# FINANCE COMMITTEE AGENDA

Called by: Jaime Salgado, Chairman Members: Steve Schultz, John Butitta, Paul Arena, Joe Hoffman, Jean Crosby, Keith McDonald

**DATE:** THURSDAY, JANUARY 20, 2022 **TIME:** IMMEDIATELY FOLLOWING

**OPERATIONS & ADMINISTRATIVE** 

**COMMITTEE** 

**LOCATION:** ROOM 303

COUNTY ADMINISTRATION BLDG

404 ELM STREET ROCKFORD, IL 61101

#### **AGENDA:**

- A. Call to Order
- B. Roll Call
- C. Approval of October 7, 2021 Minutes
- D. Public Comment This is the time we invite the public to address the Finance Committee with issues and concerns. We ask you to limit your comments to three minutes. Personal attacks or inappropriate language of any sort will not be tolerated. We will allow a maximum of five speakers on a first come basis with sign up at the meeting. Speakers may not address zoning matters which are pending before the ZBA, the Zoning Committee or the County Board. Personnel matters or pending or threatened litigation may not be addressed in open session. An individual may speak a maximum of three times per calendar year on the same topic. This prohibition shall include the repetition of the same topic in a statement on what is purported to be a different topic. After acknowledgement by the chair, please stand and state your name. Thank you.
- E. Closed Session to Discuss Pending Litigation
- F. Resolution Highway Department Property Claim Settlement
- G. Resolution Awarding Elevator Modernization for the Administration Building
- H. Resolution for Cyber Security and Private Cloud Backup
- I. Discussion Item, River Bluff Nursing Home 5 year projection (Mark Lofgren)
- J. Other Matters
- K. Adjournment

# Approval of Minutes

# Winnebago County Board Finance Committee Meeting

County Administration Building 404 Elm Street, Room 510 Rockford, IL 61101

Thursday, October 7, 2021 Immediately Following Operations and Administrative Committee

#### **Present:**

Jaime Salgado, Chairman Joe Hoffman Jean Crosby Keith McDonald

#### Absent:

Steve Schultz John Butitta Paul Arena

#### **Others Present:**

Pat Thompson, County Administrator Dave Rickert, Chief Financial Officer Lafakeria Vaughn, State's Attorney's Office Debbie Crozier, HR Department Ann Johns, Purchasing Director Carol Hartline, Williams McCarthy

#### **AGENDA:**

- A. Call to Order
- B. Roll Call
- C. Approval of July 1, 2021 Minutes
- D. Public Comment This is the time we invite the public to address the Finance Committee with issues and concerns. We ask you to limit your comments to three minutes. Personal attacks or inappropriate language of any sort will not be tolerated. We will allow a maximum of five speakers on a first come basis with sign up at the meeting. Speakers may not address zoning matters which are pending before the ZBA, the Zoning Committee or the County Board. Personnel matters or pending or threatened litigation may not be addressed in open session. An individual may speak a maximum of three times per calendar year on the same topic. This prohibition shall include the repetition of the same topic in a statement on what is purported to be a different topic. After acknowledgement by the chair, please stand and state your name. Thank you.
- E. Closed Session to Discuss Pending, Probable or Imminent Litigation
- F. Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the General Fund
- G. Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the IMRF Fund
- H. Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the County Highway Fund
- I. Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the County Bridge Fund
- J. Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Federal Aid Matching Fund
- K. Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Health Department Fund
- L. Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Tort Judgement and Liability Fund
- M. Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Social Security Fund

- N. Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Veterans Assistance Fund
- O. Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Detention Home Fund
- P. Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Historical Museum Fund
- Q. Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Nursing Home Operations Fund
- R. Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Childrens Advocacy Fund
- S. Resolution to Adjust the Salary of the Public Defender
- T. Resolution Awarding Bid for Patio & Sidewalk Replacement Work at River Bluff Nursing Home
- U. Resolution Awarding County Clerk COVID-19 Imaging Project
- V. Resolution Awarding Recorder COVID-19 Imaging Project
- W. Other Matters
- X. Adjournment

Chairman Salgado called the meeting to order at 5:45 PM.

#### Motion to approve the minutes of July 1, 2021

Moved: Ms. Crosby, Seconded: Mr. Hoffman.

Motion passed by unanimous voice vote.

#### **Public Comment**

Chairman Salgado omitted reading the Public Comment section of the Agenda due to no one present to speak.

Mr. Salgado – Motion to go into closed session to discuss pending, probable or imminent litigation. Moved: Mr. Hoffman, Seconded: Ms. Crosby.

Roll call: Mr. Salgado yes, Mr. McDonald yes, Mr. Hoffman yes, Mr. Salgado yes and Ms. Crosby yes.

Mr. Salgado – No action was taken in closed session.

Mr. Salgado – Items F through R, Ordinances for the tax levy properties will be taken together.

Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the General Fund Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the IMRF Fund Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the County Highway Fund

Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the County Bridge Fund

Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Federal Aid Matching Fund

Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Health Department Fund

Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Tort Judgement and Liability Fund

Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Social Security Fund

Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Veterans Assistance Fund

Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Detention Home Fund

Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Historical Museum Fund

Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Nursing Home Operations Fund

Ordinance to Authorize a Levy of Property Taxes in Fiscal Year 2022 for the Childrens Advocacy Fund

Motion by Mr. McDonald and Seconded by Mr. Hoffman.

• A discussion followed.

Motion passed by unanimous voice vote.

#### Resolution to Adjust the Salary of the Public Defender

Motion by Ms. Crosby and Seconded by Mr. Hoffman.

• A discussion followed.

Motion passed by unanimous voice vote.

# Resolution Awarding Bid for Patio & Sidewalk Replacement Work at River Bluff Nursing Home

Motion by Mr. Hoffman and Seconded by Ms. Crosby.

• A discussion followed.

Motion passed by unanimous voice vote.

#### Resolution Awarding County Clerk COVID-19 Imaging Project

Motion by Mr. Hoffman and Seconded by Ms. Crosby.

• A discussion followed.

Motion passed by unanimous voice vote.

#### **Resolution Awarding Recorder COVID-19 Imaging Project**

Motion by Ms. Crosby and Seconded by Mr. Hoffman.

• A discussion followed.

Motion passed by unanimous voice vote.

#### **Other Matters**

• Mr. Rickert gave an update on FEMA and the Opt-Out Request being held over for 30 days.

Motion to adjourn. Moved: Ms. Crosby, Seconded: Mr. Hoffman.

Motion passed by unanimous voice vote.

Respectfully submitted,

Amy Ferling

Administrative Assistant



## **Resolution Executive Summary**

**Prepared By:** Purchasing Department

**Committee:** Finance Committee

Committee Date: January 20, 2022

**Resolution Title:** Resolution Awarding Elevator Modernization for the Administration Building

**County Code:** Winnebago County Purchasing Ordinance

Board Meeting Date: January 27, 2022

**Budget Information:** 

Was item budgeted? Yes - CIP Funded	Appropriation Amount:	\$498,840.00 \$ 66,550.00			
If not, explain funding source:					
ORG/OBJ/Project Code: 82200-46430-C2102	Budget Impact: N/A				

#### **Background Information:**

In May 2021, the Winnebago County board passed a Capital Improvement Plan, which included modernizing the two elevators in the County Administration Building. Many aspects of the elevators and electrical components are obsolete, or not in code compliance. The extensive list of work is detailed on Exhibits A and B. The upgrades will make the elevators more reliable and safer, in addition to, making them ADA compliant. Currently there are no car handrails, which are useful for riders' stability and support, as well as, protecting elevator interior finishes.

Kone is the single source for upgrading their own product, per the terms of their maintenance agreement. The cost to modernize elevators has gone up significantly, due to worldwide supply chain issues. The lowest government terms possible were also negotiated. What can be reused, such as the current wall panels, has kept the price from being even higher.

The total elevator costs includes cab upgrades of up to \$30,000, per elevator, plus a small 3.5% contingency. Included is a 10% contingency for unforeseen electrical work and equipment.

**Recommendation:** Shawn Franks - Facilities Engineer

**Contract/Agreement**: See Exhibit A and Exhibit B for agreement details

Legal Review: N/A

**Follow-Up:** Purchasing Department will obtain the Chairman's signature and issue County Purchase Orders to Kone Inc. and Wilson Electric Co.

**County Board: 1/27/2022** 

# R E S O L U T I O N of the COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS

Sponsored by: Jamie Salgado, Committee Chairman

Submitted by: Finance Committee

2022 CR

#### **Resolution Awarding Elevator Modernization for the Administration Building**

**WHEREAS,** the County Administration Building is owned and operated by the County of Winnebago, who is also responsible for the maintenance of the building; and

**WHEREAS,** in May 2021, Winnebago County Board passed a Capital Improvement Plan which included modernizing the two elevators in the County Administration Building; and

WHEREAS, the Finance Committee of the County Board for the County of Winnebago, Illinois, has reviewed the proposal for the aforementioned service and recommends awarding agreements; and

NOW, THEREFORE, BE IT RESOLVED, by the County Board of the County of Winnebago, Illinois, that the County Board Chairman is authorized to execute, on behalf of the County of Winnebago, a contract agreement with KONE INC., 5801 SOUTH PENNSYLVANIA AVENUE, CUDAHY, WISCONSIN 53110, in the dollar amount of FOUR HUNDRED NINETY-EIGHT THOUSAND, EIGHT HUNDRED FORTY DOLLARS (\$,498,840.00) and to WILSON ELECTRIC CO., 113 SOUTH MADISON STREET, ROCKFORD, ILLINOIS 61104, in the dollar amount of SIXTY SIX THOUSAND FIVE HUNDRED FIFTY DOLLARS (\$66,550).

**BE IT FURTHER RESOLVED,** that this Resolution shall be in full force and effective immediately upon its adoption and the Clerk of the County Board is hereby authorized to prepare and deliver certified copies of this Resolution to Facilities Engineer, Director of Purchasing, Finance Director, County Board Office, and County Auditor.

# Respectfully Submitted, FINANCE COMMITTEE

AGREE	DISAGREE
JAIME SALGADO, CHAIRMAN	Jaime Salgado, Chairman
STEVE SCHULTZ, VICE CHAIRMAN	STEVE SCHULTZ, VICE CHAIRMAN
Paul Arena	Paula Arena
JOHN BUTITTA	John Butitta
JEAN CROSBY	JEAN CROSBY
JOE HOFFMAN	JOE HOFFMAN
KEITH McDonald	KEITH MC DONALD
The above and foregoing Resolution was adopt	ted by the County Board of the County of
Winnebago, Illinois thisday of	2022.
	JOSEPH CHIARELLI
	CHAIRMAN OF THE COUNTY BOARD
ATTESTED BY:	OF THE COUNTY OF WINNEBAGO, ILLINOIS
Lori Gummow	
CLERK OF THE COUNTY BOARD	

OF THE COUNTY OF WINNEBAGO, ILLINOIS

#### **Wisconsin Branch Office**

**Modernization Sales Department** 



#### **Elevators Escalators**

#### **KONE Inc.**

5801 S. Pennsylvania Ave Cudahy, WI 53110 Office: 262.373.0460 Cell: 414.839.2118 www.kone.us

steve.showers@kone.com

Oct 31, 2021

#### **Ann Johns**

Director of Purchasing Winnebago County; Purchasing Dept 404 Elm Street Rockford, IL 61101

Elevator Modernization Proposal—Admin Bldg; Cars 13-14 (REV 01)

We propose to furnish and install elevator modernization work as explained below for two (2) existing traction passenger elevators at the subject property for the **Base Bid of: \$424,000.00 [Four Hundred Twenty-Four Thousand Dollars]** including necessary permits.

#### The following new components are included in our proposal:

- New programmable microprocessor controller with precise leveling system. The KONE ReSolve controller has on-board diagnostics; no separate proprietary service tool required
- New hoistway limit switches and leveling devices
- New car top inspection station and pit stop switch
- New machine room and hoistway wiring and traveling cable
- New signal fixtures as follows:
  - Main car station with position indicators, required fire service features and ADA phone
  - Hall pushbutton stations
  - Combination hall lantern / position indicator at main floor lobby
  - Hoistway access switches at top and bottom landings per code
  - Jamb Braille plates at each hoistway entrance frame side jamb
- Existing Hoisting Machines, Sheaves, and Hoist Cables Retained
- New Rope Gripper Assemblies
- New AC motor and mounting
- New car governor and governor cable
- New car top handrail
- New Car and Counterweight Roller Guide Assemblies
- New door equipment as follows:
  - Door operator, gate switch and clutch with restrictor
  - Interlocks, closers and door drives; replace as required
  - o Hoistway door misc components; replace as required
  - New stainless steel car door panels
  - New landing door panels with factory Baked Enamel Finish
- New electronic door edge (Curtain of Light)
- Machine room layout, Alteration permit, inspections and testing
- ALT ADD 01: If aesthetic cab interior upgrades are considered, ADD \$30K Allowance per elevator to the Base Bid pricing shown above

#### **Clarifications**

Our proposal is based on the following clarifications:

- Contract terms between KONE Inc. and Purchaser shall be based on our Proposal and Attachments. (See Attachment "A" and "B")
- All new elevator equipment provided shall meet applicable ASME A17.1 code requirements. Any
  provisions of codes applicable to out-of-scope items shall be the Purchaser's responsibility. Cost of any
  future code changes adopted prior to permitting and completion are excluded.
- The existing cab and entrance dimensions, which may not meet current ADA or stretcher access rules, will be retained as is.
- Our proposal includes inspections and testing as required by the AHJ. However, any re-testing required
  due to other trades' failures to complete their work or tests in a timely manner will be billed at our
  regular billing rates.
- Existing KONE Maintenance Contract will be temporarily suspended for the modernization of each elevator, then resume after the elevators are returned to operation
- The ASME code limits changes to the empty car weight + capacity of each elevator to 5% of the originally installed value. If past or proposed changes result in a change to the weight or system pressure (for hydraulic) greater than 5% above the original design values, the cost of any engineering and of any required modifications to the elevator system or structure shall be extra to this proposal scope and pricing. If this situation is discovered during the engineering process, KONE will notify purchaser and recommend an alternate design or other changes.
- In order to provide best pricing, proposal excludes any extra demobilizations and remobilizations. If we must demobilize from the jobsite for any reason outside our control, we shall be compensated at our regular billing rates.
- Proposal pricing is based on the scope of work as defined herein. Any additional work required will be
  performed only upon Purchaser's approval of a mutually agreeable change proposal. Any other
  deficiencies revealed in the progress of the work will be promptly reported to purchaser with
  recommendations and cost for corrective action.
- Asbestos: Notwithstanding anything contained to the contrary within this bid or contract, KONE's work shall not include any abatement or disturbance of asbestos containing material (ACM) or presumed asbestos containing materials (PACM). Any work in a regulated area as defined by Section 1910 or 1926 of the Federal OSHA regulations is excluded from KONE's scope of work without an applicable change order to reflect the additional costs and time. In accordance with OSHA requirements, the Customer shall inform KONE and its employees who will perform work activities in areas which contain ACM and/ or PACM of the presence and location of ACM and/or PACM in such areas which may be contacted during work before entering the area. Other than as expressly disclosed in writing, Customer warrants that KONE's work area at all times meets applicable OSHA permissible exposure limits (PELs). KONE shall have the right to discontinue its work in any location where suspected ACM or PACM is encountered or disturbed. Any asbestos removal or abatement, or delays caused by such, required in order for KONE to perform its work shall be the Customer's sole responsibility and expense. After any removal or abatement, customer shall provide documentation that the asbestos has been abated from the KONE work area and air clearance reports shall be made available upon request prior to the start of KONE's work.
- Purchaser shall provide any security, escort or other building service support personnel required during demolition, installation, testing, and inspections.
- Mutually agreeable project schedule will be determined at time of proposal acceptance. Current lead time for engineering and fabrication is 16-18 weeks from receipt of order and deposit, with approximately 10-11 weeks PER Elevator for installation of the elevator scope of work.

• It is assumed that we may work between the hours of 7:00 AM and 4:30 PM, Monday – Friday. No overtime or premium time work has been included within our base bid. The standard wage rate is assumed.

Thank you for the opportunity to submit a proposal to modernize your elevator. If you have any questions, comments or concerns, please do not hesitate to call on me.

For KONE Inc. Very truly yours,	Accepted by <b>Purchaser</b> :
_	Signature:
Steve Showers	Printed Name:
Steve Showers	Title:
Senior Sales Consultant Modernization Elevators and Escalators	Firm Name:
	Date:

#### **EXHIBIT B**

Phone: (815) 963-0431

Fax: (815) 963-0435

WILSON ELECTRIC CO.

113 South Madison Street

Rockford, Illinois 61104

01/07/2022

Winnebago County Facilities

Reference: Admin building elevator upgrade

Quote # FT-WEC-2022002

Shawn,

Thank you for the opportunity to quote the above referenced project. We propose to furnish all necessary labor, equipment, materials, and supervision to complete the scope of work that is outlined below.

#### SCOPE OF WORK ELECTRICAL CONTRACTOR:

- Furnish and install new elevator pit lights
- Reconfigure electrical piping in pit to meet new codes
- Furnish and install new lights in mechanical room to meet code requirements
- Furnish and install new GFI's in mechanical room to meet code requirements
- Furnish and install (2) new elevator disconnects
- Provide temp power for elevator installation
- Relocate telephone line within mechanical room
- Reconfigure generator signal within mechanical room to new elevator disconnects
- Install new pipe for smoke detectors required in elevator mechanical room
- Furnish and install new light fixtures within vestibules to meet code requirements
- Provide engineered drawings for project

#### **ASSUMPTIONS / CLARIFICATIONS:**

NOTICE: THIS PROPOSAL IS CONTINGENT ON A LACK OF IMPACT BY THE CORONAVIRUS NATIONAL EMERGENCY. Given the existence of the coronavirus pandemic, Wilson Electric Co will use its best efforts to staff and supply this project to be able to hit the scheduled completion date but reserves its right to seek an excusable extension of time if Wilson Electric Co or its subcontractors and suppliers are unable to maintain planned crew sizes due to the illness, supply shortages or governmental restraints on business, travel and/or assembly. To the extent that the project is suspended pursuant to the terms of the proposed [Contract/Subcontract], we intend to seek additional costs associated with the suspension.

Many Wilson Electric partners have advised that until further notice they reserve the right to amend the delivery date, the price, the scope, or quantity of supply and/or other terms and conditions set out in their offer or quotation to the extent affected by the COVID-19 pandemic. Be advised that Wilson Electric considers any COVID-19 related changes imposed by manufacturers as outside its reasonable control and subject to Force Majeure provisions, thus Wilson may adjust the quoted amount post award.





Rockford, Illinois 61104



Fax: (815) 963-0435

Phone: (815) 963-0431

- NO WORK OUTSIDE OF SCOPE LISTED ABOVE IS INCLUDED IN THIS QUOTE
- Unforeseen existing conditions or changes to original scope of work will be evaluated on a T & M basis
- All work to be performed during normal working hours 7am-3:30pm
- All work will be concurrent and if breaks in workflow are incurred the cost of remobilizing will be on a T&M basis and discussed prior to resuming work
- Taxes are not included
- Permit cost are NOT included
- Utility fees are NOT included
- Quote Valid for 15 days

<b>TOTAL COST LABOR AND M</b>	IATERIALS	\$ 60,500.00
CUSTOMER APPROVAL:		

We appreciate the opportunity to quote this project.

Sincerely:

Francesco Tarara

Project Manager | Estimator

Wilson Electric Co.

113 S. Madison St. Rockford IL 61004

ftarara@wilsonelectricco.com

M: 815-222-1760 | O: 815-847-6269 | F: 815-963-0436







## **Resolution Executive Summary**

**Prepared By:** Department of Information Technology

**Committee:** Finance Committee

Committee Date: January 20, 2022

**Resolution Title:** Resolution for Cyber Security and Private Cloud Backup

**County Code:** Winnebago County Purchasing Ordinance

**Board Meeting Date:** January 27, 2022

**Budget Information:** 

Was item budgeted? Yes - ARP Funded Appropriation Amount: \$452,912.65

Baker-Tilly ARP Compliance Review: Yes, Approved

ORG/OBJ/Project Code: XXXX-XXXXX Budget Impact: None - using ARP funds

#### **Background Information:**

The Winnebago County Department of Information Technology (WinCo DoIT) is required to provide a secure and reliable information technology infrastructure for public safety, public health, a nursing home, the circuit courts, elections and all other Elected and Appointed officials. Covid19 placed an extreme demand in ensuring social distancing and remote access to Winnebago County data resources from the 17th Judicial Circuit, Winnebago County Health Department, Winnebago County Sheriff's Office, the Treasurer; the County Clerk and all other County Elected and Appointed Officials. Recently approved ARP projects such as the Winnebago County Clerk of The Court's Scanning Solution, Gigabit to the Desktop, Out Of Warranty PCs, Storage Device Consolidation, notebooks for the Public defender, EOC Technology Refresh, RBNH PointClickCare and the rendering court, public safety, public health and other data remotely ensures social distancing and reduce the requirements of the public's need for onsite presence. These conditions create an enhanced need for cyber security safe guards that include hardware, software and recovery from ransomware and other forms of malicious attacks.

WinCo DoIT operates the Winnebago County Metropolitan Network (WinMAN) for all Elected and Appointed officials. This WinMAN serves up many government applications along with email and storing structured and unstructured data. Over 1,500 individuals access the County's network for email and use of applications such as the Court System, Jail System, Property System and others. Threat opportunities are substantial and the investments described in the supporting documentation ensure that we preserver the status of systems allowing for safe distancing of our citizens when using county resources.

#### **Recommendation:**

The Winnebago County Interim Chief Information Officer recommends the purchase of ArcticWolf and Rubrik

#### Contract/Agreement:

County to execute the POs with CDWG and Entre (see Resolution Exhibit A and Exhibit B).

County Board: 1/27/22

# R E S O L U T I O N of the COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS

Sponsored by: Jamie Salgado, Committee Chairman

Submitted by: Finance Committee

2022 CR

#### RESOLUTION AWARDING CYBER SECURITY AND PRIVATE CLOUD BACKUP

WHEREAS, the Winnebago County Department of Information Technology (WinCo DoIT) is required to provide a secure and reliable information technology infrastructure for public safety, public health, a nursing home, the circuit courts, elections and all other Elected and Appointed officials; and

WHEREAS, the Finance Committee of the County Board for the County of Winnebago, Illinois, has reviewed the agreement from Entre Computer Solutions, Resolution Exhibit A and ITSAVVY, LLC, Resolution Exhibit B, received for the aforementioned service and recommends awarding agreements; and

**NOW, THEREFORE, BE IT RESOLVED**, by the County Board of the County of Winnebago, Illinois that the County Board Chairman is authorized to execute, on behalf of the County of Winnebago, agreements and Purchase Orders with CDWG, 200 NORTH MILWAUKEE AVE., VERNON HILLS, IL. 60061 in the dollar amount not to exceed of SEVENTY THOUSAND, FOUR HUNDRED SIXTY DOLLARS AND THIRY FIVE CENTS (\$70,460.35), and ENTRE COMPUTER SOLUTIONS, 8900 NORTH 2<sup>ND</sup> STREET, MACHESNEY PARK, ILLINOIS 61115, in the dollar amount not to exceed of THREE HUNDRED EIGHTY TWO, FOUR HUNDRED AND FIFTY TWO DOLLARS AND THIRTY CENTS (\$382,452.30).

**BE IT FURTHER RESOLVED,** that this Resolution shall be in full force and effective immediately upon its adoption and the Clerk of the County Board is hereby authorized to prepare and deliver certified copies of this Resolution to the Department of Information Technology, Director of Purchasing, Finance Director, County Board Office, and County Auditor.

# Respectfully Submitted, FINANCE COMMITTEE

AGREE	DISAGREE
JAIME SALGADO, CHAIRMAN	Jaime Salgado, Chairman
STEVE SCHULTZ, VICE CHAIRMAN	STEVE SCHULTZ, VICE CHAIRMAN
PAUL ARENA	Paula Arena
JOHN BUTITTA	John Butitta
JEAN CROSBY	JEAN CROSBY
JOE HOFFMAN	JOE HOFFMAN
KEITH McDonald	KEITH Mc Donald
The above and foregoing Resolution was ado	pted by the County Board of the County of
Winnebago, Illinois thisday of	2021.
	Joseph Chiarelli Chairman of the County Board
ATTESTED BY:	OF THE COUNTY OF WINNEBAGO, ILLINOIS
Lori Gummow	
CLERK OF THE COUNTY BOARD	
OF THE COUNTY OF WINNEBAGO, ILLINOIS	

# **QUOTE CONFIRMATION**



#### **DEAR DAN MAGERS,**

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. Click here to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MMSH624	12/8/2021	MMSH624	5336053	\$65,590.35

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Rubrik R6408S - NAS server - 97.6 TB	1	5485156	\$21,438.06	\$21,438.06
Mfg. Part#: RBK-R6408S-HW-01				
UNSPSC: 43201835				
Contract: MARKET				
RUBRIK R640 CLD 8 BUS ED 1MO	1	6489728	\$35,877.39	\$35,877.39
Mfg. Part#: RBK-GO-BE-R6408				
Electronic distribution - NO MEDIA				
Contract: MARKET				
Rubrik Premium Support Services Plan - extended service agreement - shipmen	1	5483836	\$8,274.90	\$8,274.90
Mfg. Part#: RBK-SVC-PREM-HW				
Electronic distribution - NO MEDIA				
Contract: MARKET				

PURCHASER BILLING INFO	SUBTOTAL	\$65,590.35
Billing Address:	SHIPPING	\$0.00
COUNTY OF WINNEBAGO 404 ELM ST STE 506 RM 202	SALES TAX	\$0.00
ROCKFORD, IL 61101-1225 <b>Phone:</b> (815) 319-4444	GRAND TOTAL	\$65,590.35
Payment Terms: Net 30 Days-Govt State/Local		
DELIVER TO	Please remit payments to:	
Shipping Address: COUNTY OF WINNEBAGO IT 404 ELM ST STE 506 ROCKFORD, IL 61101-1225 Shipping Method: DROP SHIP-GROUND	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need A	ssistance? CI	DW•G LLC SALES CONTACT	INFORMATION	
Philippe Stapp	I	(866) 551-9995	I	philsta@cdwg.com

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$65,590.35	\$1,758.48/Month	\$65,590.35	\$2,031.33/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

#### Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

#### General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <a href="http://www.cdwg.com/content/terms-conditions/product-sales.aspx">http://www.cdwg.com/content/terms-conditions/product-sales.aspx</a>
For more information, contact a CDW account manager

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## **QUOTE CONFIRMATION**



#### **DEAR DAN MAGERS,**

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. Click here to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MMTC193	12/8/2021	MMTC193	5336053	\$4,870.00

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
NEW ITEM	1	NEW-ITEM	\$4,870.00	\$4,870.00
Mfg. Part#: NEW-ITEM				
Single Site Fixed Fee No Travel				
Contract: MARKET				

PURCHASER BILLING INFO	SUBTOTAL	\$4,870.00
Billing Address:	SHIPPING	\$0.00
COUNTY OF WINNEBAGO 404 ELM ST STE 506 RM 202	SALES TAX	\$0.00
ROCKFORD, IL 61101-1225 <b>Phone:</b> (815) 319-4444	GRAND TOTAL	\$4,870.00
Payment Terms: Net 30 Days-Govt State/Local		
DELIVER TO	Please remit payments to:	
Shipping Address: COUNTY OF WINNEBAGO IT 404 ELM ST STE 506 ROCKFORD, IL 61101-1225 Shipping Method: DROP SHIP-GROUND	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION					
	Philippe Stapp	I	(866) 551-9995	I	philsta@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <a href="http://www.cdwg.com/content/terms-conditions/product-sales.aspx">http://www.cdwg.com/content/terms-conditions/product-sales.aspx</a>
For more information, contact a CDW account manager

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# EXHIBIT B



Entré Computer Solutions 8900 North 2nd Street Machesney Park IL 61115 (815) 399-5664 FAX: (815) 399-5717

Date	Quote #		
01/10/22	ENTQ42971		

**Customer: WINNEBAGO COUNTY** 

Dan Magers 404 ELM STREET ROOM 506 (DO IT) ROCKFORD, IL 61101

USA

Phone: Fax:

815-319-4300 815-987-3111

Ship To: WINNEBAGO COUNTY

Dan Magers 404 ELM STREET ROOM 506 (DO IT) ROCKFORD, IL 61101

USA

Phone: Fax:

815-319-4300

815-987-3111

		Terms	Rep	Prepared by	P.O. Number	Ship Via
			Chris	Chris		
ty	Description				Unit Price	Ext. Price
	** Post January 2022 PO Issue - Added F	Platform SKU **				
	**** Option 3 - Three Year Commitment - Licensing ****	Arctic Wolf MDR and Me	nnaged Awarenes	s Training		
	Arctic Wolf MDR User Licensing - 130	00 Users			\$272,025.00	\$272,025.00
	Arctic Wolf MDR Server Licensing - 1	20 Servers			\$25,110.00	\$25,110.0
120	Arctic Wolf MDR Log Retention - 90 [	Days			\$0.00	\$0.00
	Arctic Wolf 200 Series Sensor				\$3,487.50	\$6,975.00
120	Arctic Wolf Platform Licensing				\$17.44	\$24,764.80
	Arctic Wolf Managed Security Awarer	ness Training Licensing	g - 1300 Users		\$45,337.50	\$45,337.50
	SubTotal					\$374,212.30
	Arctic Wolf MDR Onboarding				\$8,000.00	\$8,000.00
	SubTotal					\$8,000.00

#### THIS IS NOT AN INVOICE

Total (excluding Tax)	\$382,452.30
Shipping/ Handling	\$240.00
SubTotal	\$382,212.30



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For approval to order please sign and date in the space provided below and fax to our offices at (815) 399 5717 or send an email to your salesperson referencing the quote number at the top of the document and the pricing for all products.

Please note that pricing is subject to change without notice and tax is not calculated on quotes. All payment should be based on invoices.

Payment Terms: Net 10 days. Cash, ACH, or most credit cards are accepted.

Please note that there will be an additional 3.15% fee reflected on statements for all credit card payments.

Customer Signature

Date \_

Drew Tennant Vice President Entré Computer Solutions (815) 399-5664 x. 237 dtennant@entrerock.com For immediate assistance contact:

Ryan Sword Inside Sales Representative Entré Computer Solutions (815) 399-5664 x259 ryans@entrerock.com

