

AGENDA

Winnebago County Courthouse 400 West State Street, Rockford, IL 61101 County Board Room, 8th Floor

Thursday, August 8, 2024 6:00 p.m.

1.	Call to Order Chairman Joseph Chiarelli
2.	Invocation and Pledge of AllegianceAngela Fellars
3.	Agenda Announcements
4.	Roll Call
5.	 Awards, Presentations, Public Hearings and Public Participation A. Awards – None B. Presentations – None C. Public Hearings – None D. Public Participation – Janice Mathis, Faith and Blue National Event on October 12, 2024 honoring Clergy and Police, Pro Lori Flemming, Faith and Blue National Event, Pro Stephanie Hicks, Upcoming clinic (Pet) in coordination with Animal Services, Pro
6.	Approval of Minutes
7.	Consent Agenda
8.	Appointments (Per County Board rules, Board Chairman appointments shall lay over until the second board meeting after they are first introduced)
9.	Reports of Standing CommitteesChairman Joseph Chiarelli
	A. Finance Committee

	В.	Zoning Committee
	C.	 Economic Development Committee
	D.	 Operations and Administrative Committee Keith McDonald, Committee Chairman Committee Report Resolution Submitting to the Electors by Referendum the Question of Imposing a One-Half (½) Percent Special County Retailers' Occupation Tax (Sales Tax) for Mental Health Purposes for a Period not to Exceed Five (5) Years, Effective July 1, 2026, for the County of Winnebago, Illinois
	E.	Public Works Committee
	F.	Public Safety and Judiciary CommitteeBrad Lindmark, Committee Chairman 1. Committee Report
	G.	 Legislative and Lobbying Committee
10.	Un	finished BusinessChairman Joseph Chiarelli
		ance Committee Ordinance for a Budget Amendment for Winnebago County Health Department Laid Over from July 25, 2024 Meeting
11.		w BusinessChairman Joseph Chiarelli er County Board rules, passage will require a suspension of Board rules).
12.		nouncements & Communications
13.	Adj	ournmentChairman Joseph Chiarelli
Nex	t M	eeting: Thursday, August 22, 2024

Awards,
Presentations,
Public Hearings
and Public Participation

Approval of Minutes

REGULAR ADJOURNED MEETING WINNEBAGO COUNTY BOARD JUNE 27, 2024

- 1. Chairman Pro Tem Arena Called to Order the Regular Adjourned Meeting of the Winnebago County Board for Thursday, June 27, 2024 at 6:00 p.m.
- 2. Board Member Butitta gave the invocation and led the Pledge of Allegiance.
- 3. Agenda Announcements: None
- 4. Roll Call: 17 Present. 3 Absent. (Board Members Arena, Butitta, Booker, Crosby, Fellars, Goral, Hanserd, Hoffman, Lindmark, McDonald, Nabors, Penney, Salgado, Sweeney, Tassoni, Thompson and Webster. (Board Members Guevara, McCarthy, and Scrol were absent.)

AWARDS, PRESENTATIONS, PUBLIC HEARINGS, PUBLIC PARTICIPATION, and PROCLAMATIONS

5. Awards - None

Presentations- None

Public Hearings - None

Public Participation - None

APPROVAL OF MINUTES

6. Chairman Pro Tem Arena entertained a motion to approve the Minutes. Board Member Thompson made a motion to approve County Board Minutes of May 23, 2024 and layover County Board Minutes of June 13, 2024, seconded by Board Member Nabors. Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)

CONSENT AGENDA

Chairman Pro Tem Arena entertained a motion to approve the Consent Agenda for June 27, 2024. Board Member Crosby made a motion to approve the Consent Agenda which includes the Raffle Report and Auditor's Report, seconded by Board Member Sweeney. Motion was approved by a voice vote. (Board Members Guevara, McCarthy, and Scrol were absent.)

APPOINTMENTS

8. Appointments (Per County Board rules, Board Chairman Appointments require a 30-day layover unless there is a suspension of the rule).

A. Hulse Cemetery of Pecatonica Association, Annual Compensation: None

1. Maggie Lannon (New Appointment), Chicago, Illinois, to serve 6-year term expiring May 2030

REPORTS FROM STANDING COMMITTEES

FINANCE COMMITTEE

- 9. Board Member Butitta read in for the first reading of an Ordinance for Approval of Budget Amendment for Circuit Court Mid-Year Adjustments to be Laid Over. Board Member Butitta made a motion to suspend the rules, seconded by Board Member Sweeney. Motion to suspend was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.) Board Member Butitta made a motion to approve the Ordinance, seconded by Board member Webster. Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)
- 10. Board Member Butitta made a motion to approve a Resolution Authorizing Settlement of a Claim against the County of Winnebago Entitled Gina Tarara versus Winnebago County, seconded by Board Member Thompson. Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)

ZONING COMMITTEE

- 11. Board Member Webster read in for the first reading of TA-01-24 An Ordinance Amending Unified Development Ordinance (UDO) Regarding Commercial Wind Power Generating Facilities/wind Farms (aka Commercial Wind Energy Facilities) and Solar Farms (aka Commercial Solar Energy Facilities), County-wide, to be laid-over.
- 12. Board Member Webster read in for the first reading of SU-04-24 A Special Use Permit (an Amendment to Enable Sales of Pre-Packaged Alcohol) for an Agri-Business that Allows U-Pick Operations (i.e. an Apple Orchard and Raspberry/Pumpkin Patches), a Cider Mill and Petting Zoo, Inclusive of Traditional Accessory Uses (i.e. Gift/Snack Shop, Parking, Etc.) in the AG, Agricultural Priority District for the property that is commonly known as 8218 Cemetery Road, Winnebago, IL 61088 in Burritt Township, District 1, to be laid over.
- 13. Board Member Webster read in for the first reading of Z-03-24 A Map Amendment to Rezone 5.02+- Acres from the AG, Agricultural Priority District to the IH, Heavy Industrial District for the Property that is commonly known as 16222 3rd Street, Seward, IL 61077 in Seward Township, District 1, to be laid-over. Board Member made Booker made a motion to suspend the rules, seconded by Board Member Penney. Motion to suspend was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.) Board Member Webster made a motion to approve the Map Amendment, seconded by Board

Member Nabors. Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)

ECONOMIC DEVELOPMENT COMMITTEE

14. No Report.

OPERATIONS & ADMINISTRATIVE COMMITTEE

- 15. Board Member McDonald made a motion to approve a Resolution Awarding Lower-Level Roof Replacement at Juvenile Center Using CIP PSST Funds, seconded by Board Member Lindmark. Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)
- 16. Board Member McDonald made a motion to approve a Resolution Awarding Renewal for Onsite Wellness Clinic Services, seconded by Board Member Hanserd. Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)
- 17. Board Member McDonald read in for the first reading of an Ordinance Amending Section 2-88 (Appointments to Commissions, Boards, Authorities, or Special Districts) of the Winnebago County Code relating to the Rules of Procedure of the County Board of the County of Winnebago, Illinois to be Laid Over. Board Member McDonald made a motion to suspend the rules, seconded by Board Member Lindmark. Motion to suspend was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.) Board Member McDonald made a motion to approve the Ordinance, seconded by Board Member Thompson. Discussion by Chairman Pro Tem Arena and Board Members McDonald, Nabors, and Fellars. Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)

PUBLIC WORKS COMMITTEE

- Board Member Tassoni moved to send Agenda Items 3. and 6. (as listed below) back to committee, seconded by Board Member Crosby. Discussion by Board Members Salgado and Tassoni. Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)
 - 3. (24-025) Resolution Authorizing the Obligation Retirement of Bond Payments from MFT Funds (Section 14-00563-00-GB)
 - 6. (24-028) Resolution for Award of Bid of the Second 2024 General Letting
- 19. Board Member Tassoni made a motion to approve (24-024) Resolution Authorizing an Engineering Services Agreement with Willett Hofmann & Associates, Inc.to Provide Structural Engineering Services for the Meridian Road Bridge Over the Pecatonica River and for Appropriation of Motor Fuel Tax Funds (Section 16-00626-00-BR), seconded by Board Member Webster. Discussion by Chairman Pro Tem Arena and Board members Tassoni and Webster.

- Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)
- 20. Board Member Tassoni made a motion to approve (24-026) Resolution Authorizing a Professional Engineering Services Agreement with Willett Hofmann & Associates to Provide Plans and Specifications for the Elevated Water Storage Tank Improvements at the Winnebago County Water District (Section 24-00730-00-MS), seconded by Board Member Webster. Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)
- 21. Board Member Tassoni made a motion to approve (24-027) Resolution Authorizing an Intergovernmental Cooperation Agreement for Railway-Highway Grade Crossing Improvements on Roscoe Road, seconded by Board Member Lindmark. Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)
- 23. Board Member Tassoni made a motion to approve (24-029) Resolution Authorizing the Award of Bid for Perryville Path Resurfacing from Harlem Road to Hart Road, seconded by Board Member Penney. Discussion by Chairman Pro Tem Arena and County Engineer Molina. Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)

PUBLIC SAFETY AND JUDICIARY COMMITTEE

- 24. Board Member Lindmark made a motion to approve a Resolution Authorizing the Chairman of the County Board to Execute an Intergovernmental Agreement with the Rockton Fire Protection District for Fire and EMS Dispatch Services, seconded by Board Member Webster. Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)
- Board Member Lindmark made a motion to approve a Resolution Authorizing the Chairman of the County Board to Execute an Agreement with the Village of Machesney Park for Police Services, seconded by Board Member Booker. Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)

LEGISLATIVE AND LOBBYING COMMITTEE

26. Board Member Salgado gave an update regarding congressionally directed spending projects. Discussion by Engineer Molina, Chairman Pro Tem Arena, and Board Member Sweeney.

UNFINISHED BUSINESS

27. Board Member Penney made a motion to approve the Appointments A. thru C. (as listed below), seconded by Board Member Goral. Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)

Appointments read in on May 23, 2024

A. Seward Sanitary District, Annual Compensation: None

1. Kelsey Heslop (Reappointment), Pecatonica, Illinois, to serve a 3-year term expiring May 2027

B. Zoning Board of Appeals, Annual Compensation: \$100 per meeting

- 1. Ernest Fuhr (Reappointment), Rockford, Illinois, to serve a 5-year term expiring May 2029
- C. Win-Bur-Sew Fire Protection District, Annual Compensation: Not to exceed \$1,500 per year, plus 50% if ambulance service
 - 1. Guy Cunningham (Reappointment), Winnebago, Illinois, to serve a 3-year term expiring May 2027

Finance Committee

- A. Board Member Butitta made a motion to approve an Ordinance for a Budget Amendment for State's Attorney VOCA Grant Renewal Laid Over from June 13, 2024 Meeting, seconded by Board Member Goral. Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)
- B. Board Member Butitta made a motion to approve an Ordinance for a Budget Amendment for Bond Paying Agent Fees Laid Over from June 13, 2024 Meeting, seconded by Board Member Hoffman. Motion was approved by a unanimous vote of all members present. (Board Members Guevara, McCarthy, and Scrol were absent.)

NEW BUSINESS

28. (Per County Board rules, passage will require a suspension of Board rules).

ANNOUNCEMENTS & COMMUNICATION

- 29. County Clerk Gummow submitted the Items Listed Below as Correspondence which were "Placed on File" by Chairman Pro Tem Arena:
 - A. County Clerk Gummow submitted from the United States Nuclear Regulatory Commission the following:
 - a. Federal Register/Vol. 89, No. 133/Tuesday, June 11, 2024/Notices
 - b. Applications and Amendments to Facility Operating Licenses and Combined Licenses Involving No Significant Hazards Considerations.

County Administrator Thompson announced the next Board Meeting is scheduled for July 25, 2024.

ADJOURNMENT

30. Chairman Pro Tem Arena entertained a motion to adjourn. County Board Member Webster moved to adjourn the meeting, seconded by Board Member Thompson. Motion was approved by a voice vote. (Board Members Guevara, McCarthy, and Scrol were absent.) The meeting was adjourned at 6:30 p.m.

Respectfully submitted,

Lori Gummow
County Clerk

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REGULAR ADJOURNED MEETING WINNEBAGO COUNTY BOARD **JULY 25, 2024**

- Chairman Chiarelli Called to Order the Regular Adjourned Meeting of the Winnebago County 1. Board for Thursday, July 25, 2024 at 6:00 p.m.
- 2. Board Member Crosby gave the invocation and led the Pledge of Allegiance.
- 3. Agenda Announcements: None
- 4. Roll Call: 17 Present. 3 Absent. (Board Members Butitta, Booker, Crosby, Fellars, Goral, Guevara, Hanserd, Lindmark, McCarthy, McDonald, Nabors, Salgado, Scrol, Sweeney, Tassoni, Thompson and Webster. (Board Members Arena, Hoffman, and Penney were absent.)

Chairman Chiarelli entertained a motion to allow remote access. Board Member Guevara made a motion to allow remote access for Board Member Arena, seconded by Board Member Thompson. Motion was approved by a unanimous vote of all members present. (Board Members Arena, Hoffman, and Penney were absent.)

Board Member Arena joined remotely at 6:03 p.m.

AWARDS, PRESENTATIONS, PUBLIC HEARINGS, PUBLIC PARTICIPATION, and **PROCLAMATIONS**

5. None Awards

> Presentations-Julia Scott-Valdez from the Four Rivers Sanitation District, gave a

presentation on information regarding their change to monthly billing.

Discussion by Board Members McDonald and Butitta.

Public Hearings -None

Public Participation – John Tac Brantley, Community concern, Pro

APPROVAL OF MINUTES

6. Chairman Chiarelli entertained a motion to approve the Minutes. Board Member Guevara made a motion to approve County Board Minutes of June 13, 2024 and layover County Board Minutes of June 27, 2024, seconded by Board Member McCarthy. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)

CONSENT AGENDA

7. Chairman Chiarelli entertained a motion to approve the Consent Agenda for July 25, 2024. Board Member Webster made a motion to approve the Consent Agenda which includes the Raffle Report and Auditor's Report, seconded by Board Member Guevara. Motion was approved by a voice vote. (Board Members Hoffman and Penney were absent.)

APPOINTMENTS

8. Appointments (Per County Board rules, Board Chairman Appointments shall lay over until the second board meeting after they are first introduced)

A. Washington Park Street Light District, Annual Compensation: \$300

1. Holden Webb (New Appointment), Machesney Park, Illinois, to serve the remainder of a 3-year term expiring April 2027

B. Pecatonica Cemetery Association, Annual Compensation: None

1. Paul Seaton (Reappointment), Pecatonica, Illinois, to serve a 6-year term expiring June 2030

C. Winnebago County Community Mental Health Board, Annual Compensation: None

1. Jason Andrews (New Appointment), Rockford, Illinois, to serve a 4-year term expiring January 2028

REPORTS FROM STANDING COMMITTEES

FINANCE COMMITTEE

- 9. Board Member Butitta made a motion to approve a Resolution Authorizing an Increase in the Salary of the Winnebago County Public Defender, seconded by Board Member Crosby. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)
- 10. Board Member Butitta read in for the first reading of an Ordinance for a Budget Amendment for Winnebago County Health Department to be Laid Over.
- 11. Board Member Butitta made a motion to approve a Resolution Authorizing the County Board Chairman to Execute a Release of Lien, seconded by Board Member Lindmark. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)
- 12. Board Member Butitta made a motion to approve a Resolution Authorizing the County of Winnebago, Illinois's Participation in the Kroger Opioid Settlement, seconded by Board Member Guevara. Discussion by Chief of the Civil Bureau Vaughn. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)

ZONING COMMITTEE

13. None

ECONOMIC DEVELOPMENT COMMITTEE

- 14. Board Member Sweeney made a motion to approve a Resolution Authorizing Execution of an Acknowledgement and Confirmation of Assignment and Assumption of Redevelopment Agreement by and Between the County of Winnebago, Illinois and Federal Express Corporation (FedEx), seconded by Board Member Guevara. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)
- 15. Board Member Sweeney made a motion to approve a Resolution Granting Authority to the Winnebago County Board Chairman to Execute Documents Necessary to Complete Loan for \$100,000 from the Revolving Loan Fund to PMI Aerospace Inc., seconded by Board Member McCarthy. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.) Board Member Sweeney announced the next Economic Development Committee will meet this upcoming Monday at 5:30.

OPERATIONS & ADMINISTRATIVE COMMITTEE

- 16. Board Member McDonald made a motion to approve a Resolution to Appoint Precinct Election Judges, seconded by Board Member Guevara. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)
- 17. Board Member McDonald made a motion approve a Resolution Authorizing the Execution of an Industrial Building Lease by and between the County of Winnebago, Illinois and JMD Real Estate Holdings, LLC for the Property located at 516 Green Street, Rockford Illinois Lindmark. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)
- 18. Board Member McDonald made a motion to approve a Resolution Awarding Roof Replacement at Adult Probation Using CIP 23 PSST Funds, seconded Booker. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)
 - Administrator Thompson gave an update on Animal Services after receiving their certificate of occupancy.

PUBLIC WORKS COMMITTEE

19. Board Member Tassoni made a motion to approve (24-025) Resolution Authorizing the Obligation Retirement of Bond Payments from MFT Funds, seconded by Board Member Webster. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)

- 20. Board Member Tassoni made a motion to approve (24-028) Resolution for Award of Bid of the Second 2024 County General Letting, seconded by Board Member Lindmark. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)
- 21. Board Member Tassoni made a motion to approve (24-030) Resolution for Award of Bid for Perryville Road Joints Sealing and Repair from Guilford Road to Riverside Boulevard, seconded by Board Member Thompson. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)
- Board Member Tassoni made a motion to approve (24-031) Resolution to Reject Bids for the Latham Road Box Culvert Replacement, seconded by Board Member Guevara. Discussion by Board Member Tassoni. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)
- Board Member Tassoni made a motion to approve (24-032) Resolution Authorizing the Purchase of a Salt Brine Maker for Winter Operations, seconded by Board Member McDonald. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)
- 24. Board Member Tassoni made a motion to approve (24-033) Resolution Authorizing the Execution of a Joint Funding Agreement for State Participation for Materials Letting and for Appropriation of MFT Funds for the E. Riverside Boulevard Project (Section 23-00624-02-TL), seconded by Board Member Guevara. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)

PUBLIC SAFETY AND JUDICIARY COMMITTEE

- 25. Board Member Lindmark made a motion to approve a Resolution Authorizing the Winnebago County Board Chairman to Execute the First Amendment to Tower Site License Agreement, seconded by Board Member McDonald. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)
- 26. Board Member Lindmark made a motion to approve a Resolution Accepting Award and Authorizing the Winnebago County Board Chairman to Execute FY24 Law Enforcement Camera Grant Fall Agreement, seconded by Board Member Booker. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)

LEGISLATIVE AND LOBBYING COMMITTEE

27. No Report.

<u>UNFINISHED BUSINESS</u>

- 28. Appointments read in on June 27, 2024 to be voted on July 25, 2024
 - A. Hulse Cemetery of Pecatonica Association, Annual Compensation: None

Board Member Guevara made a motion to approve the Appointment (as listed below), seconded by Board Member Crosby. Discussion by Board Member Thompson. Motion was approved by a voice vote. (Board Member Thompson voted no.) (Board Members Hoffman and Penney were absent.)

1. Maggie Lannon (New Appointment), Chicago, Illinois, to serve 6-year term expiring May 2030

Appointments read in on June 13, 2024 – to be voted on July 25. 2024

A. Rockford Corridor Improvement, Inc. Annual Compensation: None

Board Member Hanserd made a motion to approve the Reappointments (as listed below), seconded by Board Member Guevara. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)

- 1. Pastor Maurice A. West (Reappointment), Rockford, Illinois, to serve 3-year term expiring November 2026
- 2. LoRayne Logan (Reappointment), Rockford, Illinois, to serve 3-year term expiring November 2026

Board Member Guevara made a motion approve the Appointments (as listed below), seconded by Board Member Booker. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)

B. Howard Union Cemetery Association, Annual Compensation: None

- 1. George Fagerstrom (Reappointment), Pecatonica, Illinois, to serve 6-year term expiring June 2030
- 2. Kris Smith (New Appointment), Davis, Illinois, to serve 6-year term expiring June 2030

ZONING COMMITTEE

- A. Board Member Webster made a motion to approve of TA-01-24 An Ordinance Amending Unified Development Ordinance (UDO) Regarding Commercial Wind Power Generating Facilities/Wind Farms (aka Commercial Wind Energy Facilities) and Solar Farms (aka Commercial Solar Energy Facilities), County-wide (with amendments), seconded by Board Member Guevara. Discussion by Chief of the Civil Bureau Vaughn and Board Members Webster, Scrol, Arena, and Goral. Motion was approved by a roll call vote of 13 yes and 5 no votes. (Board Members Crosby, Fellars, Goral, Hanserd, and Scrol voted no.) (Board Members Hoffman and Penney were absent.)
- B. Board Member Webster made a motion to approve SU-04-24 A Special Use Permit (an Amendment to Enable Sales of Pre-Packaged Alcohol) for an Agri-Business that Allows U-Pick Operations (i.e. an Apple Orchard and Raspberry/Pumpkin Patches), a Cider Mill and Petting Zoo, Inclusive of Traditional Accessory Uses (i.e. Gift/Snack Shop, Parking,

Etc.) in the AG, Agricultural Priority District for the property that is commonly known as 8218 Cemetery Road, Winnebago, IL 61088 in Burritt Township, District 1 (with conditions), seconded by Board Member Goral. Discussion by Board Member Webster. Motion was approved by a unanimous vote of all members present. (Board Members Hoffman and Penney were absent.)

NEW BUSINESS

29. (Per County Board rules, passage will require a suspension of Board rules).

Board Member Webster spoke of a code that passed pertaining to solar and wind.

ANNOUNCEMENTS & COMMUNICATION

- 30. County Clerk Gummow submitted the Items Listed Below as Correspondence which were "Placed on File" by Chairman Chiarelli:
 - A. County Clerk Gummow submitted from the United States Nuclear Regulatory Commission the following:
 - a. Byron Station, Units 1 and 2 Confirmation of Initial License Examination
 - b. Byron Station, unit No. 2 Authorization and Safety Evaluation for Alternative Request No. I4R-24 (EPID L-2023-LLR-0050)
 - c. Federal Register/Vol. 89, No. 127/Tuesday, July 2, 2024/Notices
 - d. Federal Register/Vol. 89, No. 131/Tuesday, July 9, 2024/Notices
 - B. County Clerk Gummow submitted from Charter Communications a Quarterly Franchise Fee Payment for the Village of Rockton.
 - C. County Clerk Gummow submitted from Theresa Grennan, Chief Deputy Winnebago County Treasurer the following:
 - a. Collateralization Report May 31, 2024
 - b. Investment Report as of June 1, 2024
 - c. Winnebago County Treasurer Bank Balances -May, 2024
 - D. County Clerk Gummow submitted a Monthly Report from the Winnebago County Clerk's Office for June, 2024.

Board Member McDonald spoke of the Rhythm of the Heart Festival this Saturday in Loves Park.

Board Member Sweeney appreciates Board Member Lindmark, Mayor McNamara, and Rockford Police Chief Carla Redd regarding ATV issues.

ADJOURNMENT

31. Chairman Chiarelli entertained a motion to adjourn. County Board Member Guevara moved to adjourn the meeting, seconded by Board Member Webster. Motion was approved by a voice vote. (Board Members Hoffman and Penney were absent.) The meeting was adjourned at 6:47 p.m.

Respectfully submitted,

Lori Gummow

County Clerk

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CONSENT AGENDA

RAFFLE APPLICATION REPORT

Presently the County Clerk's office has Raffle Applications submitted by (enter the # of orgs.) different organization for (enter the # of raffles) Raffles.

All applying organizations have complied with the requirements of the Winnebago County Raffle Ordinance. All fees have been collected, bonds received and all individuals involved with the raffles have received the necessary Sheriff's Department clearance.

The Following Have Requested A Class A, General License				
LICENSE	# OF			
#	RAFFLES	NAME OF ORGANIZATION	LICENSE DATES	AMOUNT
31139	1	Master Builders Masonic Lodge #33	8/17/2024	\$300.00
31140	1	Patriots Gateway Community Center	8/10/2024	\$500.00
31141	1	Rockford Dance Company	9/17/2024	\$4,999.00
31142	1	Crusader Community Health	10/11/2024	\$4,999.00
31144	1	Christmas For Kids Inc.	10/01/24-12/07/24	\$1,690.00
31145	1	Winnebago County 4-H & Extension Foundation	10/1/2024	\$150.00
31146	1	Nikolas Ritschel Foundation	10/12/2024	\$2,000.00

The	The Following Have Requested a Class B, MULTIPLE (2, 3 OR 4) LICENSE				
LICENSE	# OF				
#	RAFFLES	NAME OF ORGANIZATION	LICENSE DATES	AMOUNT	

Т	The Following Have Requested a Class C, One Time Emergency License				
LICENSE	# OF				
#	RAFFLES	NAME OF ORGANIZATION	LICENSE DATES	AMOUNT	

	The Following Have Requested a Class D,E,& F Limited Annual License				
LICENSE	# OF				
#	RAFFLES	NAME OF ORGANIZATION	LICENSE DATES	AMOUNT	
31143	1	Vets Roll Inc	08/16/24-08/01/25	\$10,000.00	

This conclude	s my report,	Deputy Clerk <u> </u>	Daisy Carrillo	
LORI GUI Winnebago C	_	Date_	8-Aug-2	24

County Board Meeting: 8/8/24

RESOLUTION

TO THE HONORABLE COUNTY BOARD OF WINNEBAGO COUNTY:

Your County Auditor respectfully submits the following summarized report of the claims to be paid and approved:

	FUND NAME	RECOMMENDED FOR PAYMEN	NT
001	GENERAL FUND	\$	439,009
101	PUBLIC SAFETY TAX	\$	165,828
103	DOCUMENT STORAGE FUND	\$	32,393
105	VITAL RECORDS FEE FUND	\$	39
106	RECORDERS DOCUMENT FEE FUND	\$	54
107	COURT AUTOMATION FUND	\$	276,360
114	911 OPERATIONS FUND	\$	12,659
115	PROBATION SERVICE FUND	\$	177
116	HOST FEE FUND	\$	11,810
118	NEUTRAL SITE CUSTODY EXCHANGE	\$	56,668
126	LAW LIBRARY	\$	195
129	COUNTY AUTOMATION FUND	\$	4,522
131	DETENTION HOME	\$	18,906
141	WINGIS GEOR INFO SYSTEM (CO SHARE)	\$	31,577
145	FORECLOSURE MEDIATION FUND	\$	85
155	MEMORIAL HALL	\$	15,023
161	COUNTY HIGHWAY	\$	265,989
162	COUNTY BRIDGE FUND	\$	8,640
163	FEDERAL AID MATCHING FUND	\$	9,212
164	MOTOR FUEL TAX FUND	\$	118,150
165	TOWNSHIP HIGHWAY FUND	\$	561,257
181	VETERANS ASSISTANCE FUND	\$	17,676
185	HEALTH INSURANCE	\$	157,135
194	TORT JUDGMENT & LIABILITY	\$	214,075
196	MENTAL HEALTH TAX FUND	\$	56,453
301	HEALTH GRANTS	\$	55,728
302	SHERIFF'S DEPT GRANTS	\$	198,604
309	CIRCUIT COURT GRANT FUND	\$	14,434
313	AMERICA RESCUE PLAN	\$	82,283
314	CJCC GRANTS FUND	\$	14,799
401	RIVER BLUFF NURSING HOME	\$	202,339
410	ANIMAL SERVICES	\$	33,287
420	555 N COURT OPERATIONS FUND	\$	27,382
430	WATER FUND	\$	7,271
501	INTERNAL SERVICES	\$	10,842
743	CAPITAL PROJECTS FUND	\$	51,146
	TOTAL THIS REPORT	\$	3,172,007

The adoption of this report is hereby recommended:	
	William Crowley, County Auditor
ADOPTED: This 8th day of August 2024 at the City	of Rockford, Winnebago County, Illinois.
	Joseph Chiarelli, Chairman of the
	Winnebago County Board of Rockford, Illinois
ATTEST:	
Lori Gummow, Clerk of the Winnebago	
County Board of Rockford, Illinois	

Appointments

Reports of Standing Committees

ECONOMIC DEVELOPMENT COMMITTEE



Resolution Executive Summary

Committee Date: Monday, July 29, 2024 Committee: Economic Development Prepared By: Jas Bilich & Chris Dornbush

Document Title: Resolution Granting Authority To The Winnebago County Board Chairman To

Execute The Documents Necessary To Complete A Loan For \$75,000 From

The Revolving Loan Fund To PrintJet Corporation.

County Code: 5 ILCS 220/1 et seq., IGA 2014-CR-122 (original) & IGA Update 2016-CR-013

Board Meeting Date: Thursday, August 8, 2024

Budget Information:

Was item budgeted? Yes	Appropriation Amount: \$75,000
If not, explain funding source:	
ORG - OBJ - Project Code:	Budget Impact: None - Budgeted
Fund available in fund #0307 (Revolving Loan Fund)	

Background Information:

PrintJet Corporation ("PrintJet") is a manufacturer and distributer of printing equipment and supplies used in the industrial ink coating industry. PrintJet Corporation is located at 7816 Burden Road, Machesney Park, IL 61115 and are requesting \$75,000 at 8% interest rate for 5 years from the Winnebago County Revolving Loan Fund to assist in replenishing cash reserves and be utilized as working capital. PrintJet has been in business since 1998 and since has been a 2 time lender of RLDC SBA 504 loans with excellent repayment record, including repayment on the current loan. Both loans were to fund the expansion to a larger 2nd facility and subsequent third and current facility. This loan will assist in the retention of the 21 FTE (full time equivalent) employees. Payments for deferred taxes drained PrintJet's cash reserves and the loan will infuse the business with cash to allow for smooth operations and to buffer against emergencies or economic downturns.

Recommendation:

Administration supports the recommendation as proposed with the terms stated by RLDC for the loan.

Contract/Agreement:

NA

Legal Review:

Yes

Follow-Up:

RLDC & staff normally update the entire Board on an annual basis.

RESOLUTION OF THE COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS

SUBMITTED BY: ECONOMIC DEVELOPMENT COMMITTEE

2024	CR	
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RESOLUTION GRANTING AUTHORITY TO THE WINNEBAGO COUNTY BOARD CHAIRMAN TO EXECUTE THE DOCUMENTS NECESSARY TO COMPLETE A LOAN FOR \$75,000 FROM THE REVOLVING LOAN FUND TO PRINTJET CORPORATION

WHEREAS, Pedro Sotelo has nearly forty (40) years of industry experience in manufacturing and distributing of printer equipment; and

WHEREAS, Mr. Sotelo and his wife Susan Sotelo, each with fifty percent (50%) ownership interest, formed PrintJet Corporation ("PrintJet") in 1998, which is currently located at 7816 Burden Road, Machesney Park, Illinois, 61115; and

WHEREAS, PrintJet is a manufacturer and distributor of printing equipment and supplies used in the industrial ink coating industry and it maintains patents on scores of inks designed by chemists on staff; and

WHEREAS, PrintJet has a sales office in Peru and nearly twenty (20) foreign distributors and six (6) domestic distributors; and

WHEREAS, PrintJet is requesting seventy-five thousand dollars (\$75,000.00) from the County's Revolving Loan Fund for replenishing cash reserves and utilize as working capital to buffer against emergencies or economic downturns; and

WHEREAS, it is expected that this loan will assist in the maintaining of the existing twenty-one (21) full-time equivalent employees over the next two (2) years; and

WHEREAS, PrintJet has an excellent repayment record with Rockford Local Development Corporation (RLDC), specifically two (2) Small Business Administration (SBA) 504 loans which helped finance three (3) facilities, including their current sixteen thousand five hundred (16,500) square foot building; and

WHEREAS, PrintJet has shown an exemplary loan repayment record with RLDC, and they are seeking a loan to assist with cash reserves and working capital, as recommended by the staff of RLDC, seventy-five thousand dollars (\$75,000.00), amortized at eight percent (8%) for five (5) years from the County of Winnebago's Revolving Loan Fund to PrintJet, secured by a subordinated lien on all business assets, as well as personal guarantees by Pedro Sotelo and Susan Sotelo (co-borrowers of the Note).

NOW THEREFORE, BE IT RESOLVED, by the County Board of the County of Winnebago, Illinois, that the Winnebago County Board Chairman is hereby authorized to execute the loan documents prepared by Rockford Local Development Corporation (RLDC) and approved by the Winnebago County State's Attorney's Office for the loan of seventy-five thousand dollars (\$75,000.00), amortized at eight percent (8%) for five (5) years from the County of Winnebago's Revolving Loan Fund to PrintJet Corporation (PrintJet), secured by a subordinated lien on all business assets, as well as personal guarantees by Pedro Sotelo and Susan Sotelo (co-borrower of the Note).

BE IT FURTHER RESOLVED, that this Resolution shall be effective on its adoption.

BE IT FURTHER RESOLVED, that the Clerk of the County Board of the County of Winnebago is directed to prepare and deliver certified copies of this resolution to the Winnebago County Chief Operations Officer, County Finance Director, County Administrator, and the County Auditor.

Respectfully submitted, **Economic Development Committee AGREE** DISAGREE JOHN SWEENEY, CHAIRMAN JOHN SWEENEY, CHAIRMAN TIM NABORS, VICE CHAIR TIM NABORS, VICE CHAIR JEAN CROSBY JEAN CROSBY ANGELA FELLARS Angela Fellars VALERIE HANSERD VALERIE HANSERD BRAD LINDMARK BRAD LINDMARK JOHN PENNEY JOHN PENNEY

The above and foregoin	g Resolution wa	as adopted by the County Board of the County of
Winnebago, Illinois this	day of	2024.
ATTECTED DV.		Logeny Chianella
ATTESTED BY:		Joseph Chiarelli Chairman of the County Board
		OF THE COUNTY OF WINNEBAGO, ILLINOIS
Lori Gummow		
CLERK OF THE COUNTY BOARI)	
OF THE COUNTY OF WINNERAG	SO ILLINOIS	

Revolving Loan Fund Loan Summary for:

PrintJet Corporation

Applicant: P.I.N.: 08-17-476-004

PrintJet Corporation

Principal / Officer (%):

Pedro Sotelo, Officer (50%)
Susan Sotelo, Officer (50%)

<u>Location Address:</u> <u>Website:</u> <u>https://printjet.net/about</u>

7816 Burden Road <u>County Board District #:</u> 6

Machesney Park, IL 61115 <u>County Board Member:</u> Keith McDonald

Jurisdiction: Machesney Park

Type of Business: New (Start-up) X Expansion (Existing)

Industry: Industrial Ink Coating

Requested County Revolving Loan Fund:						Employees:	Current	Projected
Investment(s)			Percentage			Full-Time	21	21
County:	\$	75,000.00	8.00% inter	interest	75.00%	Equivalent (FTE):	21	21
			5	years			•	
Owner's:	\$	-			0.00%			
RLDC	\$	25,000.00			25.00%	D Time		
	0.00%	0.00%	Part Time:	0				
					0.00%	Within the first 2 years of business		usiness
Total Financing of	\$	100,000.00			100.00%	operating, from the opening.		
Project:						Total:		0
						10001		<u> </u>

Uses of Loan Proceeds:

• To replenish cash reserves and be utilized as working capital. To buffer against emergencies and economic downturns.

Friday, July 19, 2024 [1/4]

Revolving Loan Fund Loan Summary for: PrintJet Corporation

Description of Business & Project:

PrintJet Corporation is a manufacturer and distributor of printing equipment and supplies used in the industrial ink coating industry. Owned by Pedro Sotelo and his wife, Susan Sotelo. Prior to owning PrintJet Pedro has nearly 40 years industry experience. 26 of those years were working for Videojet, who is his competitor now. PrintJet also makes replacement parts for Videojet machines and for another competitor in Illinois, Domino Amjet. Industrial inks used in the coding process are highly proprietary and PrintJet maintains patents on scores of inks designed by chemists on staff. These products and services are commonly used by companies in the packaging, automotive, pharmaceutical, and food and beverage industries to print or "code" their products. PrintJet also services, purchases, refurbishes, and resells used inkjet printing machines.

PrintJet has a sales office in Peru and reportedly sells 60% of its products and services internationally and 40% domestically. It has nearly 20 foreign distributors and six domestic distributors. PrintJet reports more than 100 regular customers, not one of which totals as much as 10% of total sales. Sales to distributors account for 75% of sales with the balance of sales occurring directly to end users. It is the direct sales that PrintJet would like to increase because of higher operating margins from this customer base. Nearly all of its domestic sales are to end users while nearly all its export sales are to distributors. Ink and mixing fluids account for 36% of total revenues with spare parts accounting for 30%, equipment sales of 24% and service-related income and shipping 10%. PrintJet's business model is similar to the manufacturers of razor blades that make a small profit margin on equipment sales to stimulate sales of replacement parts. PrintJet similarly enjoys higher margins on sales of inks and replacement parts.

In 2007, RLDC closed a \$131,000 SBA 504 loan to help finance PrintJet's second facility. That loan had an exemplary repayment record. PrintJet outgrew that 8,400 sf facility and an adjacent 1,200 sf facility PrintJet purchased a couple of years ago for additional storage space. PrintJet then requested another SBA 504 loan with RLDC to move into their current 16,500 sf building in Machesney Park. PrintJet has also had an exemplary payment record on that loan.

Friday, July 19, 2024 [2 / 4]

Revolving Loan Fund Loan Summary for: PrintJet Corporation

RLDC Recommendation:

Staff recommends a \$75,000 loan to be fully amortized over five (5) years at 8% for the following reasons:

- 1) Participation in this project is projected to contribute to the retention of 21 FTEs
- 2) PrintJet is an established business with strong partnerships and customers that will continue to sustain its success
- 3) PrintJet has historical and projected cash flow to adequately service total debt
- 4) Both loans are adequately secured by project collateral
- 5) Participation in this project benefits a minority-owned business

Other Conditions:

Personal quarantee from Pedro and Susan Sotelo as they will be co-borrowers of the Note.

Strengths & Weaknesses

Strengths

- 1) Participation in this project is projected to contribute to the retention of twenty-one (21) FTE's;
- 2) PrintJet is an established business with strong partnerships and customers that will continue to sustain its success;
- 3) PrintJet has historical and projected cash flow to adequately service total debt;
- 4) Both loans are adequately secured by project collateral; and,
- 5) Participation in this project benefits a minority-owned business.

Weaknesses

1) PrintJet's profitability has fluctuated sporadically over the past four years, with some years showing strong operating incomes while others showing weak. The business's weakest year was in 2022, and income increased in 2023 and is expected to increase in the next 12 months, indicating the business is on an upward trend.

Friday, July 19, 2024 [3/4]

Revolving Loan Fund Loan Summary for: PrintJet Corporation

Attachments:

- 1. Illinois Secretary of State Corporation / LLC Certificate of Good Standing
- WinGIS Site Location
- Tax Information 3.
- 4. Company Website
 5. Revolving Loan Fund Summary Information

[4/4] Friday, July 19, 2024



Business Entity Search

Entity Information

Entity Name	PRINTJET CORPORATION		
File Number	59896075	Status	ACTIVE
Entity Type	CORPORATION	Type of Corp	DOMESTIC BCA
Incorporation Date (Domestic)	04-10-1998	State	ILLINOIS
Duration Date	PERPETUAL		
Annual Report Filing Date	03-26-2024	Annual Report Year	2024
Agent Information	JAMIE S CASSEL 2902 MCFARLAND RD STE 400 ROCKFORD ,IL 61107	Agent Change Date	10-27-2009

Services and More Information

Choose a tab below to view services available to this business and more information about this business.

Purchase Master Entity Certificate of Good Standing

Change of Registered Agent and/or Registered Office

Articles of Amendment Effecting A Name Change

Adopting Assumed Name

7/15/24, 9:45 AM Parcel Summary

Parcel Summary



7816 BURDEN RD

Pin	Alt.Pin	Property Size

0817476004 125D008 Sq. Feet: 66378 | Acres: 1.52

Owner Name and Address

OLETOS LLC,

7816 BURDEN RD

MACHESNEY PARK, IL 61115

Taxpayer Name and Address

OLETOS LLC,

7816 BURDEN RD

MACHESNEY PARK, IL 61115

Legal Description

WILLOW CREEK BUSINESS PARK PLAT NO 1 BNG PT E1/2 SEC 17-45-2 LOT 8

Zoning Code: IL

Zoning Class: undefined

SchoolDist: HARLEM SCHOOL DIST 122

GradeSchool:

Flood Zone Type	In/Out
X	F
X	F
AE	Т
X	F

Property Use Code Description

0081 Ind Land + Improve

TownshipHARLEM

Assessor
Jon Vaiden

Sales History

Date	Type	Amount	Doc. No
2014-05-19	WD	\$540,000.00	20141015581
2006-03-10	PT	\$100,000.00	0614647
2006-03-10	NOTAD	\$65,340.00	0614646

Year	Fair Market Value	Total Tax Bill	Code
2023	\$492,740.00	\$14,357.40	435

Current Exemptions



Winnebago County Treasurer

Wincoil Home Page
Treasurer Home Page
Supervisor of Assessments
Search Again

Parcel Tax Details for Parcel Number 08-17-476-004

View Property via WinGIS

Please choose the tax year you would like to view details for:

2023

Tax Payment Information 2023 taxes payable in 2024

Click here to make a payment

Owner Address

OLETOS LLC, 7816 BURDEN RD MACHESNEY PARK, IL 61115

----- First Installment-----

Due Date: 6/14/2024
Amount: 7178.70
Penalty: 107.68
Cost: 0.00
Total Due: 7286.38

Paid: 7286.38 Date: 7/2/2024

By: Autoagent credit

Taxbill Address

OLETOS LLC 7816 BURDEN RD MACHESNEY PARK,IL 61115

----- Second Installment-----

Due Date: 9/6/2024
Amount: 7178.70
Penalty: 0.00
Cost: 0.00
Total Due: 7178.70

Paid: Date:

By:

For Parcel Address: 7816 BURDEN RD

Tax Calculation

DescriptionBoard of Review Assessed Value

Amount 164231

Township Equalization Factor	X	1.0000
Board of Review Equalized Value	=	164231
Home Improvement Exemption	-	0
Disabled Veteran Exemption	-	0
Department of Revenue Assessed Value	=	164231
County Multiplier	Х	1.0000
Revised Equalized Value	=	164231
Senior Freeze Exemption	-	0
FAF/VAF Exemption	-	0
Owner Occupied Exemption	-	0
Over 65 Exemption	-	0
New Disabled or Veteran Exemption	-	0
Returning Veteran Exemption	-	0
Taxable Value	=	164231
Tax Rate for Tax Code 435	X	8.7422
Calculated Tax	=	\$14357.40
Non Ad Valorem -	+	\$0.00
Abatements	-	\$0.00
TOTAL TAX DUE:	=	\$14357.40
Fair Market Value: 492740	1977 Equalized Value:	0

Taxing Bodies and Rates

Taxing Body	Rate	Tax
WINNEBAGO COUNTY	0.7587	\$1052.69
FOREST PRESERVE	0.0913	\$126.68
HARLEM TOWNSHIP	0.0965	\$133.89
MACHESNEY PARK VILLAGE	0.0000	\$0.00
HARLEM-ROSCOE FIRE	0.6728	\$933.50
FOUR RIVERS SANITATION AUTHORITY	0.1425	\$197.72
NORTH SUBURBAN LIBRARY	0.2620	\$363.52
GREATER RKFD AIRPORT	0.0877	\$121.68
HARLEM SCHOOL DIST 122	6.1299	\$8505.17
COMMUNITY COLLEGE 511	0.4593	\$637.27
HARLEM TWSP ROAD	0.0415	\$57.58
SOUTH WILLOW CREEK TIF	0.0000	\$2227.70

****** End of Real Estate Tax Information ******

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About

PrintJet Corporation

https://printjet.net/about

PrintJet Corporation is a leading provider of industrial coding equipment and supplies and a broad line of service. We manufacture replacement inks and makeup fluids that will save you money without compromising quality. We also offer new and refurbished Continuous Ink Jet (CIJ), Drop on Demand (DOD) and High Resolution Printers/Bar Code Printers that can handle all your coding needs quickly and efficiently. Our replacement parts and technical services are available for most for industrial ink jet printers and bar code equipment. PrintJet develops customized systems to deliver effective, reliable and accurate marking and coding for all industrial applications.

Our broad product line of printers produce precise product IDs with unmistakable clarity, and are trusted by the food, beverage, pharmaceutical, packaging and general manufacturing industries for all their industrial coding needs.

No matter how complicated or intricate your coding requirements are, PrintJet has a solution that will meet all of the necessary specifications. We not only offer a full range of quality equipment, inks and parts, but also work individually with each customer to help select the right products for their application. You'll have plenty of options to choose from, as well as customized service from our experienced technical professionals.

Industrial Printer Maintenance Services

PrintJet can help you reduce printer maintenance and services with our extensive line of spare parts and technical services. We're the best source for servicing and refurbishing your older, current equipment. Our expert technical staff has extensive knowledge of coding equipment from original equipment manufacturers (OEMs) including: Videojet®, Domino®, Willett®, Imaje®, Marsh®, Citronix®, Linx® and more. Years of experience and knowledge of the industrial printing and coding equipment and applications sets us above the competition both in quality of service and cost efficiency. Our in-depth knowledge of the industry puts us in the best position to save you money and keep your product lines up and running.

Our goal is to improve our customers' operations with increased speed and efficiency while reducing costs. We are focused on defining solutions that satisfy the needs of our customers, and strive to help them streamline their coding processes through our cost-effective solutions. For a full range of top-quality industrial printing and coding solutions, contact us today.

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Winnebago County Revolving Loan Fund (RLF) Program Overview

Rockford Local Development Corporation (RLDC)

Manages the Revolving Loan Fund Program on behalf of Winnebago County

- RLDC Agreement approved November 26, 2014
 - Amendment approved January 28, 2016

John Phelps Executive Director of RLDC #815-987-8675 http://rldc.us/index.asp 120 West State Street, Suite 306 Rockford, IL 61101

REVOLVING LOAN FUND PROCESS IN A NUTSHELL

(Assuming approval at each step)



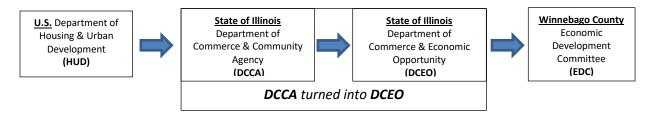
- Program is used for Gap Financing, examples of use...
 - Land & Building
 - o Equipment & Machinery
 - Working Capital

October 11, 2016 State of Illinois letter relinquishing reporting requirements.



Winnebago County Revolving Loan Fund (RLF) Program Overview

Origin of Funding for Revolving Loan Fund Program



- **NOT** connected with the County's General Fund, operating costs, etc.
 - It's a stand-alone fund
- No liability to Winnebago County
- Fund generates interest
 - o Interest covers management fees
 - Interest balance grows account for further community investment

Activity Summary

- Since September 28, 2015 through present (April 1, 2023)
 - 26 loans processed
 - Average number of loans per year 2.89
 - o \$1,590,500 loans invested into the community
 - o Estimated <u>176.50</u> Full-Time Equivalent (FTE) jobs created
- Average loan approximately...
 - Amount \$61,200
 - Loan amounts have ranged from \$17,500 to \$200,000
 - Interest Rate 6.39%
 - Interest rates have ranged from 5.0% to 9.0%
 - > Year (term) length 6.73
 - Loan (term) lengths have ranged from 5 to 10 years
 - At times may be amortized out longer, but with balloon payment

OPERATIONS & ADMINISTRATIVE COMMITTEE



Resolution Executive Summary

Committee Date: Thursday, August 8, 2024 **Committee:** Operations & Administrative

Prepared By: Administration

<u>Document Title:</u> Resolution Submitting To The Electors By Referendum The Question Of

Imposing A One-Half (½) Percent Special County Retailers' Occupation Tax (Sales Tax) For Mental Health Purposes For A Period Not To Exceed Five (5)

Years, Effective July 1, 2026, For The County Of Winnebago, Illinois

Board Meeting Date: Thursday, August 8, 2024

Budget Information:

Budgeted? NA	Amount Budgeted? No	
If not, originally budgeted, explain the	funding source? NA	
If ARPA or CIP funded, original Boar	d approved amount? NA	
Over or Under approved amount? NA	By: \$	
If ARPA funded, was it approved by Baker Tilly? N/A		
ORG/OBJ/Project Codes: Budget Impact	Descriptor:	

Background Information:

On February 27, 2020, the Winnebago County Board established, by resolution, the Winnebago County Community Mental Health Board as an independent entity to provide leadership to address the prevention and treatment of mental illness, developmental disabilities, and substance use disorders. On March 17, 2020, a majority of the voters of Winnebago County passed a proposition allowing the imposition of a Special Retailers' Occupation Tax for Mental Health of one-half (½) percent for a period of 6 years, as permitted by Chapter 55, Act 5, Section 5-1006.5 of the Illinois Compiled Statutes. The Winnebago County Board determined that this Tax was in the best interest of the citizens of Winnebago County, and enacted ordinances to impose said Special Retailers' Occupation Tax for Mental Health on April 9, 2020 and May 14, 2020. This was imposed beginning July 1, 2020 and shall expire at 11:59 p.m. on June 30, 2026, if not terminated earlier by a vote of the County Board of the County of Winnebago, Illinois.

Contract/Agreement:

NA

Legal Review:

Yes

Follow-Up:

NΑ

RESOLUTION OF THE COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS

SUBMITTED BY: OPERATIONS AND ADMINISTRATIVE COMMITTEE

SPONSORED BY: AARON BOOKER, JIM WEBSTER, JOHN GUEVARA, BRAD LINDMARK, KEITH MCDONALD, PAUL ARENA, JOHN BUTITTA, JOHN PENNEY, KEVIN MCCARTHY, JEAN CROSBY, MICHAEL THOMPSON, JOHN SWEENEY

2024	CR	
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RESOLUTION SUBMITTING TO THE ELECTORS BY REFERENDUM THE QUESTION OF IMPOSING A ONE-HALF (½) PERCENT SPECIAL COUNTY RETAILERS' OCCUPATION TAX (SALES TAX) FOR MENTAL HEALTH PURPOSES FOR A PERIOD NOT TO EXCEED FIVE (5) YEARS, EFFECTIVE JULY 1, 2026, FOR THE COUNTY OF WINNEBAGO, ILLINOIS

WHEREAS, Winnebago County residents have identified mental health as a community health priority; and

WHEREAS, On February 27, 2020, the Winnebago County Board established, by resolution, the Winnebago County Community Mental Health Board as an independent entity to provide leadership to address the prevention and treatment of mental illness, developmental disabilities, and substance use disorders; and

WHEREAS, on March 17, 2020, a majority of the voters of Winnebago County passed a proposition allowing the imposition of a Special Retailers' Occupation Tax for Mental Health of one-half (½) percent, as permitted by Chapter 55, Act 5, Section 5-1006.5 of the Illinois Compiled Statutes; and

WHEREAS, the Winnebago County Board determined that the imposition of said Special Retailers' Occupation Tax for Mental Health was in the best interest of the citizens of Winnebago County, and enacted ordinances to impose said Special Retailers' Occupation Tax for Mental Health on April 9, 2020 and May 14, 2020; and

WHEREAS, the Special Retailers' Occupation Tax for Mental Health was imposed beginning July 1, 2020 and shall expire at 11:59 p.m. on June 30, 2026, if not terminated earlier by a vote of the County Board of the County of Winnebago, Illinois; and

WHEREAS, due to significant need for mental health services to be available to the citizens of Winnebago County, the Winnebago County Board seeks authority to reimpose the tax for an additional five (5) years after the expiration of the current term ending on June 30, 2026; and

- **WHEREAS**, Section 5-1006.5(a)(4) of the Illinois Counties Code, 55 ILCS 5/5-1006.5(a)(4), authorizes counties to impose a local sales tax for mental health purposes if the proposition for the tax has been submitted to the electors of that county and approved by a majority of those voting on the question; and
- WHEREAS, Section 5-1006.5(a)(4) further allows counties to establish a sunset provision at which time the additional sales tax would cease to be collected; and
- **WHEREAS**, pursuant to 10 ILCS 5/28-2(c), the County Board may place a referendum question on a ballot to be submitted to the public so long as a resolution authorizing placing the question on the ballot is adopted no fewer than seventy-nine (79) days before a regularly scheduled election where the referendum question is to appear; and
- **WHEREAS**, the County Board wishes to place a referendum question regarding the imposition of a one-half (½) percent Special County Retailers' Occupation Tax (sales tax) for mental health purposes for a period not to exceed five (5) years on the ballot of the next regularly scheduled election on November 5, 2024.
- **NOW, THEREFORE, BE IT RESOLVED**, by the County Board of the County of Winnebago, Illinois, that the following question be placed on the ballot in the County of Winnebago to be voted on by all qualified electors on November 5, 2024:
 - TO PAY FOR MENTAL HEALTH PURPOSES, SHALL THE COUNTY OF WINNEBAGO BE AUTHORIZED TO IMPOSE AN INCREASE ON ITS SHARE OF LOCAL SALES TAXES BY ONE-HALF (½) PERCENT FOR A PERIOD NOT TO EXCEED FIVE (5) YEARS, EFFECTIVE JULY 1, 2026? THIS WOULD MEAN THAT A CONSUMER WOULD PAY AN ADDITIONAL \$0.50 IN SALES TAX FOR EVERY \$100 OF TANGIBLE PERSONAL PROPERTY BOUGHT AT RETAIL. IF IMPOSED, THE ADDITIONAL TAX WOULD CEASE BEING COLLECTED AT THE END OF FIVE (5) YEARS, IF NOT TERMINATED EARLIER BY A VOTE OF THE COUNTY BOARD.
- **BE IT FURTHER RESOLVED**, that the question as fully set forth above is authorized and shall be submitted to the qualified electors of the County of Winnebago at the regularly scheduled election to be held on November 5, 2024, in accordance with all applicable provisions of Illinois law; and
- **BE IT FURTHER RESOLVED**, that the County Clerk of the County of Winnebago is hereby directed to certify the referendum question set forth above in accordance with the Illinois Election Code no later than August 29, 2024, and to take any other actions necessary to cause the question to be placed on the ballot of the regularly scheduled election to be held on November 5, 2024.

Respectfully submitted, **OPERATIONS AND ADMINISTRATIVE COMMITTEE**

<u>AGREE</u>	DISAGREE
Keith McDonald, Chairman	Keith McDonald, Chairman
Valerie Hanserd, Vice Chair	Valerie Hanserd, Vice Chair
Paul Arena	Paul Arena
John Butitta	John Butitta
Joe Hoffman	Joe Hoffman
Jaime Salgado	Jaime Salgado
Michael Thompson	Michael Thompson
The above and foregoing Resolution County of Winnebago, Illinois this	ation was adopted by the County Board of the day of, 2024.
ATTEST:	Joseph V. Chiarelli, Chairman of the County Board of the County of Winnebago, Illinois
Lori Gummow, Clerk of the County Board of the County of Winnebago, Illinois	

LEGISLATIVE & LOBBYING COMMITTEE



Resolution Executive Summary

Prepared By: Karen Elyea

Committee: Legislative and Lobbying Committee

Committee Date: August 5, 2024

Board Date: August 8, 2024

Resolution Title: Resolution Authorizing the Winnebago County Board Chairman to Execute a

Professional Services Agreement by and between The Ferguson Group ("TFG") and

the County of Winnebago for Grant Writing Services

Was item budgeted? Yes	Appropriation Amount: \$60,000
If not, explain funding source:	
ORG/OBJ/Project Code: 12501-43190	Descriptor: County Board/Chairman

Background Information:

On August 24, 2023, the County approved a one-year agreement with The Ferguson Group for grant writing services. The firm acts in liaison with the Legislative and Lobbying Committee and reports activities to County Administration to help maximize the success in obtaining funding. The County utilizes TFG to contract for on-call services related to grant writing for economic development, public facilities, new and existing building renovations and other opportunities.

The renewal Agreement will continue to provide Tier 3 Grant Retainer Services to the County of Winnebago. This year, TFG renamed some of their current services and also expanded what is offered under some of the Tiers. As an existing client, the services identified in the Scope of Work of the contract remain the same. The County will receive the same level of service as before plus the additional new services.

In this first past year, TFG sent 119 grant opportunities to Winnebago County. TFG drafted one grant application, and currently has one in process. They have provided edits and review for two grant applications, and provided numerous consultations to determine grant appropriateness/readiness. TFG is providing grant writing training sessions for County employees coming up in the next two months.

Recommendation:

Legislative and Lobbying Committee recommends renewing a one-year agreement with The Ferguson Group.

Legal Review:

State's Attorney's Office has reviewed, revised and approved the final agreement.

Follow-Up:

Staff will provide updates as requested by the County Board

RESOLUTION OF THE COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS

2024	CR	

SUBMITTED BY: LEGISLATIVE AND LOBBYING COMMITTEE

SPONSORED BY: JAIME SALGADO

RESOLUTION AUTHORIZING THE WINNEBAGO COUNTY BOARD CHAIRMAN TO EXECUTE A PROFESSIONAL SERVICES AGREEMENT BY AND BETWEEN THE FERGUSON GROUP ("TFG") AND THE COUNTY OF WINNEBAGO FOR GRANT WRITING SERVICES

WHEREAS, on August 24, 2023, the County Board of the County of Winnebago, Illinois approved a Professional Services Agreement ("Agreement") by and between The Ferguson Group ("TGF") and the County of Winnebago ("County") for grant writing services; and

WHEREAS, the Agreement was for a one-year term, ending August 31, 2024; and

WHEREAS, TFG and the County desire to renew the Agreement and continue to have TFG provide grant writing services to the County; and

WHEREAS, the Legislative and Lobbying Committee of the County Board for the County of Winnebago, Illinois, has reviewed the proposed terms of the Agreement attached hereto as Resolution Exhibit A, and recommends executing the Agreement under the terms set forth in the Agreement.

NOW, THEREFORE, BE IT RESOLVED, by the County Board of the County of Winnebago, Illinois, that the Winnebago County Board Chairman is hereby authorized and directed to execute the Professional Services Agreement by and between The Ferguson Group ("TFG") and the County of Winnebago, in substantially the same form as set forth in Resolution Exhibit A, attached hereto.

BE IT FURTHER RESOLVED, that this Resolution shall be in full force and effect immediately upon its adoption.

BE IT FURTHER RESOLVED, that the Clerk of the County Board is hereby authorized and directed to prepare and deliver certified copies of this Resolution to the Director of the Chairman's Office of Criminal Justice Initiatives, Director of Purchasing, Board Office, Finance Director and County Auditor.

Respectfully submitted, **LEGISLATIVE AND LOBBYING COMMITTEE**

AGREE DISAGREE JAIME SALGADO, CHAIR JAIME SALGADO, CHAIR PAUL ARENA PAUL ARENA AARON BOOKER AARON BOOKER VALERIE HANSERD VALERIE HANSERD TIM NABORS TIM NABORS JOHN PENNEY JOHN PENNEY JOHN F. SWEENEY JOHN F. SWEENEY The above and foregoing Resolution was adopted by the County Board of the County of Winnebago, Illinois this _____ day of _____ 2024. JOSEPH V. CHIARELLI ATTESTED BY: CHAIRMAN OF THE COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS LORI GUMMOW

CLERK OF THE COUNTY BOARD

OF THE COUNTY OF WINNEBAGO, ILLINOIS



PROFESSIONAL SERVICES AGREEMENT

This Professional Services Agreement (the "Agreement") is made and entered into this day of July 9, 2024 (the "Effective Date") by and between **The Ferguson Group** ("TFG") and **the County of Winnebago** ("Client").

WHEREAS, Client wishes to obtain the professional services of TFG; and,

WHEREAS, TFG has the knowledge, skill, and capability to perform such services for Client.

NOW THEREFORE, in consideration of the foregoing, TFG agrees to provide services to Client under the terms and conditions of this Agreement.

- 1. <u>Services</u>. Client hereby retains TFG to provide grant application development services (Grant Services") as follows
 - (a) **Scope of Work.** TFG will provide Tier 3 Grant Retainer Services to the County of Winnebago as described in Exhibit A (TFG Grants Overview: Grant Services for the County of Winnebago). Services include:
 - A dedicated grants expert
 - Weekly grants updates and alerts
 - Access to TFG's library of Funding Guides and Grant Profiles
 - Access to TFG's Successful Grant Application Database
 - Unlimited project specific grant research and funding strategies
 - Conducting an annual comprehensive grant needs assessment and strategic grant outlook
 - Grants Advocacy
 - Grant Editing and Review Services
 - Grants Training
 - (b) Additional Services. TFG's Grant Retainer model is structured to allow for changes to be made throughout our partnership. As a retainer client, the County of Winnebago can also engage with TFG either on an hourly rate or through a fixed fee for add-on grant writing services. Additional fees in this regard will be based on the pricing included in the attached TFG Grants Overview document. TFG will provide a cost proposal for all additional services tailored to the County's needs.
 - If the assistance of TFG's professional advocacy staff is required, outside the scope of grant services, standard hourly fees for such services shall apply and such services will be clearly delineated in the cost estimate for each project.
- 2. <u>Term / Payment.</u> The County of Winnebago will compensate TFG through a monthly retainer of \$5,000 for services rendered commencing September 1, 2024, and extending through August 31, 2025. Either the County of Winnebago or TFG may terminate this agreement at any time by giving the other party at least thirty (30) days' notice, in writing, of such termination.



Fees for all Task Orders shall be paid pursuant to the Illinois Local Government Prompt Payment Act, 50 ILCS 505/1 et seq and Section 10 of this Agreement.

- 3. <u>Expenses</u>. TFG fees include all direct labor, overhead (including general and administrative expenses), other direct costs, subcontractor costs, fixed fees, miscellaneous incidental services, and all applicable taxes. While the TFG Grants Team usually works electronically and virtually, if the County prefers an on-site meeting, travel time and estimated expenses will be billed in advance.
- 4. <u>Governing Law.</u> This Agreement shall be construed and enforced in accordance with the laws of the State of Illinois, without regard to the conflict of laws provisions thereof.
- 5. <u>Independent Contractor</u>. TFG, in the performance of this Agreement, shall be and act as an independent contractor. Nothing contained herein will be deemed to create an association, a partnership, a joint venture, or a relationship of principal and agent, or employer and employee between the County of Winnebago and TFG.
- 6. <u>Indemnification</u>. To the fullest extent permitted by law, TFG shall indemnify, hold harmless and defend County from and against all liability, claims, actions, damages, losses, and expenses, including, without limitation, reasonable attorneys' fees and costs, arising out of any alleged negligent or willful acts or omissions of TFG, its officers, employees, agents, volunteers, or other representatives arising out of or related to TFG's performance under this Agreement.

7. Proof of Insurance.

TFG shall be responsible for all necessary insurance coverage as indicated in the Request for Qualifications with the County of Winnebago named as Additional Insured. The COI should be sent to the Purchasing Department annually at purchasing.wincoil.gov

- 8. <u>Confidentiality</u>. Unless otherwise required by law, TFG will exercise reasonable effort to maintain in confidence information disclosed or submitted to TFG by Client as confidential information. Confidential information does not include information that:
 - (a) is generally available in the public domain or becomes available to the public through no act of TFG; or
 - (b) is independently known by TFG prior to receipt; or
 - (c) made available to TFG as a matter of lawful right by a third party.

Unless otherwise required by law, all information shared with TFG and any reports, documents, or other deliverables created by TFG pursuant to the terms of this Agreement shall be treated as confidential and will not be made available to any unintended third party without the prior written approval of Client. Reports, documents or other deliverables completed that are made available to the public by the Client, or that are subject to Freedom of Information requests made to the Client may be shared as part of the TFG portfolio of completed works, but will have sensitive and identifying information redacted. TFG will not share the aforementioned materials without Client permission. TFG will not share any budget documents without express written permission from the Client.

9. <u>Intellectual Property.</u> No reports or other documents produced in whole or in part pursuant to the terms of this Agreement shall be the subject of an application for copyright by either party.



10. <u>Specific Conditions</u>. The payment of fees for all Task Orders will be the responsibility of the applicable county department. However, the Winnebago County Board Chairman must sign all Task Orders. TFG will adhere to relevant policy in the Grants section of the Winnebago County Budget Policy set forth by the Winnebago County Board. Winnebago County will provide TFG access to the policy and subsequent updates to the policy.

ACKNOWLEDGED AND AGREED TO BY:

W. Agr. Com	
W. Roger Gwinn, CEO	Joseph V. Chiarelli, Chairman
The Ferguson Group, LLC	County of Winnebago
7/9/2024	
Date	Date

Remainder of page intentionally left blank.



EXHIBIT A

TFG Grants Overview: Grant Services for the County of Winnebago

TFG will provide the following services to the County of Winnebago. Services marked with an orange checkmark are included in the Tier 3 retainer pricing for the County. All other services described can be obtained as add-on services at a discounted hourly rate or lump sum fee listed at the end of this document.

Dedicated Grants Expert/Team

The County of Winnebago has been assigned a dedicated grants expert to serve as a liaison to its staff. This expert will help navigate the complex grant world to ensure the most efficient and effective use of staff time when pursuing grants.

Grants Alerts and Weekly Grants Updates

The County of Winnebago will receive customized alerts for relevant grant opportunities, as they are solicited. For high priority grants or those with a short turnaround, TFG will attempt to notify the County of opportunities prior to solicitation. Additionally, each Friday, County staff will receive TFG's Weekly Grants Update that provides a recap of grant solicitations that were published that week to ensure you do not miss any funding opportunities.

✓ Database of Successful Grant Applications

The County of Winnebago will have access to TFG's database of over 600 successful grant applications from a variety of programs to help inspire and guide the preparation of your successful grant submissions.

✓ Library of Grant Funding Guides and Grant Profiles

The County of Winnebago will have access to TFG's Library of Grant Funding Guides. Each Funding Guide provides an overview of popular grant programs and relevant information such funding level, match requirements, eligible applicants, and use of funds in a specific issue area. Our library includes guides covering a wide array of topics such as:

- Law Enforcement
- Mental Health and Substance Abuse
- Habitat Conservation
- Homelessness
- Fire Departments
- Parks and Recreation
- Broadband
- Libraries and Museums

- Water and Wastewater
- Transportation
- Economic and Community Development
- Coronavirus and COVID-19
- Electric Vehicles and Infrastructure
- Grid Modernization
- Hydropower/Dam

TFG's Grants Library also includes a robust database of grant profiles and summaries that provide the key information you need to match a program with your needs and build a winning grant proposal. We present the information included in the grant solicitation in an easy-to-follow manner and augment it with additional background information on the program and the types of projects it has funded in the past.



Custom Project Specific Grant Research and Funding Strategy

TFG will directly work with the County of Winnebago to conduct project specific grant research on the federal, state, and foundation levels and will create a customized funding strategy geared to support your project. We will provide you with relevant grant information, as well as recommendations on funding opportunities to target, that is specifically tailored to your project and your community. Our grants research will not only look at open, available programs, but will also focus on grant programs expected to be released in the future, helping you to stay "ahead of the game" and be prepared.

✓ Needs Assessments and Strategic Grant Outlook

TFG will meet with County of Winnebago staff to discuss ongoing projects, primary issue areas, and future needs that may benefit from grant funding. These meetings will be virtual. Based on our team's knowledge and experience, we will closely identify, forecast, and monitor relevant funding opportunities that meet your specific needs. The Strategic Grant Outlook will allow staff to know what is on the horizon and be prepared when a notice of funding availability is announced.

Grant Writing

Preparing winning grant proposals takes time, skill, and knowledge. The County of Winnebago has the option to access TFG's experienced grant writers to take the County's grant project idea from the start of the application to submission. From filling out federal forms to crafting a persuasive and compelling grant narrative and corresponding budgets, TFG will ensure that the County will have submitted a complete and competitive application on time.

Grant Editing and Review

The County of Winnebago can access TFG experts to edit and review County written grant proposals to improve chances of securing funding. TFG staff will expertly review your application against the funder's requirements, suggest content edits, and provide recommendations on how to improve your narrative before you submit.

✓ Grant Debriefs

Grant debriefs are important, especially if it turns out that your application didn't get funded. TFG staff will help guide you through the grant debrief process and set up consultation with the funding agency to put your next applications in the best position to effectively compete in future solicitations.

Grants Advocacy

TFG helps secure congressional support, including support letters, and backing from strategic partners, to bolster grant applications. Federal grants are highly competitive and, more often than not, broad support for a project application can make the difference between a winning application and a highly ranked application that does not make the final list of awardees.

Grants Training

Our grants training is focused on building capacity, helping position the County for success in the often-complex grant process. TFG can train your staff on grant application processes and help improve the quality of grant proposals. We can provide training on a one-one-basis or through larger



workshops dependent on your needs. TFG also has established partnerships with other grant training professionals that specialize in post-award management who can be accessed to support grant management training needs.

Grant Pricing for the County of Winnebago

The table below outlines the services TFG can provide to the County on a monthly basis. As a retainer client, the County will have at its disposal TFG's diverse complement of staff experts without any worry about getting unexpected bills.

The County has agreed to Tier 3 retainer service with the option of discounted add-on services. Should the County of Winnebago need a different combination of services, TFG will work with the County to amend the retainer and create one that best fits your needs. This includes the option of moving to Tier 1 or 2 with a 30-day written notice.

	Tier 1 (1,000/mo)	Tier 2 (\$3,000/mo)	Tier 3 (\$5,000/mo)	Tier 4 (\$8,000/mo)	
Dedicated Grant Expert/Team	✓	✓	✓	✓	
Monthly Grant Update Meetings	✓	✓	✓	✓	
Grant Alerts & Tracking		✓	✓	✓	
Weekly Grants Update	✓	✓	✓	✓	
Access to TFG Grant Funding Hub	✓	✓	✓	✓	
Access to TFG Grant Showcase	✓	✓	✓	✓	
TFG Funding Strategy	15% discount	15% discount	✓	✓	
Project Development and Readiness	Hourly	✓	✓	✓	
TFG Funding Blueprint	15% discount	Up to 3 projects	Up to 5 projects	Up to 6 projects	
Grant Writing	15% discount	15% discount	15% discount	Up to 3 projects*	
Grant Editing and Review	Hourly	✓	✓	✓	
Grant Debriefs	Hourly	✓	✓	✓	
Grant Training	15% discount	15% discount	✓	✓	
Grant Project Advocacy	Hourly	hourly	✓	✓	
Congressionally Directed Spending (Earmarks) **			Negotiated Fee Based On Scope		
Post-Award Grant Management Services**			Negotiated Fee Based On Scope		
Negotiated Indirect Cost Rate Agreements**			Negotiated Fee Based On Scope		

^{*}depending on program complexity

^{**}available only to Tier 3 and Tier 4 retainer clients



Service Add-Ons

TFG believes in offering flexibility to our clients. As a retainer client, the County of Winnebago can engage with TFG on a discounted hourly rate, or lump sum fee, for as needed grant writing services.

Grant Writing – As Needed, Per Grant

To provide greater transparency in the cost of grant writing services, TFG has created the grant writing service fee table below, which provides the average cost for grant writing services based on the narrative page limitations imposed in the grant application. Grant applications vary widely with respect to complexity and level of effort required to complete them. If you are interested in securing these services, TFG will provide you with a tailored cost proposal that reflects the level of effort required to draft the narrative and non-narrative elements such as forms, budgets, and logic models. Exceptions do occur based on the complexity of the grant application, but we work hard to keep costs in line with the pricing guidelines outlined below.

Workload (low to high)	Type of Grant	Narrative Page Length	Approximate Average Cost*	15% Retainer Discount Cost
Level 1	Small, well-defined request	6-10	\$6,000 - \$7,000	\$5,100 - \$6,050
Level 2	Small, full grant application	11-15	\$12,000 - \$13,000	\$10,200 - \$11,100
Level 3	Medium, full grant application	16-20	\$18,000 - \$20,000	\$15,300 - \$17,000
Level 4	Large state or national foundation or medium federal grant	21-25	\$22,000 - \$24,000	\$18,700 - \$20,400
Level 5	Large federal grant application	26-30	\$26,000 - \$29,000	\$22,100 - \$24,650
Technical	Complex/Technical grant application	Varied	Custom	Custom

^{*}The approximate average cost to write a grant varies greatly based on several factors, including the development of narrative, required submittal forms, creation of budgets, project complexity, and other related considerations. Last minute emergency grant writing requests are subject to a 35% markup to the non-discounted grant writing fee. Where efficiencies are built into a grant writing process, such as in the case of a grant rewrite or a joint application scenario, a further discount may be applied.

Grant Writing – As Needed, Hourly Rate

Grant writing services can also be available at an hourly rate of \$300/hour. Since the County of Winnebago is a retainer client our hourly rate will be discounted to \$255/hour. Last-minute requests for additional grant-related services are subject to a 35 percent mark-up.

If the assistance of TFG's professional lobbying staff is required, such as for grants advocacy or grants policy-related services, these services are billed at the following rates:

\$425 Partner/Principal/Senior Advisor/Of Counsel

\$240 Senior Associate

• \$170 Associate

\$115 Research Assistant

Memorandum

Date: 07/12/2024

To: Legislative & Lobbying Committee

From: Marlana Dokken

Re: The Ferguson Group (TFG) Renewal Agreement Summary

The Ferguson Group (TFG) performed the Needs Assessment in Q3 and Q4 2024 in partnership with the Legislative & Lobbying Committee and Winnebago County departments. The outcomes are identified under **Strategic Funding Assessment** in the Grant Tracker document, a central document used to manage the Winnebago County account.

Funding opportunities are communicated through two points-of-contact. Chairman Chiarelli / Karen Elyea are POC for all with the exception of criminal justice; Marlana Dokken is POC for criminal justice related opportunities. From September 2023 to June 2024, TFG sent 119 grant opportunities to Winnebago County for consideration. A breakdown of these notifications is included under Information Sent in the Grant Tracker.

From January 2024 – June 2024 TFG drafted one grant application, and has one in process. They have provided edits and review for two grant applications, and provided numerous consultations to determine grant appropriateness/readiness.

Grant Writing:

- Rebuilding American Infrastructure with Sustainability and Equity (RAISE) not awarded. DOT will
 reach out to applicants in August for a debrief.
- Humanities Collections and Reference Resources in process, due July 16, 2024

Grant Edits and Review:

- Second Chance Smart Supervision
- Enhancing Investigation and Prosecution of Domestic Violence

TFG is offering the following grant writing trainings, the first scheduled on August 26, 2024:

• <u>Grants 101: Grant Basics and Identification</u> – This workshop will include an overview of the federal grants landscape, required registrations, how to search for federal grants, and strategically position projects ahead of a solicitation. This workshop is intended to be an introductory course to federal grants and provide staff with a basic understanding of grants identification and preparation.



Grants 102: Grant Writing – This workshop will include an overview of common grant narrative elements and tips and tricks for writing and submitting a competitive grant application. This workshop focuses on the soup-to-nuts process of grant submission and builds on content discussed in Grants 101. TFG encourages staff attending Grants 102 to also attend and/or watch Grants 101 if they are new to the federal grants world.

Memorandum

Date: 07/12/2024

To: Legislative & Lobbying Committee

From: Marlana Dokken

Re: The Ferguson Group (TFG) Renewal Agreement Summary

The renewal Agreement provides Tier 3 Grant Retainer Services to the County of Winnebago as described in Exhibit A. The Ferguson Group (TFG) renamed some of their current services and also expanded what is offered under some of the Tiers. The County is grandfathered in and services identified in the Scope of Work of the contract remain the same. The County will receive the same level of service as before plus the additional new services. Descriptions for clarification of services:

- Access to TFG Grant Funding Hub: This is a new service initiated last year that TFG is adding
 to our overall program. This is the website where TFG houses access to many of their
 products.
- Access to TFG Grant Showcase: This is the successful grant application database that is accessible via the Hub (see above).
- **TFG Funding Strategy:** This is the Needs Assessment that was completed and is part of our grant tracker.
- **Project Development and Readiness:** This is the work TFG does to help get a project ready before a grant opens. Usually this entails talking through a project and making a go/no-go decision based on project readiness and competitiveness.
- **TFG Funding Blueprint:** This is a new product that provides a very in-depth analysis of funding opportunities for major or complex projects. We have access to five of these throughout the year.

The rate for Tier 3 remains the same at \$5,000 per month. There is a 30-day termination clause. Grant writing pricing has increased modestly.



WINNEBAGO COUNTY

- ILLINOIS -

2024 Rates

Workload (low to high)	Type of Grant	Narrative Page Length	Approximate Average Cost	15% Retainer Discount Cost
Level 1	Small, well-defined request	6-10	\$6,000	\$5,100
Level 2	Small, full grant application	11-15	\$11,400	\$9,690
Level 3	Medium, full grant application	16-20	\$17,400	\$14,790
Level 4	Large state or national foundation or medium federal grant	21-25	\$21,600	\$18,360
Level 5	Large federal grant application	26-30	\$25,200	\$21,420

Grant Writing - As Needed, Hourly Rate

Grant writing services can also be available at an hourly rate of \$205/hour. Since the County of Winnebago is a retainer client our hourly rate will be discounted to \$175/hour. Last-minute requests for additional grant-related services are subject to a rate of \$275/hour for non-retainer clients and \$235/hour for retainer clients.

If the assistance of TFG's professional lobbying staff is required, such as for grants advocacy or grants policy-related services, the hourly fee will be \$300/hour. Such services will be clearly delineated in the cost estimate for each project.

2025 Rates

Workload (low to high)	Type of Grant	Narrative Page Length	Approximate Average Cost*	15% Retainer Discount Cost
Level 1	Small, well-defined request	6-10	\$6,000 - \$7,000	\$5,100 - \$6,050
Level 2	Small, full grant application	11-15	\$12,000 - \$13,000	\$10,200 - \$11,100
Level 3	Medium, full grant application	16-20	\$18,000 - \$20,000	\$15,300 - \$17,000
Level 4	Large state or national foundation or medium federal grant	21-25	\$22,000 - \$24,000	\$18,700 - \$20,400
Level 5	Large federal grant application	26-30	\$26,000 - \$29,000	\$22,100 - \$24,650
Technical	Complex/Technical grant application	Varied	Custom	Custom

Grant Writing - As Needed, Hourly Rate

Grant writing services can also be available at an hourly rate of \$300/hour. Since the County of Winnebago is a retainer client our hourly rate will be discounted to \$255/hour. Last-minute requests for additional grant-related services are subject to a 35 percent mark-up.

If the assistance of TFG's professional lobbying staff is required, such as for grants advocacy or grants policy-related services, these services are billed at the following rates:

• \$425 Partner/Principal/Senior Advisor/Of Counsel

\$240 Senior Associate

• \$170 Associate

\$115 Research Assistant

UNFINISHED BUSINESS

FINANCE COMMITTEE



Ordinance Executive Summary

Prepared By: Steve Schultz

Committee: Finance Committee

Committee Date: July 18, 2024

Ordinance Title: Ordinance for a Budget Amendment for Winnebago County Health Department

Board Meeting Date: July 25, 2024

Budget Information:

Was item budgeted? No	Appropriation Amount: \$0
If not, explain funding source: New grant funding	
ORG/OBJ/Project Code: 60100 (Health Department)	
FY2024 Budget Impact: \$ 0	

Background Information: IDPH Public Health Emergency Preparedness is funding under a mutual aid system for Region 1 for the Winnebago County Health Department to secure Power Air Purifying Respirators deployable to surrounding health departments. This is new grant funding approved by the Board of Health.

Recommendation: Finance Department recommends approval

Contract/Agreement: Not applicable

Legal Review: Not applicable

Follow-Up: Not applicable

2024 Fiscal Year Finance: July 18, 2024 Lay Over: July 25, 2024

Sponsored by:

Lay Over: July 25, 2024

Final Vote: August 8, 2024

John Butitta, Finance Committee Chairman

2024 CO

TO: THE HONORABLE BOARD MEMBERS OF THE COUNTY OF WINNEBAGO, ILLINOIS

The Winnebago County Finance Committee presents the following Ordinance amending the Annual Appropriation Ordinance for the fiscal year ending September 30, 2024 and recommends its adoption.

Ordinance for a Budget Amendment for Winnebago County Health Department

WHEREAS, the Winnebago County Board of Health accepted a new grant award from Illinois Department of Public Health Emergency Preparedness Program to secure power air purifying respirators deployable to surrounding health departments; and,

WHEREAS, the Winnebago County Board adopted the "Annual Budget and Appropriation Ordinance" for the fiscal year ending September 30, 2024 at its September 28, 2023 meeting; and,

WHEREAS, 55ILCS 5/6-1003(2014), states, "After the adoption of the county budget, no further appropriations shall be made at any other time during such fiscal year, except as provided in this Act. Appropriations in excess of those authorized by the budget in order to meet an immediate emergency may be made at any meeting of the board by a two-thirds vote of all the members constituting such board, the vote to be taken by ayes and nays and entered on the record of the meeting."

NOW, THEREFORE, BE IT ORDAINED, that the County Board deems that pursuant to provisions as set forth in 55ILCS 5/6-1003(2014), certain conditions have occurred in connection with the operations of the County which are deemed to be immediate emergencies; therefore, the increases detailed per the attached Request for Budget Amendment are hereby authorized for Amendment **#24-009 Health Department Grant**.

AGREE	DISAGREE			
JOHN BUTITTA, CHAIR	JOHN BUTITTA, CHA			
JAIME SALGADO, VICE CHAIR	JAIME SALGADO, VICE CHAI			
JEAN CROSBY	JEAN CROSB			
JOE HOFFMAN	JOE HOFFMAN			
KEITH McDonald	KEITH McDonal			
JOHN F. SWEENEY	JOHN F. SWEENE			
MICHAEL THOMPSON	MICHAEL THOMPSO			
The above and foregoing Ordinance was adopted	d by the County Board of the County of			
Winnebago, Illinois thisday of	2024.			
ATTESTED BY:	Joseph Chiarelli Chairman of the County Board of the County of Winnebago, Illinois			
LORI GUMMOW CLERK OF THE COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS				

2024 WINNEBAGO COUNTY

FI	NAN	CE COIN	IMHTE	E
REQUEST	FOR	BUDGE	TAMEN	IDMENT

DATE S	UBMITTED:	5/8/2024		AMEN	DMENT NO:	#4	
DEI	PARTMENT:	Health Department		SUB	MITTED BY:	James Keeler	
	FUND#:	60100		DEPT. B	UDGET NO.	301	
THE THINK	Digital C.		E PRINT	Million III			0 32 6 2
Department Org Number	Object (Account) Number	Object (Account) Description	Adopted Budget	Amendments Previously Approved	Revised Approved Budget	Increase (Decrease)	Revised Budget after Approved Budget Amendment
60100/60202	42260	THE RESERVE OF THE PERSON NAMED OF THE PERSON	\$0		\$0	\$200,000	\$200,000
60100/60202	32120	State Operating Grants	\$0		\$0	(\$200,000)	(\$200,000)
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					Original Budget	Amendments to Date Including Above Proposed Amendment	Proposed Revised Budget
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Reason budget							
		ncy Preparedness program is Ire Power Air Purifying Respir					e WCHD
Potential altern	atives to bu	idget amendment:					
None							•
Impact to fiscal	year 2024 b	oudget: Revnue Expense Nue	etral				
Revenue Source	e:	IDPH Illinois Department of Public	Health.				
		1 00		Woolense	,,		

Public Health Administrator Board of Health:



ANNOUNCEMENTS & COMMUNICATIONS



Announcements & Communications

Date: August 8, 2024

Item: Correspondence to the Board

Prepared by: County Clerk Lori Gummow

Governing Statute(s): State of Illinois Counties Code <u>55 ILCS 5/Div. 3-2, Clerk</u>

County Code: Ch 2. Art. II. Div. 4, Sec. 2.86 – Record Keeping & Communications

Background: The items listed below were received as correspondence.

- 1. County Clerk Gummow received from the United States Nuclear Regulatory Commission the following:
 - a. Braidwood Station, Units 1 and 2; and Byron Station, Unit Nos. 1 and 2-Issuance of Relief RE: Proposed Alternative Request Associated with Pressurizer Examinations (EPID L-2023-LLR-0062)
 - b. Byron Station-Integrated Inspection Report 05000454/2024002 and 05000455/2024002 and Exercise of Enforcement Discretion.
 - c. Braidwood Station, Units 1 and 2; Byron Station, Unit Nos. 1 and 2; Calvert Cliffs Nuclear Power Plant, Units 1 and 2; and R.E. Ginna Nuclear Power Plant-Issuance of Relief RE: Proposed Alternative Request Associated with Steam Generator Examinations (EPIDS L-20233-LLR-0053, L-2023-LLR-0054. L-2023-LLR-005, L-2023-LLR-0056).
- 2. County Clerk Gummow received from Theresa Grennan, Chief Deputy Winnebago County Treasurer the following:
 - a. Collateralization Report June 31, 2024
 - b. Investment Report as of July 1, 2024
 - c. Winnebago County Treasurer Bank Balances –Ju ne, 2024



3. County Clerk Gummow received a Monthly Report from the Winnebago County Recorder's Office for June, 2024.

Adjournment