Tools		Batteries
	Ceramic knives		Precious metal

## Scan Image



## Dose Comparison

1



1 inspection = 1 hour natural background

20



20 inspections = 1 hour flight

400



400 inspections = 1 Chest X-ray

## Technical Specifications

### General Specification

Inspection mode	Non-contact
Scan time	≤ 7s
Spatial resolution	Φ 1.0 mm line pairs
Wire detectability	38 AWG
Radiation dose for single inspection	0.25 ~ 2.0 μSv (adjustable)
Detection capabilities	Metal/non-metal weapons, explosives, drugs, liquids, etc.

### Imaging Processing System

Standard operator number	1
Image acquisition mode	Real time
Image processing functions	Zoom & move, contrast & brightness adjustment, mark, enhancement, inverse, etc.
Image retrieval	Retrieve scanned images, track inmate cumulative dose.

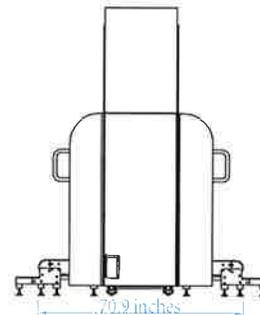
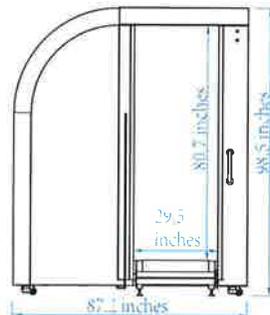
### Installation Data

System dimensions (fence excluded)	98.5 inches(H) x 87.2 inches(W) x 70.9 inches(D)
Tunnel dimensions	80.7 inches(H) x 29.5 inches(W)
Weight	1676 lbs
Power supply	100 ~ 120VAC / 200 ~ 240VAC, 50/60Hz
Power consumption	1.3 KVA
Operating temperature/Humidity	0°C ~ + 40°C / 5% ~ 95% (non-condensing)
Storage temperature/Humidity	-20°C ~ + 60°C / 5% ~ 95% (non-condensing)

### Advanced Function

Optional features	Touchscreen, video surveillance, barcode scanner, remote control & management, safety railing & platform, dosimeter, fingerprint reader, etc.
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## Dimensions





# Resolution Executive Summary

**Prepared By:** Department of Information Technology  
**Committee:** Finance Committee  
**Committee Date:** November 4, 2021  
**Resolution Title:** RESOLUTION AWARDING OUT OF WARRANTY PCS  
**County Code:** Winnebago County Purchasing Ordinance  
**Board Meeting Date:** November 9, 2021  
**Budget Information:**

<b>Was item budgeted?</b> Yes - ARP Funded	<b>Appropriation Amount \$1,159,802.36</b>
<b>Baker-Tilly ARP Compliance Review:</b> Yes, Approved	
<b>ORG/OBJ/Project Code:</b> 61300-42117-RP015 <b>Budget Impact:</b> None - using ARP funds	

**Background Information:**

Federal, state and local Covid-19 requirements forced all elected and appointed officials to have portions or complete office personnel work remotely. The computers within Winnebago County elected and appointed official's offices are legacy / obsolete causing many challenges with teleworking from remaining connected to cyber security exposures. Obtaining current PC technology will allow all Winnebago County elected and appointed officials to facilitate solid teleworking conditions (reliable and secure) complying with Federal, State and local rules regarding Covid-19 restrictions including distancing and providing a safe work place. These teleworking conditions include, and are not limited to: virtual courts, virtual meetings, contact tracing, telemedicine within corrections and the nursing home.

**Recommendation:**

The Winnebago County Chief Information Officer recommends replacing 748 Computers and Laptops in Winnebago County Departments.

**Contract/Agreement:**

County to execute a PO with Entre and CDWG (Resolution Exhibit A & B).

**RESOLUTION**  
**of the**  
**COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS**

Sponsored by: Jamie Salgado, Committee Chairman

Submitted by: Finance Committee

2022 CR

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**RESOLUTION AWARDING OUT OF WARRANTY PCS**

---

**WHEREAS**, The Winnebago County Department of Information Technology (WinCo DoIT) is required to provide a secure and reliable information technology infrastructure for public safety, public health, a nursing home, the circuit courts, elections and all other Elected and Appointed officials; and

**WHEREAS**, the Code of Ordinances for the County of Winnebago, Illinois, provides as in Section 2-357 (b) (1), Conditions for use. All procurements whose value equals or exceeds the competitive bidding threshold of \$25,000.00 shall be awarded by competitive sealed bidding in accordance with this section except as otherwise provided in 2-357(c) (Request for Proposals), 2-357(d) (Professional Services), 2-357(e) (Sole-Source), 2-357(f) (Emergency Procurements), 2-357(g) (Cooperative Joint Purchasing) or as provided by State statute; and

**WHEREAS**, the Finance Committee of the County Board for the County of Winnebago, Illinois, has reviewed the quote from Entre Computer Solutions, Resolution Exhibit A, and CDWG, Resolution Exhibit B received for the aforementioned service and recommends awarding agreements; and

**NOW, THEREFORE, BE IT RESOLVED**, by the County Board of the County of Winnebago, Illinois that the County Board Chairman is authorized Purchase Orders, on behalf of the County of Winnebago, an Agreement and Purchase Order with ENTRE, 8900 N 2<sup>ND</sup> ST., MACHESNEY PARK, IL. 61115, in the dollar amount not to exceed for NINE HUNDRED THIRTY TWO THOUSAND, FIVE HUNDRED TWENTY TWO AND FIFTY SIX CENTS (\$932,522.56) and CDWG 200 NORTH MILWAUKEE AVE., VERNON HILLS, IL. 60061 in the dollar amount not to exceed for TWO HUNDRED AND TWENTY SEVEN THOUSAND, TWO HUNDRED SEVENTY NINE AND EIGHTY CENTS (\$227,279.80).

**BE IT FURTHER RESOLVED**, that this Resolution shall be in full force and effective immediately upon its adoption and the Clerk of the County Board is hereby authorized to

prepare and deliver certified copies of this Resolution to the Department of Information Technology, Department, Director of Purchasing, Finance Director, County Board Office, and County Auditor.

Respectfully Submitted,  
**FINANCE COMMITTEE**

**AGREE**

**DISAGREE**

\_\_\_\_\_  
JAIME SALGADO, CHAIRMAN

\_\_\_\_\_  
JAIME SALGADO, CHAIRMAN

\_\_\_\_\_  
STEVE SCHULTZ, VICE CHAIRMAN

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STEVE SCHULTZ, VICE CHAIRMAN

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JOE HOFFMAN

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JOE HOFFMAN

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KEITH McDONALD

\_\_\_\_\_  
KEITH McDONALD

The above and foregoing Resolution was adopted by the County Board of the County of Winnebago, Illinois this \_\_\_\_ day of \_\_\_\_\_ 2021.

ATTESTED BY:

\_\_\_\_\_  
**JOSEPH CHIARELLI**  
CHAIRMAN OF THE COUNTY BOARD  
OF THE COUNTY OF WINNEBAGO, ILLINOIS

\_\_\_\_\_  
**LORI GUMMOW**  
CLERK OF THE COUNTY BOARD  
OF THE COUNTY OF WINNEBAGO, ILLINOIS

# EXHIBIT A



Entré Computer Solutions  
 8900 North 2nd Street  
 Machesney Park IL 61115  
 (815) 399-5664 FAX: (815) 399-5717

Date	Quote #
09/22/21	ENTQ42181

**Customer:** WINNEBAGO COUNTY  
 Michaela Bradley  
 404 Elm St. Room 506  
 Rockford, IL 61101  
 USA

**Phone:** 815-319-4300  
**Fax:** 815-987-3111

**Ship To:** WINNEBAGO COUNTY  
 Michaela Bradley  
 404 Elm St. Room 506  
 Rockford, IL 61101  
 USA

**Phone:** 815-319-4300  
**Fax:** 815-987-3111

Terms	Rep	Prepared by	P.O. Number	Ship Via
	Drew	Ryan Sword		

Qty	Description	Unit Price	Ext. Price
562	HP EliteOne 800 G6 All-in-One Computer - Intel Core i7 10th Gen i7-10700 Octa-core (8 Core) 2.90 GHz - 16 GB RAM DDR4 SDRAM - 512 GB SSD - 23.8" Full HD 1920 x 1080 - Desktop - Intel UHD Graphics 630 DDR4 SDRAM - 3 Year NBD Onsite Warranty	\$1,244.44	\$699,375.28
186	HP ProBook 650 G8 15.6" Notebook - Full HD - 1920 x 1080 - Intel Core i7 11th Gen i7-1165G7 Quad-core (4 Core) - 16 GB RAM - 512 GB SSD - Intel Chip - Windows 10 Pro - Intel UHD Graphics - In-plane Switching (IPS) Technology - English Keyboard - 12.50 Hour Battery Run Time - IEEE 802.11ax Wireless LAN Standard	\$1,188.89	\$221,133.54
186	HP Care Pack - 3 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical, Electronic	\$64.59	\$12,013.74

*NOTE:  
 This proposal does not include a labor estimate.  
 Additional shipping costs may be incurred.*

## THIS IS NOT AN INVOICE

SubTotal	\$932,522.56
Shipping/ Handling	\$0.00
<b>Total (excluding Tax)</b>	<b>\$932,522.56</b>



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**Thank you for the opportunity to provide your organization with Entré Solutions!**

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The content of this document is the property of Entré Computer Solutions and may not be disclosed in whole or in part with any third party without prior written consent from Entré.

For approval to order please sign and date in the space provided below and fax to our offices at (815) 399 5717 or send an email to your salesperson referencing the quote number at the top of the document and the pricing for all products.

Please note that pricing is subject to change without notice and tax is not calculated on quotes. All payment should be based on invoices.

Payment Terms: Net 10 days. Cash, ACH, or most credit cards are accepted.

Please note that there will be an additional 3.15% fee reflected on statements for all credit card payments.

---

Customer Signature \_\_\_\_\_

Date \_\_\_\_\_

---

**For immediate assistance contact:**

Drew Tennant  
Vice President  
Entré Computer Solutions  
(815) 399-5664 x. 237  
dtennant@entrerock.com

Ryan Sword  
Inside Sales Representative  
Entré Computer Solutions  
(815) 399-5664 x259  
ryans@entrerock.com

# EXHIBIT B



## QUOTE CONFIRMATION

DEAR MICHAELA BRADLEY,

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MLBS239	10/21/2021	MLBS239	5336053	\$227,279.80

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">MS SLD+ OFFICE STD 2021 LTSC</a> Mfg. Part#: 021-10695 Electronic distribution - NO MEDIA Contract: National IPA Technology Solutions (2018011-01)	748	6722865	\$303.85	\$227,279.80

PURCHASER BILLING INFO		SUBTOTAL	\$227,279.80
<b>Billing Address:</b> COUNTY OF WINNEBAGO 404 ELM ST STE 506 RM 202 ROCKFORD, IL 61101-1225 <b>Phone:</b> (815) 319-4444 <b>Payment Terms:</b> Net 30 Days-Govt State/Local		SHIPPING	\$0.00
		SALES TAX	\$0.00
		GRAND TOTAL	<b>\$227,279.80</b>
DELIVER TO		<b>Please remit payments to:</b>	
<b>Shipping Address:</b> COUNTY OF WINNEBAGO IT 404 ELM ST STE 506 ROCKFORD, IL 61101-1225 <b>Shipping Method:</b> ELECTRONIC DISTRIBUTION		CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION			
	Philippe Stapp	(866) 551-9995	philsta@cdwg.com

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$227,279.80	\$6,032.01/Month	\$227,279.80	\$6,984.31/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.

- **Bundle Costs.** You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>  
For more information, contact a CDW account manager

© 2021 CDW•G LLC 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239



# Resolution Executive Summary

**Prepared For:** County Administrator Patrick Thompson  
**Committee:** Finance Committee  
**Committee Date:** November 4<sup>th</sup>  
**Resolution Title:** Resolution Awarding Website Refresh/Redesign RFQ  
**Board Meeting Date:** November 9<sup>th</sup>

**Budget Information:**

<b>Was item budgeted?</b> No	<b>Appropriation Amount:</b> \$47,000 One-Time Cost \$2,340/Yr - VPS Hosting X 3 years \$5,400/Yr -Ongoing Support X 3 years
<b>If not, explain funding source:</b> ARP Funded	
<b>ORG/OBJ/Project Code:</b> 61300-43190-RP007	<b>Budget Impact:</b>

**Background Information:**

The County website, [www.wincoil.us](http://www.wincoil.us), is the public facing representation of Winnebago County Illinois in cyberspace. The current County website is outdated, irrelevant, does not address Covid-19 matters, is not ADA compliant, and does not fully represent the impetus of County Government. It has not been updated in 10 years, and does not engage constituents, investors and tourists.

The Request of Qualification (RFQ) solicitation 21Q-2211 was issued in February 2021. Eight responses were received, including four from locally based firms. A five person RFQ Evaluation Committee spent time together reviewing each vendor's response. The Committee deemed two vendors as non-responsive since they did not meet the more basic RFQ requirements. Out of the six remaining responders, four were invited for presentations (by Zoom) with the Evaluation Committee. As a result of their RFQ response, presentation and project cost, KMK was the Evaluation Committee's award recommendation for 21Q-2211.

**Recommendation:** The RFQ Evaluation Committee recommends KMK Media for the project.

**Contract/Agreement:** Yes, see Resolution Exhibit B

**Baker Tilly ARP Compliance Review:** Approved.

**Legal Review:** KMK's Agreement was reviewed and modified, as needed by Lafakeria Vaughn.

**Follow-Up:** If approved, a development process will take place with Communications Director Danielle Grindle.

**RESOLUTION  
of the  
COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS**

Sponsored by: Jamie Salgado  
Submitted by: Finance Committee

2021 CR

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**RESOLUTION AWARDING WEBSITE REFRESH/REDESIGN REQUEST FOR QUALIFICATIONS**

---

**WHEREAS**, the Code of Ordinances for the County of Winnebago, Illinois, provides as in Section 2-357 (b) (1), Conditions for use. All procurements whose value equals or exceeds the competitive bidding threshold of \$25,000.00 shall be awarded by competitive sealed bidding in accordance with this section except as otherwise provided in 2-357(c) (Request for Proposals), 2-357(d) (Professional Services), 2-357(e) (Sole-Source), 2-357(f) (Emergency Procurements), and

**WHEREAS**, qualification responses were received for solicitation #21Q-2211 by the Purchasing Department for the following:

**WEBSITE AND SOCIAL MEDIA REFRESH/REBUILD**

**WHEREAS**, the Finance Committee of the County Board for the County of Winnebago, Illinois has reviewed the qualifications received for the aforementioned services and recommends awarding a contract agreement as follows:

**KMK Media Group  
716 N. Church Street  
Rockford, IL 61103**

**See RFQ Tab (RESOLUTION EXHIBIT A)**

**NOW, THEREFORE, BE IT RESOLVED**, by the County Board of the County of Winnebago, Illinois, that the County Board Chairman is authorized to execute a service agreement with KMK MEDIA GROUP, 716 NORTH CHURCH STREET, ROCKFORD, ILLINOIS 61103, in substantially the same form as attached hereto as Resolution Exhibit B, to be paid for with American Recovery Plan funds.

**BE IT FURTHER RESOLVED**, that this Resolution shall be in full force and effective immediately upon its adoption, and the Clerk of the County Board is hereby authorized to prepare and deliver certified copies of this Resolution to the Chief Information Officer, Director of Purchasing, Finance Director, County Board Office, Chief Financial Officer and County Auditor.

Respectfully Submitted,  
**FINANCE COMMITTEE**

**AGREE**

**DISAGREE**

\_\_\_\_\_  
JAIME SALGADO, CHAIRMAN

\_\_\_\_\_  
JAIME SALGADO, CHAIRMAN

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STEVE SCHULTZ, VICE CHAIRMAN

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STEVE SCHULTZ, VICE CHAIRMAN

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JOE HOFFMAN

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JOE HOFFMAN

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KEITH McDONALD

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KEITH MC DONALD

The above and foregoing Resolution was adopted by the County Board of the County of Winnebago, Illinois this \_\_\_\_\_ day of \_\_\_\_\_ 2021.

ATTESTED BY:

\_\_\_\_\_  
**JOSEPH CHIARELLI**  
CHAIRMAN OF THE COUNTY BOARD  
OF THE COUNTY OF WINNEBAGO, ILLINOIS

\_\_\_\_\_  
**LORI GUMMOW**  
CLERK OF THE COUNTY BOARD  
OF THE COUNTY OF WINNEBAGO, ILLINOIS



# WINNEBAGO COUNTY

— ILLINOIS —

PURCHASING DEPARTMENT  
404 Elm Street - Room 202  
Rockford, IL 61101

Phone: (815) 319-4390  
[purchasing@wincoil.us](mailto:purchasing@wincoil.us)

## REQUEST FOR QUALIFICATIONS - TAB

### WEBSITE AND SOCIAL MEDIA REFRESH/REBUILD

Department: County Administration

RFQ # 21Q-2211 DUE BY: February 18, 2021 11:00 A.M.

<b>Vendor</b>	<b>Evaluation Score</b>
Astute Web Group	70
Audentio, LLC	Non-Responsive
eBizUniverse, Inc.	26.5
GrahamSpencer Brand and Content Solutions	84
KMK Media Group	87
MedicineMan Creative	55
Revize, LLC	76
TAG Communication Services	Non-Responsive

# RESOLUTION EXHIBIT B

## WEBSITE REDESIGN and SOCIAL MEDIA SERVICES AGREEMENT

This Website Redesign Agreement (“Agreement”) is effective as of the last signature date on this Agreement by and between the County of Winnebago, Illinois (“Client”) and KMK Media Group, Inc. (“KMK”).

### DESCRIPTION OF THE SERVICES

In a professional and timely manner, KMK shall design the Website for the Client, including Website Redesign/Rebuild and Social Media Services fresh and rebuild a Website for the Client, including but not limited to a more modern design, updated programming and content management system functionality, enhanced search engine optimization (“SEO”) capabilities and a more mobile-accessible layout and provide social media services as proposed in the KMK RFQ 21Q-2211 response and as directed by the County for an additional services

### MISCELLANEOUS

#### LEGAL TITLE TO CONTENT

To the best of Client’s knowledge, information and belief, Client represents it has proper legal title to all content (e.g. text, graphics, photographs, sound files, etc.) provided to KMK for use in any work performed for the Client and that, to the best of Client’s knowledge, information and belief, such content does not infringe on any third party’s copyrights, trademarks, patents or trade secrets. To the extent permitted by Illinois law, the Client expressly agrees to defend, indemnify and hold KMK harmless from any claims or lawsuits alleging (in whole or in part) that content provided to KMK by Client infringes the intellectual or other property rights of any person or entity. Said agreement to defend, indemnify and hold KMK harmless shall not apply to the extent that any loss or damage is caused by the gross negligence or willful misconduct of KMK.

#### OWNERSHIP

KMK’s work pursuant to this Agreement is intended to constitute a “Work Made for Hire” under the United States Copyright Act such that *Client is the rightful owner of the design and content of marketing projects completed and paid in full.* In the event that KMK’s work does not qualify as a “Work Made for Hire” under applicable law, KMK hereby grants Client a perpetual, royalty-free, paid-up, nonexclusive license to the contents and design of materials designed by KMK pursuant to this Agreement. However, Client understands and agrees that it may not re-sell or commercially distribute the materials or any portion thereof to any individual or entity other than Client, without the express written consent of KMK.

Client shall have the right, either independently or through any third party other than KMK, to modify, alter and enhance the materials, and that KMK shall have no rights to such modifications, alterations, or enhancements.

#### DISCLAIMER OF WARRANTIES

THE REPRESENTATIONS AND AGREEMENTS CONTAINED IN THE ABOVE PARAGRAPH ARE MADE IN LIEU OF ANY AND ALL OTHER WARRANTIES OR CONDITIONS, EXPRESS OR IMPLIED AND KMK EXPRESSLY DISCLAIMS ANY AND ALL IMPLIED WARRANTIES OR CONDITIONS, INCLUDING ANY IMPLIED WARRANTY

OF TITLE, OF MERCHANTABILITY, OR OF FITNESS FOR A PARTICULAR PURPOSE, REGARDLESS OF WHETHER KMK KNOWS OR HAS REASON TO KNOW OF CLIENT'S PARTICULAR NEEDS.

#### IMITATION OF LIABILITY

Client understands and agrees that KMK may not under any circumstances be held responsible for special or consequential damages, including loss of profits and/or revenues, even if KMK has been advised of the likelihood of such damages occurring.

#### LEGAL PROCEEDINGS

This Agreement and the rights and duties of the parties shall be determined by the local law of the State of Illinois, excluding any choice-of-law rules that would require the application of the laws of any other jurisdiction. It is agreed by the parties that the courts of the State of Illinois and in the County of Winnebago shall have exclusive jurisdiction over any disputes arising out of and/or relating to this Agreement.

In the event of a default and/or litigation arising out of enforcement of this Agreement, Client and KMK acknowledge and agree that each party shall be responsible for their own costs, charges, expenses, and their reasonable attorney's fees arising as a result thereof.

#### TERMS

The initial term of this Agreement shall run until December 31, 2024—However, either party may terminate this Agreement by providing the other Party with ninety (90) days' written notice.

#### PAYMENT

##### Website Redesign/Rebuild Services

In consideration for all the content and services in redesigning the Client's website, the Client shall pay KMK no more than forty-seven thousand dollars (\$47,000.00) "including" the cost of any modules or stock photos, etc. This amount includes the purchase and customize CMS modules. Monthly progress payments will be made upon receipt of invoices and any necessary supporting documentation.

##### Website Maintenance Support and VPS Hosting

Support Services will be charged at \$5,400.00 per year and VPS Hosting services at \$2,340.00 per year for 3 years for a total of \$23,220

This agreement invoice payments are pursuant to the Illinois Local Government Prompt Payment Act, 50 ILCS 505/1 *et seq.*

#### CLIENT REQUESTED REVISIONS

After Client has approved project elements such as design and content and subsequently requests changes to those items, Client will be quoted in writing a change-order cost. Said change-order cost must be approved by the Client, in writing prior to any changes/revisions to this website redesign project. Any changes/revisions to this website redesign project that are approved in writing by the Client shall be quoted and billed as an additional cost at KMK's negotiated rates.

If Client cancels the project at any time, Client is responsible for all costs incurred up to the effective date of cancellation.

**Agreed:**

Client: \_\_\_\_\_ Date: \_\_\_\_\_

(County of Winnebago, Illinois)  
Joseph Chiarelli  
Chairman of the County Board  
of the County of Winnebago, Illinois

**Attested by:**

\_\_\_\_\_  
Lori Gummow  
Clerk of the County Board  
of the County of Winnebago, Illinois

\_\_\_\_\_  
(Pam Maher, President/CEO -- KMK Media Group, Inc.) Date: \_\_\_\_\_



# Ordinance Executive Summary

**Prepared By: Tom Hodges**

**Committee: Finance**

**Committee Date: 11/04/2021**

**Ordinance Title: Ordinance to Opt-out of Preferential Assessment for Affordable Rental Housing Construction and Rehabilitation Pursuant to Property Tax Code, 35 ILCS 200/15-178**

**County Code:**

**Finance Committee Date: 11/04/2021**

**Board Meeting Date: 11/09/2021**

## Budget Information:

<b>Was item budgeted?</b> N/A	<b>Appropriation Amount:</b> N/A
<b>If not, explain funding source:</b>	
<b>ORG/OBJ/Project Code:</b> N/A	<b>Budget Impact:</b> N/A

**Background Information:** Public Act 102-0175 amends the Illinois Property Tax Code to create two types of Preferential Assessments for the new construction or rehabilitation of low income rental properties which have seven or more units. This bill was created specifically for Cook County while allowing other counties to opt-out through a majority vote by their respective County Board. Counties which do initially opt-out may subsequently opt back in at a later date if they so choose.

**Recommendation:** It is the recommendation of the Winnebago County Supervisor of Assessments that Winnebago County opt-out of the provisions of 35 ILCS 200/15-178 for the following reasons:

- This bill was clearly written for Cook County (Cook County is repeatedly mentioned by name in the text) and by opting out, the County Board retains control of incentivizing new development at the local level instead of being required to defer to state law. By design, the County may opt back in at a later date if it so chooses.
- Any reduction in taxable value to one property results in a corresponding increase in property taxes for other properties within that jurisdiction.
- County Assessor's offices throughout the state, including Winnebago County are not currently constructed to administer this program and are unable to readily absorb the significant costs that may be involved.

**Legal Review:** The Chief of the Civil Bureau for the Winnebago County State's Attorney's office, Lafakeria Vaughn, reviewed and revised the proposed ordinance on 08/26/2021.

**ORDINANCE  
OF THE  
COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS**

2021 CO \_\_\_\_\_

SUBMITTED BY: FINANCE COMMITTEE

SPONSORED BY: JAIME SALGADO

**ORDINANCE TO OPT-OUT OF PREFERENTIAL  
ASSESSMENT FOR AFFORDABLE RENTAL  
HOUSING CONSTRUCTION AND  
REHABILITATION PURSUANT TO PROPERTY  
TAX CODE, 35 ILCS 200/15-178**

WHEREAS, the Illinois General Assembly passed Public Act 102-0175, which amended the Property Tax Code (35 ILCS 200/15-178) by providing for a preferential assessment for low-income housing; and

WHEREAS, the reduction of taxable value for one property results in a corresponding increase in property taxes for all other taxpayers in a jurisdiction; and

WHEREAS, the Winnebago County Supervisor of Assessments has advised the Finance Committee and the County Board that the implementation of this program by the County of Winnebago, Illinois would require significant financial resources to administer; and

WHEREAS, the preferential assessment is designed for a property in Cook County, Illinois but is applicable to all counties in Illinois; and

WHEREAS, the Property Tax Code, 35 ILCS 200/15-178 (b) provides that: “Any county with less than 3,000,000 inhabitants may decide not to implement one or both of the special assessment programs defined in subparagraph (1) of subsection (c) of this Section and subparagraph (2) of subsection (c) of this Section upon passage of an ordinance by a majority vote of the county board; and

WHEREAS, the Property Tax Code, 35 ILCS 200/15-178 (b) further provides that “Subsequent to a vote to opt out of this special assessment program, any county with less than 3,000,000 inhabitants may decide to implement one or both of the special assessment programs defined in subparagraph (1) of subsection (c) of this Section and subparagraph (2) of subsection (c) of this Section upon passage of an ordinance by a majority vote of the county board; and

WHEREAS, the Finance Committee and the County Board finds it is in the best interests of the citizens of Winnebago County, Illinois to opt-out of the special assessment programs and the provisions of 35 ILCS 200/15-178.

NOW, THEREFORE BE IT ORDAINED, by the County Board of the County of Winnebago, Illinois, that the County of Winnebago, Illinois does hereby opt-out of the special assessment programs and the provisions of 35 ILCS 200/15-178.

BE IT FURTHER ORDAINED that this Ordinance shall be in full force and effect immediately upon its adoption.

BE IT FURTHER ORDAINED, that the Clerk of the County Board is hereby directed to prepare and deliver a certified copy of this Ordinance upon its adoption to the Winnebago County Supervisor of Assessments and the County Treasurer.

**Respectfully submitted,  
FINANCE COMMITTEE**

**AGREE**

**DISAGREE**

\_\_\_\_\_  
Jaime Salgado, Chairman

\_\_\_\_\_  
Jaime Salgado, Chairman

\_\_\_\_\_  
Steve Schultz

\_\_\_\_\_  
Steve Schultz

\_\_\_\_\_  
John Butitta

\_\_\_\_\_  
John Butitta

\_\_\_\_\_  
Paul Arena

\_\_\_\_\_  
Paul Arena

\_\_\_\_\_  
Joe Hoffman

\_\_\_\_\_  
Joe Hoffman

\_\_\_\_\_  
Jean Crosby

\_\_\_\_\_  
Jean Crosby

\_\_\_\_\_  
Keith McDonald

\_\_\_\_\_  
Keith McDonald

The above and foregoing Ordinance was adopted by the County Board of the County of Winnebago, Illinois this \_\_\_\_\_ day of \_\_\_\_\_, 2021.

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Joseph Chiarelli, Chairman of the  
County Board of the  
County of Winnebago, Illinois

ATTEST:

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Lori Gummow, Clerk of the  
County Board of the  
County of Winnebago, Illinois



# Resolution Executive Summary

**Prepared By:** Department of Information Technology  
**Committee:** Finance Committee  
**Committee Date:** November 4, 2021  
**Resolution Title:** RESOLUTION AWARDDING PURCHASE FOR FIREEYE MAINTENANCE  
**County Code:** Winnebago County Purchasing Ordinance  
**Board Meeting Date:** November 9, 2021  
**Budget Information:**

<b>Was item budgeted?</b> Yes - DoIT Budget	<b>Appropriation Amount:</b> \$54,999.84
<b>Baker-Tilly ARP Compliance Review:</b> N/A	
<b>ORG/OBJ/Project Code:</b> 19500-43166	<b>Budget Impact:</b> None

**Background Information:**

The Winnebago County Department of Information Technology (WinCo DoIT) is required to provide a secure and reliable information technology infrastructure for public safety, public health, a nursing home, the circuit courts, elections and all other Elected and Appointed officials. WinCo DoIT currently utilizes FireEye services to protect the County network from any threats made outside the network. In order to continue with this, WinCo DoIT must renew its maintenance with FireEye.

**Recommendation:**

The Winnebago County Chief Information Officer recommends purchasing the FireEye renewal licensing through CDWG.

**Contract/Agreement:**

County to execute the a PO with CDWG (see Resolution Exhibit A).

**RESOLUTION**  
**of the**  
**COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS**

Sponsored by: Jamie Salgado, Committee Chairman

Submitted by: Finance Committee

2022 CR

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**RESOLUTION AWARDING PURCHASE FOR FIREEYE MAINTENANCE**

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**WHEREAS**, The Winnebago County Department of Information Technology (WinCo DoIT) is required to provide a secure and reliable information technology infrastructure for public safety, public health, a nursing home, the circuit courts, elections and all other Elected and Appointed officials; and

**WHEREAS**, the Code of Ordinances for the County of Winnebago, Illinois, provides as in Section 2-357 (b) (1), Conditions for use. All procurements whose value equals or exceeds the competitive bidding threshold of \$25,000.00 shall be awarded by competitive sealed bidding in accordance with this section except as otherwise provided in 2-357(c) (Request for Proposals), 2-357(d) (Professional Services), 2-357(e) (Sole-Source), 2-357(f) (Emergency Procurements), 2-357(g) (Cooperative Joint Purchasing) or as provided by State statute; and

**WHEREAS**, the Finance Committee of the County Board for the County of Winnebago, Illinois, has reviewed the agreement from CDWG, Resolution Exhibit A, received for the aforementioned service and recommends awarding an agreement; and

**WHEREAS**, the Finance Committee has determined that the funding for the aforementioned purchase shall be paid as follows:

**19500-43166**

**NOW, THEREFORE, BE IT RESOLVED**, by the County Board of the County of Winnebago, Illinois that the County Board Chairman is authorized to execute, on behalf of the County of Winnebago, an Agreement and Purchase Order with CDWG 200 NORTH MILWAUKEE AVE., VERNON HILLS, IL. 60061, in the dollar amount per year of FIFTY FOUR THOUSAND, NINE HUNDRED NINETY NINE DOLLARS AND EIGHTY FOUR CENTS (\$54,999.84).

**BE IT FURTHER RESOLVED**, that this Resolution shall be in full force and effective

immediately upon its adoption and the Clerk of the County Board is hereby authorized to prepare and deliver certified copies of this Resolution to the Department of Information Technology, Director of Purchasing, Finance Director, County Board Office, and County Auditor.

Respectfully Submitted,  
**FINANCE COMMITTEE**

**AGREE**

**DISAGREE**

\_\_\_\_\_  
JAIME SALGADO, CHAIRMAN

\_\_\_\_\_  
JAIME SALGADO, CHAIRMAN

\_\_\_\_\_  
STEVE SCHULTZ, VICE CHAIRMAN

\_\_\_\_\_  
STEVE SCHULTZ, VICE CHAIRMAN

\_\_\_\_\_  
PAUL ARENA

\_\_\_\_\_  
PAULA ARENA

\_\_\_\_\_  
JOHN BUTITTA

\_\_\_\_\_  
JOHN BUTITTA

\_\_\_\_\_  
JEAN CROSBY

\_\_\_\_\_  
JEAN CROSBY

\_\_\_\_\_  
JOE HOFFMAN

\_\_\_\_\_  
JOE HOFFMAN

\_\_\_\_\_  
KEITH McDONALD

\_\_\_\_\_  
KEITH MC DONALD

The above and foregoing Resolution was adopted by the County Board of the County of Winnebago, Illinois this \_\_\_\_ day of \_\_\_\_\_ 2021.

ATTESTED BY:

\_\_\_\_\_  
**JOSEPH CHIARELLI**  
CHAIRMAN OF THE COUNTY BOARD  
OF THE COUNTY OF WINNEBAGO, ILLINOIS

\_\_\_\_\_  
**LORI GUMMOW**  
CLERK OF THE COUNTY BOARD  
OF THE COUNTY OF WINNEBAGO, ILLINOIS

# QUOTE CONFIRMATION



DEAR DAN MAGERS,

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MLHL475	10/27/2021	FIREEYE RENEWAL	5336053	\$54,999.84

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">FireEye Platinum - extended service agreement (renewal) - 1 year - shipment</a> Mfg. Part#: RN-7400NX-PTM1Y UNSPSC: 81111811 Electronic distribution - NO MEDIA Contract: MARKET	2	3568511	\$12,820.68	\$25,641.36
<a href="#">Dynamic Threat Intelligence cloud 2-way - subscription license renewal (1 y</a> Mfg. Part#: RN-7400NX-2WDTI1Y UNSPSC: 43233205 Electronic distribution - NO MEDIA Contract: MARKET	2	3568494	\$14,679.24	\$29,358.48

PURCHASER BILLING INFO	SUBTOTAL	\$54,999.84
<b>Billing Address:</b> COUNTY OF WINNEBAGO 404 ELM ST STE 506 RM 202 ROCKFORD, IL 61101-1225 <b>Phone:</b> (815) 319-4444 <b>Payment Terms:</b> Net 30 Days-Govt State/Local	SHIPPING	\$0.00
	SALES TAX	\$0.00
	<b>GRAND TOTAL</b>	<b>\$54,999.84</b>
	<b>DELIVER TO</b> <b>Shipping Address:</b> COUNTY OF WINNEBAGO IT 404 ELM ST STE 506 ROCKFORD, IL 61101-1225 <b>Shipping Method:</b> ELECTRONIC DISTRIBUTION	
<b>Please remit payments to:</b> CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515		

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION



Philippe Stapp

(866) 551-9995

philsta@cdwg.com

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$54,999.84	\$1,474.55/Month	\$54,999.84	\$1,703.35/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>  
For more information, contact a CDW account manager

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