County of Winnebago

County Administration Building 404 Elm Street Rockford, Illinois 61101

Ann Johns Director of Purchasing Purchasing Department Phone: 815-319-4380

June 6, 2018

ADDENDUM ONE

PHARMACEUTICAL SERVICES BID BID NUMBER 18B-2147

Bidders are required to indicate on their Bid Form 18B-2147 (Page 18) that they have received and acknowledged this addendum.

Any questions should be directed to the Purchasing Department, 404 Elm Street, Room 202, Rockford, IL 61101 or by telephone 815-319-4380, or email Ann Johns at <u>purchasing@wincoil.us</u>.

BID CLARIFICATIONS:

- As of June 2018, River Bluff Nursing Home has not yet implemented an EMR system that is part of Point Click Care (PCC). The plan is to implement the EMR system at a future date. As of June 2018, River Bluff Nursing Home only uses paper records. All bidders will need to comply with the paper record system for now and in the future the planned EMR system, part of PCC.
- 2. Provide a copy of your Provider Agreement or Contract template with your bid response.

QUESTIONS AND ANSWERS:

1.) What is the anticipated award date?

Answer- Generally 30 to 45 days after the bid is due, we take it for award request to the County Board for approval. We will have the State's Attorney Office do a legal review of the vendor's agreement prior to the award, which can add time to the process.

2) What is the anticipated start date?

Answer- Another 30 to 90 days or so. We will be flexible and work with the provider.

3) Will the parties negotiate a contract or will the service be governed by a purchase order?

Answer - Either way. We normally prefer a signed Provider or Contract Agreement. Provide a copy of your Provider or Contract Agreement template with your bid.

4) Is there an appropriate place to offer electronic invoicing and early pay discounts? Would these discounts be taken into consideration if offered? I was checking to see where you prefer us to include in the bid response additional discounts (or discounts+ medication pricing total) of prompt pay and electronic invoicing.

Answer – Please duplicate the same **Bidder's Pricing Form** (page 19) and mark it *OPTIONAL* to propose/bid an additional pricing mode. Make sure you bid the STANDARD Pricing we are requesting as well.

Also in the last paragraph of **Bidder's Pricing** (Page 19) is the **LIST OF ANY ADDITIONAL CHARGES TO THE FACILITY FROM THE PHARMACY**. We suggest you use this space to add any additional discounts or savings to the STANDARD pricing we are requesting. Provide an explanation for anything listed so we understand the savings you are offering.

5) Is this bid for shipment of bottles of pharmaceuticals from a wholesaler to a warehouse or is it for a company that would dose or fill the nursing home orders?

Answer- This bid is for a company that would dose and fill physician medication/treatment orders then deliver medications/treatments to the facility (River Bluff). They would also provide the necessary paperwork, medication and treatment records (MARs & TARs) for facility use.

6) Can we bid Generics in the TOTAL OF BIDDER'S PRICE ANALYSIS on page 19?

Answer – No we require all pricing for this analysis to be for the pharmaceuticals exactly as listed.

You may, however, explain on the **Bidder's Pricing** (Page 19) in the **LIST OF ANY ADDITIONAL CHARGES TO THE FACILITY FROM THE PHARAMCY** how much we would save on using your generic products.

END OF ADDENDUM ONE