



WINNEBAGO COUNTY

— ILLINOIS —

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June 26, 2025

ADDENDUM THREE

ONSITE WELLNESS CLINIC SERVICES, OCCUPATIONAL HEALTH SERVICES AND WELLNESS PROGRAM MANAGEMENT REQUEST FOR PROPOSAL #25P-2418

1. Could you please tell me who the insurance broker is for Winnebago County? **Gallagher**
2. Clinic Hours: **Monday – Friday 8:00 am – 5:00 pm**
3. There are no telehealth options available for the clinic.
4. There are no walk-in hours for the clinic.
5. Would UW Health be interested in selling any medical equipment already existing in the clinic? For example, the hearing test machine. **We have submitted this request to UW Health**
6. Winnebago County owns the existing Clinic location.
7. Should we include EAP benefits? **They are currently not provided within our existing contract but we would be interested in looking at those options.**
8. Currently all medical records associated with the Wellness Clinic are held within Epic. All Occupational Health records are paper.
9. Physical Therapy is not offered through the on-site clinic.
10. How many employees are covered under the insurance plan? Plus, Dependents. **We currently have 1,052 employees covered under our group insurance with a total of employees + dependents of 2,305. Only employees with the insurance can use the Wellness Center for medical services.**
11. Is medication dispensed at the Wellness Clinic? **10-12 very basic medications/antibiotics. A more detailed list will be provided in a future addendum.**
12. The clinic handles labs requested by your provider, DMT physicals, pre-employment physicals, drug screenings, hearing tests, etc.
13. Is it possible to retain any existing staff from the clinic? **Currently unknown at this time.**
14. Are the Winnebago County employees unionized? **We are split countywide; we have four active unions. We have about 700 unionized employees and 600 non-unionized employees.**
15. Immunizations are offered to all employees, whether or not they are on our insurance plans at Winnebago County as part of the Wellness Program.
16. The clinic is currently set-up with a water switch for administering drug screenings.
17. Here is a list of current wellness services offered:
 - Monthly newsletter
 - Fitness classes
 - Massage

- Lunch 'n Learns
 - Annual Wellness Screenings (379 employees participated in the Wellness #1 discount 1/1/2025, 227 employees participated in the Wellness #2 discount 3/15/2025)
 - Wellness #1: Lab Draw (Lipid/Glucose, A1C), On-Line Personal Health Assessment, Feedback Session
 - Wellness #2: Tracks Activities
 - Annual Flu Shots
18. Please provide your current pricing, fees and costs. **See attached Exhibits A and B.**
 19. Please provide your current utilization data for the last 24 months. **See attached Exhibits A and B.**
 20. With the current contract ending September 30, what is your necessity to open October 1? Are you willing to consider a temporary solution until say January 1? **Yes, we are absolutely open to scenarios here and understand implementation takes time and coordination on all parts. Again, it is possible that we award to multiple vendors. It is also possible we have wellness program management extended through January of 2026. Which would also allow us time to implement in phases as needed.**
 21. How many covered people are included on your health plan, including the dependents? **We currently have 1,052 employees covered under our group insurance with a total of employees + dependents of 2,305.**
 22. I also wish to clarify that the health center is open for all age groups, and not those 12 and older? **Yes, open to all eligible dependents.**
 23. I understand you currently have Blue Cross as your insurance plan? When is your next open enrollment? What Broker do you use? **Correct, Blue Cross Blue Shield is our insurance plan. Gallagher is the County's broker.**
 24. Is the County being named as an additional insured on all certificate's mandatory? Or can this be discussed? **Yes, this can be discussed during the contract negotiations.**
 25. How many visits are Workers Comp vs Occ Med vs PCP? **See attached Exhibit C**
 26. On average, how many new hires come through the clinic per month for Occ Med services? **See attached exhibits. 493 Preemployment screenings were conducted in 2024. As of June 1st 230 preemployment screenings have been conducted this year.**
 27. What is the average daily census? **See attached exhibits, potentially 9-10 individuals per day in the first 5 months of 2025.**
 28. I understand you currently have Blue Cross as your insurance plan? When is your next open enrollment? What Broker do you use? **Correct, Blue Cross Blue Shield is our insurance plan. Gallagher is the County's broker. October/November is our next open enrollment.**
 29. Can you provide a general idea of your current structure and model? **We are looking to receive proposal solutions for our existing wellness clinic, occupational health services and wellness program management. We are overall open to the idea of progressing our needs and services in an ever-evolving healthcare field. We have functioned with a clinic for county employees since 2013. Our Occupational Health needs have increased over the years. Again, we are open to new ways of conducting our wellness services as a whole. We are looking at all functions and needs within our RFP process. Please review the scope of work and as feel free to provide value added options within your response.**

Various Statistical Informational will be attached as exhibits.

- Exhibit A – Wellness Clinic Stats & Cost
- Exhibit B – Occupational Health Stats & Cost
- Exhibit C – Wellness Clinic Usage & Utilization Reports

END OF ADDENDUM THREE
