



WINNEBAGO COUNTY

— ILLINOIS —

REVISED AGENDA

Winnebago County Courthouse
400 West State Street, Rockford, IL 61101
County Board Room, 8th Floor

Thursday, October 10, 2024
6:00 p.m.

1. Call to Order Chairman Joseph Chiarelli
2. Invocation and Pledge of Allegiance.....Joe Hoffman
3. Agenda Announcements..... Chairman Joseph Chiarelli
4. Roll Call.....Clerk Lori Gummow
5. Awards, Presentations, Public Hearings and Public Participation
 - A. Awards – None
 - B. Presentations – **RAVE (Rockford Area Venue and Entertainment Authority) Annual Report**
 - C. Public Hearings – None
 - D. Public Participation – None
6. Approval of Minutes..... Chairman Joseph Chiarelli
 - A. Approval of September 5, 2024 minutes
 - B. Layover of September 26, 2024 minutes
7. Consent Agenda..... Chairman Joseph Chiarelli
 - A. Raffle Report
 - B. Auditor’s Report
8. Appointments (Per County Board rules, Board Chairman appointments shall lay over until the second board meeting after they are first introduced)
9. Reports of Standing Committees.....Chairman Joseph Chiarelli
 - A. Finance Committee.....**John Butitta, Committee Chairman**
 1. Committee Report

- B. Zoning Committee **Jim Webster, Committee Chairman**
 Planning and/or Zoning Requests:
 - 1. Committee Report

- C. Economic Development Committee **John Sweeney, Committee Chairman**
 - 1. Committee Report

- D. Operations and Administrative Committee **Keith McDonald, Committee Chairman**
 - 1. Committee Report
 - 2. Resolution Awarding Public Safety Building Concrete Ramp Snow and Ice Melt Replacement Using CIP 2025 Funds
 Cost: \$299,475
 - 3. Resolution Awarding Public Safety Building Asbestos Abatement Contractor Using ARPA Funds
 Cost: \$451,400
 - 4. Resolution Awarding Facilities Janitorial Services

- E. Public Works Committee **Dave Tassoni, Committee Chairman**
 - 1. Committee Report

- F. Public Safety and Judiciary Committee **Brad Lindmark, Committee Chairman**
 - 1. Committee Report

- G. Legislative and Lobbying Committee **Jaime Salgado, Committee Chairman**
 - 1. Committee Report

- 10. Unfinished Business Chairman Joseph Chiarelli**

- 11. New Business Chairman Joseph Chiarelli
 (Per County Board rules, passage will require a suspension of Board rules).**

- 12. Announcements & Communications Clerk Lori Gummow**
 - A. Correspondence (see packet)

- 13. Adjournment Chairman Joseph Chiarelli**

Next Meeting: Thursday, October 24, 2024

**Awards,
Presentations,
Public Hearings
and Public Participation**



CORONADO
THEATRE

DAVIS PARK
at founders landing

ROCKFORD AREA VENUES AND ENTERTAINMENT AUTHORITY
COUNTY BOARD REPORT – OCTOBER 10, 2024



RAVE TIMELINE

FEB 2007

Chicago Blackhawks Affiliation with Rockford IceHogs AHL team
Term through JUN '17

AUG 2010

RAVE hires SMG to manage the "MetroCentre" and Davis Park

JUN 2012

IGA with City to manage the BMO, Coronado Performing Arts Center, and Davis Park
Term through JUN '22

OCT 2013

RAVE brings catering and concessions services in house with SAVOR... a division of SMG
Term extended through AUG '21

MAY 2016

Chicago Blackhawks Affiliation with Rockford IceHogs AHL team
Term extended through JUN '21

JUL 2017

Rockford IceHogs AHL Affiliation renewed for 5 years
Term extended through JUL '22

JUL 2021

Sold the Rockford IceHogs to MLHT, LLC (aka Chicago Blackhawks)
15 year team lease term through JUN '36
ASM Management Agreement Renewed for 10 years through JUN '31

APR 2010

Current RAVE board is formed

NOV 2010

BMO Harris Bank Center naming rights for the MetroCentre
Term through AUG '16

JUL 2012

RAVE hires SMG to manage the Coronado Performing Arts Center

JAN 2016

IGA with City and County to repair Church Street Concourse Deck
Term through DEC '35

SEP 2016

- BMO Harris Bank renews naming rights
- Term extended through AUG '21

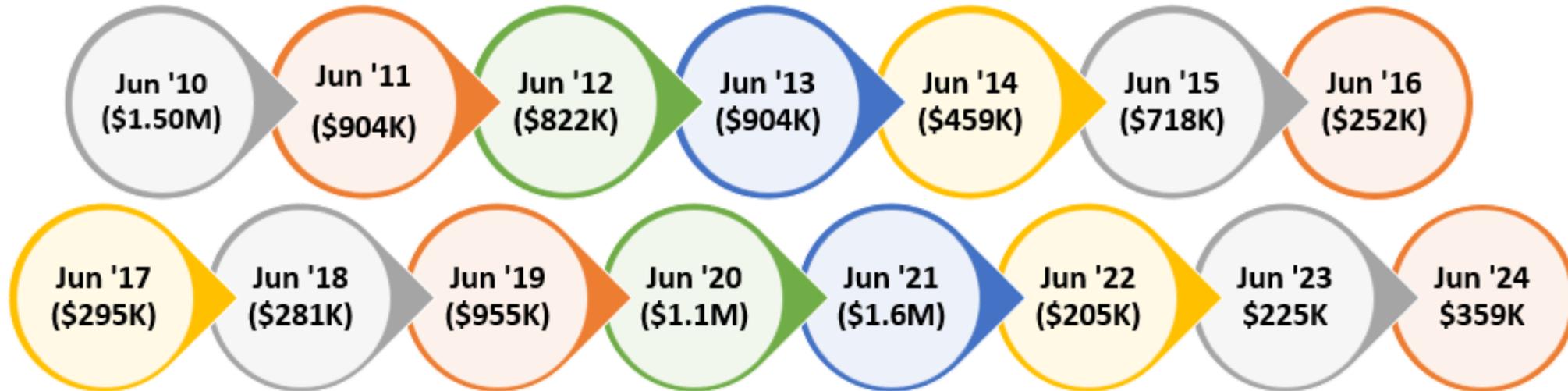
APR 2020

Addendum #1 to 2012 IGA with City to make available \$2M LOC to pay vendor invoices from closing due to COVID-19

RAVE NET OPERATING INCOME

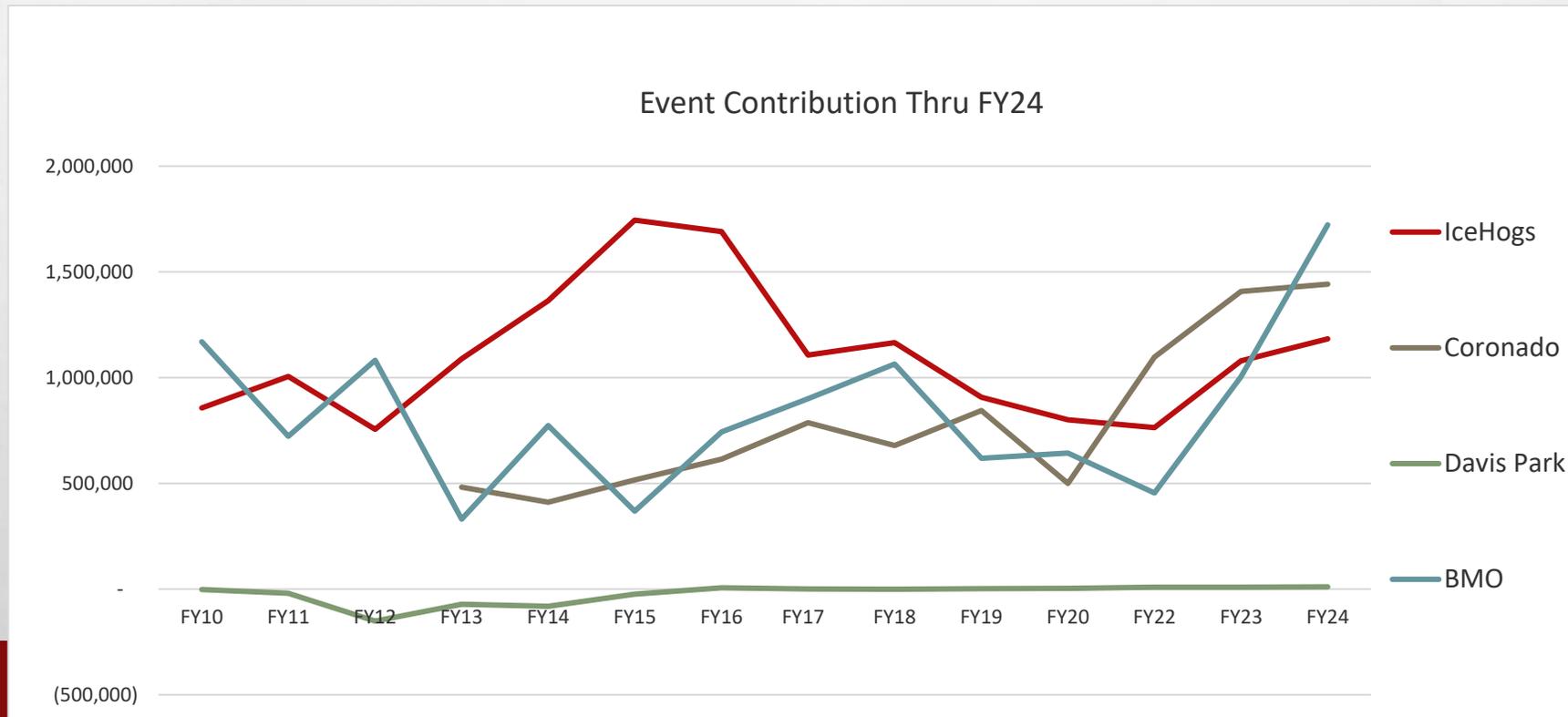
(INCLUSIVE OF ASM GLOBAL MANAGEMENT FEES)

The Coronado Performing Arts Center was not managed by RAVE from FY10 to FY12 and the City provided additional direct support to the managers of CPAC for operations and utilities of approximately \$600K annually.



RAVE NET EVENT INCOME

EVENT CONTRIBUTION	FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY22	FY23	FY24	Variance	% Change
IceHogs	856,122	1,004,897	755,206	1,088,685	1,363,443	1,744,587	1,689,907	1,106,836	1,165,233	906,826	799,853	762,789	1,079,877	1,183,563	103,686	10%
Coronado				482,282	410,664	515,852	614,471	787,236	678,074	843,492	499,674	1,097,115	1,407,952	1,441,735	33,783	2%
Davis Park	(1,725)	(19,362)	(151,533)	(72,256)	(81,862)	(23,576)	5,497	802	(825)	1,824	3,668	8,988	8,865	10,470	1,605	18%
BMO	1,168,889	722,251	1,081,944	330,531	772,286	367,938	743,078	899,960	1,064,020	618,504	642,706	454,798	1,004,043	1,722,511	718,468	72%
	2,023,286	1,707,786	1,685,617	1,829,241	2,464,531	2,604,802	3,052,953	2,794,834	2,906,503	2,370,646	1,945,900	2,323,690	3,500,738	4,358,279	857,541	24%



SAVOR...

Concessions & Catering Event Profit



FY24 TICKET HISTORY

WHISKEY MYERS (SOLD OUT)

- PAID: 2,152
- GROSS: \$156,286

KEVIN JAMES (SOLD OUT)

- PAID: 2,110
- GROSS: \$131,145

CHARLIE BERENS (2 SOLD OUT SHOWS)

- PAID: 4,515
- GROSS: \$195,595

JOE BONAMASSA (SOLD OUT)

- PAID: 1,866
- GROSS: \$195,595

FRANKIE VALLI & THE FOUR SEASONS

- PAID: 1,975
- GROSS: \$173,098

PRETTY WOMAN: THE MUSICAL

- PAID: 1,843
- GROSS: \$114,060

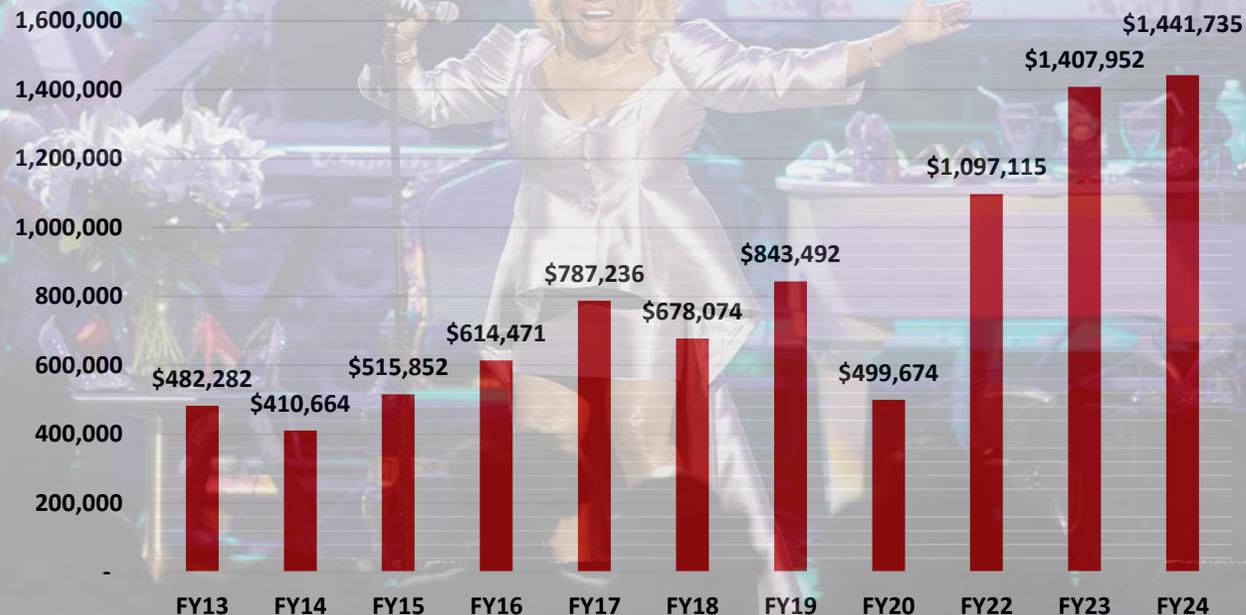
ATTENDANCE:
87,586

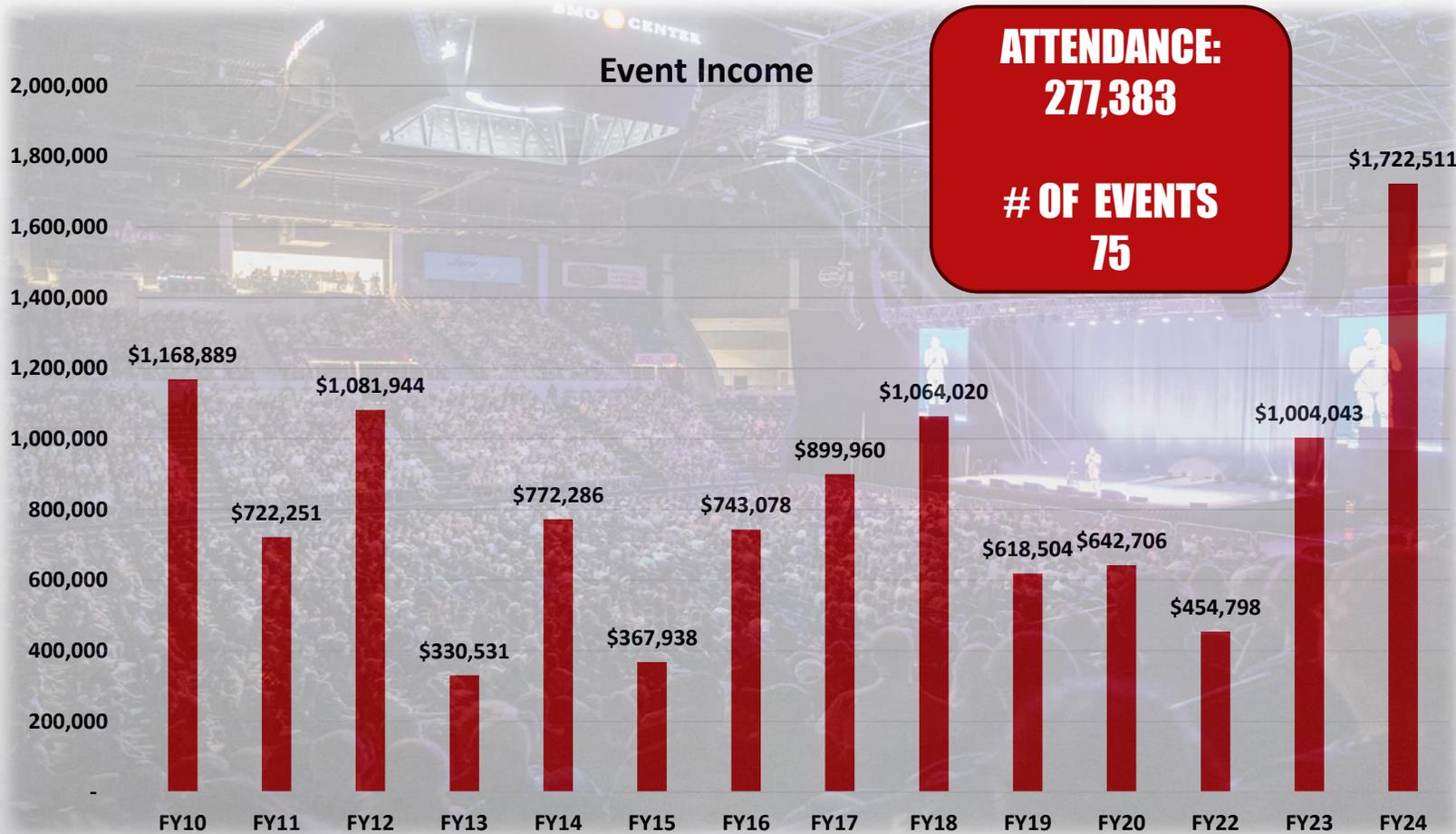
OF EVENTS
75



**CORONADO
THEATRE**

Event Income





FY24 TICKET HISTORY

SHANE GILLIS (SOLD OUT)

- PAID: 7,141
- GROSS: \$408,009

NATE BARGATZE (SOLD OUT)

- PAID: 7,641
- GROSS: \$570,154

HOT WHEELS MONSTER TRUCKS LIVE: GLOW PARTY

- PAID: 11,580
- GROSS: \$285,125

DISNEY ON ICE: INTO THE MAGIC

- PAID: 18,281
- GROSS: \$493,301

TOBY MAC/MERCYME/ZACH WILLIAMS (SOLD OUT)

- PAID: 7,132
- GROSS: \$443,214

WWE ROAD TO WRESTLEMANIA

- PAID: 5,205
- GROSS: \$285,881



33 COMMUNITY & PRIVATE EVENTS



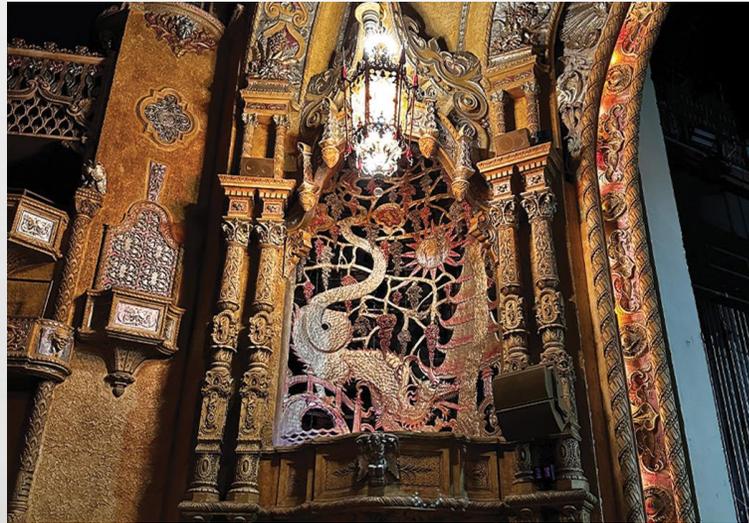
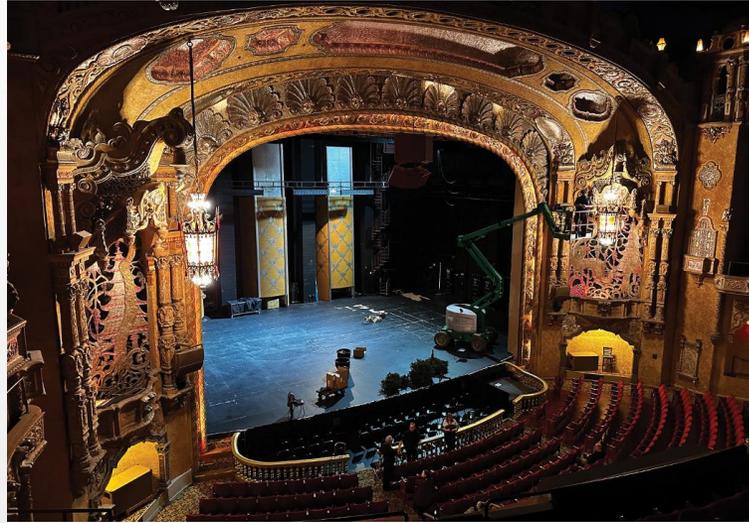
FY24 Spending

\$254K Expenses:

- **Utilities \$168K**
- **R&M \$32K**
- **Op Supplies \$26K**
- **G&A \$14K**
- **Operating \$14K**

\$95K Capital Spend:

- **Alpha \$75K (HVAC, Boiler, Plumbing, etc.)**
- **Restroom Countertops \$6K**
- **Vertical Transportation \$5K**
- **Doors \$6K**
- **Carpet \$3K**



Priority Capital Projects

- **Building Automation System** 
- **DLR Group Lighting study with LED conversion**
- **PA system (removable)**
- **Interior Decorative Plaster**
- **Under Balcony/Lobby Cove Lamps**
- **Orchestra Shell**
- **Fixed Seating**
- **Auditorium Door Restoration**
- **Marquee LED Conversion**

CORONADO THEATRE



BMO Center
May 21 · 🌐

Thank you **13 WREX** for the feature! It has been an absolute pleasure hosting students from Guilford High School's PLUS Program and watching them grow their skill sets.

[ASM Global #ASMGlobalActs](#)

13 WREX
May 21 · 🌐

TEAM-UP: Guilford and ASM Global, the team that helps run the BMO Center have partnered to give students with disabilities a chance to get job experience. The s... See more



BMO Center
February 20 · 🌐

Support Black-Owned Businesses ❤️
The staff at ASM Global Rockford want to remind you that it's important to celebrate and support Black-Owned businesses everyday, not just in February! **Rick's Ribs** is one of many black-owned restaurants in the Rockford area. We supported their restaurant with some delicious food for our staff and it was all they could rave about! Be sure to check out Rick's Ribs if you haven't already! Remember, this is one of many; there are PLENTY more!... See more



BMO Center
May 3 · 🌐

Last week, we had a special visit from State Senator Steve Stadelman in which he presented Billy Parham and JoAnn Bardell with Certificates of Recognition from the Illinois Senate. Thank you for recognizing the dedication and tenure of team members within our venues. We are beaming with pride! 🎉 Congratulations, Billy and JoAnn! 🙌
[#ASMGlobal](#) [#ASMGlobalActs](#) [#StaffSpotlight](#) [#BMOCenter](#) [#CoronadoTheatre](#) [#DavisPark](#)



BMO Center
March 8 · 🌐

Happy [#InternationalWomensDay](#)! We're celebrating the extraordinary achievements and potential of the women within our [ASM Global](#) workforce and communities.
Around the world, we provide equitable environments for all regardless of national, ethnic, linguistic, cultural, economic, or political divisions. In 2023:
♥️ 300+ female team members were promoted to various leadership roles in over 350 venues and across 5 continents.
♥️ Women contribute to over 49% of our total global workforce.
ASM Global honors and appreciates all contributions from these women who set positive examples and make an invaluable impact on our industry.
[#IWD2024](#) [#InspireInclusion](#) [#ASMGlobal](#)



BMO Center
March 28 · 🌐

In honor of Women's History Month, ASM Global Rockford celebrated by supporting a woman-owned small business and restaurant, [Ambiance Cuisine Catering & Cocktails](#), with a catered staff lunch. Chef and owner, Tisha Hannah, creates delicious meals with unique flavors and recipes, and classic Southern soul food that will leave you wanting more! Be sure to check out her restaurant when you can and experience the ambiance for yourself!



BMO Center
March 26 · 🌐

As part of an [ASM Global](#) initiative, our SAVOR Rockford team was proud to host [RPS 205](#) students from the ProStart Culinary Program to shadow and learn the intricacies of hospitality from an arena setting.
Students heard from a wide variety of speakers about their experiences within the industry, including team representatives from the [Rockford IceHogs](#). Demonstrations of different culinary cuts, types of knives, and how suites are set up for events were shown to the students.
We can't wait to do this again with a new batch of students!
[#SAVOR](#) [#HospitalityCareers](#) [#EntertainmentVenues](#) [National Restaurant Association Educational Foundation](#)



PROTECT THE ENVIRONMENT
INVEST IN PEOPLE
STRENGTHEN OUR COMMUNITY



BMO CENTER



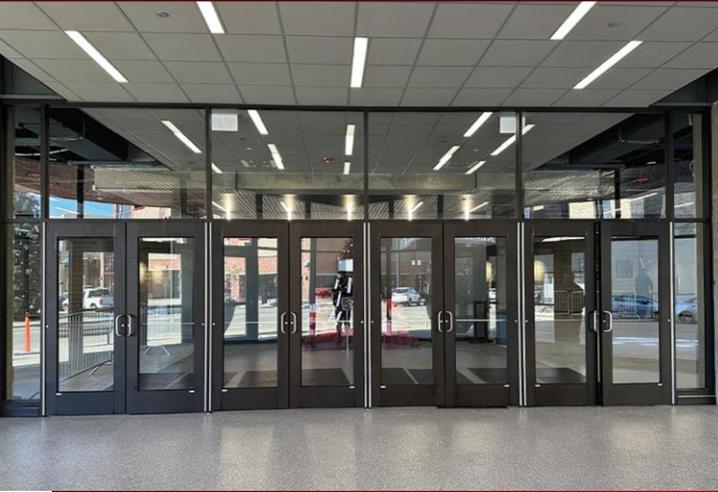
3-YEAR RENOVATIONS & UPGRADES

- Ice floor replacement
- Dehumidification & Cooling Tower
- Passenger Elevator (jack & modernization)
- Press Level Renovations (The Stage)
- Exterior LED
- 2-Zamboni's
- 200-level Isle Handrails
- Center hung Scoreboard
- LED Ribbon Boards
- Escalator #1 replacement
- Star Dressing Room
- Concourse Restrooms
- Suite Level Roof Repairs
- Ice Level Club Lounge Refresh
- Club Box Refresh
- Suite and Suite Lounge Refresh
- Concourse Windows (motorized shades)
- Concourse Lighting
- Club Lounge Staging
- Sports Lighting
- Sound System
- Team Store Glass Wall & Doors
- Building wide Wi-Fi
- SE Exterior Concrete Repairs
- Security Cameras
- Box Office Remodel
- Jack Daniels Renovation
- Grab & Go Store
- Administration Offices Refresh
- Wayfinding Signage

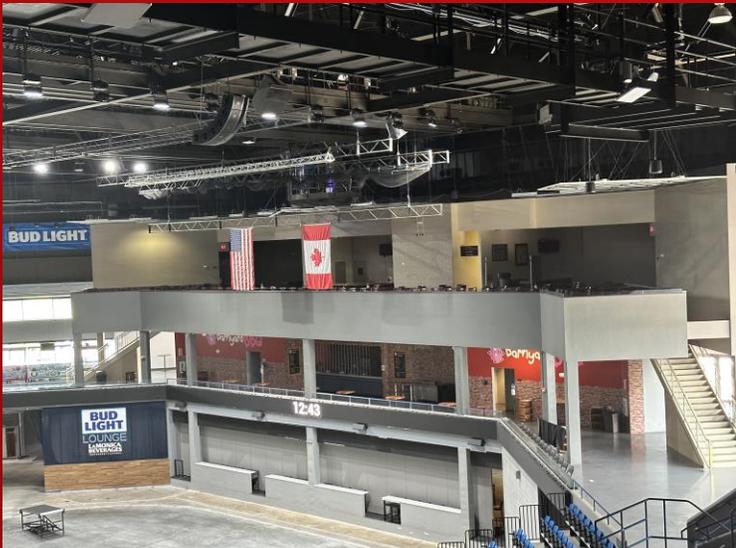
BMO  CENTER



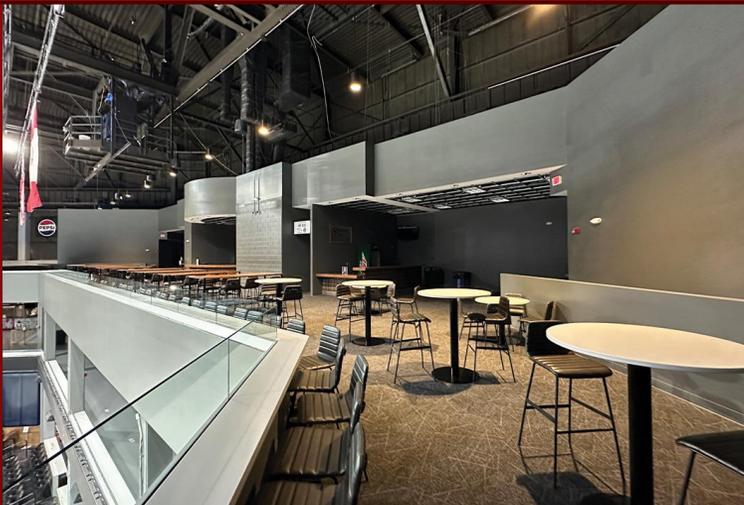
↑ Before & After ↓



BMO  **CENTER**



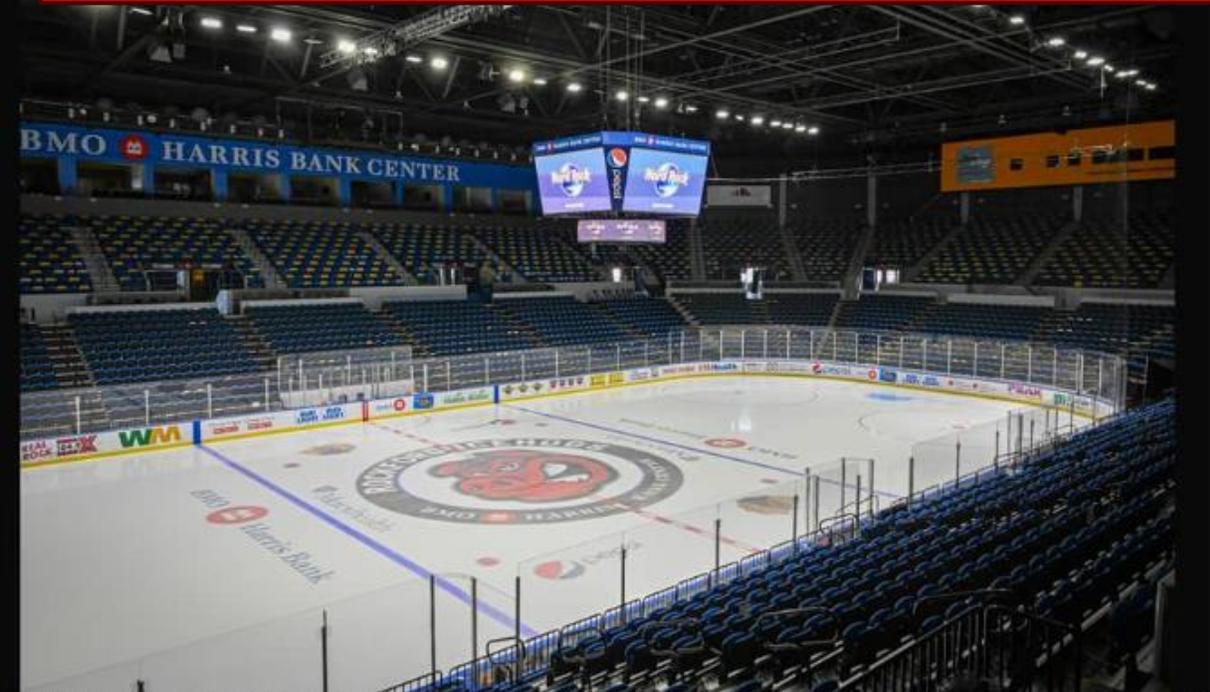
↑ **Before & After** ↓



Before

&

After



The Rockford IceHogs home ice inside the BMO Harris Bank Center on Tuesday, Feb. 8, 2022, in Rockford. (Photo by Kevin Haas/Rock River Current)



The BMO Center on Wednesday, Sept. 24, 2024, in downtown Rockford. (Photo by Kevin Haas/Rock River Current)

BMO CENTER

NEW SEATING!



BMO Center unveiled new seats on Wednesday, Sept. 25, 2024, in the downtown Rockford arena. (Photo by Kevin Haas/Rock River Current)



All of the roughly 6,300 seats at the BMO Center in downtown Rockford were replaced in summer 2024. (Photo by Kevin Haas/Rock River Current)

FY25 BUDGET

CHALLENGES

- **MARKET COMPETITION WITH HR LIVE VENUE**
 - **PROMOTER'S EXERCISING CAUTION**
 - **LOSING OFFERS DUE TO HIGHER OFFERS**
 - **MARKETING FUND VS. MAINTAINING OPERATIONS**
- **PROJECTED \$730K DECLINE IN EVENT INCOME**
- **PROJECTED (\$318K) OPERATING LOSS**
 - **\$359K OPERATING SURPLUS IN FY24**
- **DECLINE OF CONCERTS AT THE CORONADO**
- **RENTAL COSTS FOR EQUIPMENT**
- **LACK OF CAPITAL RESERVES FOR CIP**



OPPORTUNITIES

- **VARIETY OF DIFFERENT EVENTS AT CORONADO**
- **PRIVATE EVENTS**
- **CLUB CORONADO, A PRE-EVENT EXCLUSIVE PERK**
- **TOURISM GRANT FROM DCEO**

- **BUILDING AUTOMATION SYSTEM** ✓
- **ELECTRICAL DISTRIBUTION** ✓
- **EXTERIOR DOOR REPLACEMENT**
- **EMERGENCY GENERATOR** ✓
- **ROLLUP DOOR REPLACEMENT**
- **ESCALATOR #2**
- **BOILER & WATER PUMP REPLACEMENTS**
- **NW ELEVATED CONCOURSE**
- **SW EXTERIOR WALL CONCRETE PANELS**
- **VIDEO CAMERAS & CABLING**
- **FIRE SUPPRESSION SYSTEM PIPE REPLACEMENTS**



CAPITAL IMPROVEMENT PLAN

2024-2028	\$7,637,614
2029-2033	\$7,167,229
2034-2038	\$3,049,895
TOTAL	\$17,854,738

**THANK YOU!
FOR YOUR
CONTINUED
PARTNERSHIP**



ANNUAL REPORT

JULY 2023 - JUNE 2024



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2023-2024 EVENTS

BMO Center (75)

7 SOLD OUT SHOWS

Sports (40)

- IceHogs (38) **3 SOLD OUT**
- Illinois Kids Wrestling Federation – 03/08/24-03/09/24 (2)

Concerts (3)

- Justin Moore – 09/14/23
- Dropkick Murphys – 10/20/2023
- TobyMac/MercyMe/Zach Williams – 11/11/23 **SOLD OUT**

Comedy (4)

- Jeff Dunham – 10/06/23
- Jo Koy – 10/07/23 **SOLD OUT**
- Nate Bargatze – 05/17/24 **SOLD OUT**
- Shane Gillis – 06/14/24 **SOLD OUT**

Family (13)

- Harlem Globetrotters – 12/30/23
- Disney On Ice: Into the Magic – 01/11/24-01/15/24 (7)
- Hot Wheels Monster Trucks Live: Glow Party – 03/01/24-03/03/24 (4)
- WWE Road to WrestleMania – 03/24/24

Community and Private Events (14)

- Milestone 50th Anniversary Banquet – 08/16/23
- Ingersoll Product Roll-out – 10/18/23
- Stroll on State – 11/25/23
- IceHogs Season Ticket Member Banquet – 03/05/24
- Screw City Block Party – 05/17/24
- Harlem High School Graduation – 05/25/24
- Hononegah High School Graduation – 05/25/24
- RPS 205 High School Graduations – 06/07/24-06/08/24 (5)
 - Roosevelt – 06/07/24
 - East – 06/07/24
 - Auburn – 06/08/24
 - Jefferson – 06/08/24
 - Guilford – 06/08/24
- Screw City Block Party – 06/14/24
- Bergstrom 75th Anniversary – 06/22/24

Rehearsals (1)

- ODESZA – 08/03/23

Coronado Theatre (75)

6 SOLD OUT SHOWS

Concerts (22)

- Papa Roach – 07/16/23
- John Lodge – 07/18/23
- Frankie Valli & The Four Seasons – 08/12/23
- Q98.5 Flannel Jam: Country Confidential – 09/10/23
- Daniel O'Donnell – 09/29/23
- Patti LaBelle – 10/14/23
- The Fab Four – 10/20/23
- Rumours of Fleetwood Mac – 10/25/23
- Floyd Nation – 10/28/23
- Joe Bonamassa – 11/15/23 **SOLD OUT**
- Whiskey Myers – 12/09/23 **SOLD OUT**
- Jim Brickman – 12/14/23
- Face 2 Face: A Tribute to Elton John & Billy Joel – 12/29/23
- Mania: The ABBA Tribute – 01/20/24
- Get The Led Out – 02/24/24
- Three Dog Night – 03/02/24
- One Night of Queen – 03/24/24
- John Mellencamp – 03/27/24
- Tommy James & The Shondells – 04/06/24
- Queensrÿche – 04/09/24
- Hairball – 04/19/24
- Judy Collins – 05/03/24

Comedy (11)

- George Lopez – 09/16/23
- Bored Teachers – 09/30/23
- John Crist – 11/04/23
- Rodney Carrington – 11/09/23
- Sal Vulcano – 11/10/23
- Charlie Berens – 01/27/24 (2) **SOLD OUT**
- Dude Dad – 02/02/24
- Golden Girls – 05/10/24
- Brad Williams – 05/17/24 **SOLD OUT**
- Kevin James – 06/14/24 **SOLD OUT**

TV & Film (4)

- William Shatner – 10/15/23
- John Cleese – 11/11/23
- Josh Gates – 06/01/24
- Ancient Aliens Live – 06/07/24

Performing Arts (13)

- Rockford Symphony Orchestra (9) includes Youth Concert
- The Nutcracker – 12/01/23 & 12/02/23 (2) includes Educational Matinee
- The State Ballet Theatre of Ukraine: Swan Lake – 11/19/23
- Cirque Musica Holiday Wonderland – 11/25/23

Family (2)

- Encanto: The Sing-Along Film Concert – 09/27/23
- Blippi: The Musical – 06/16/24

Broadway (4)

- Jesus Christ Superstar – 11/02/23
- Cirque Dreams Holiday – 12/21/23
- Come From Away – 02/06/24
- Pretty Woman – 04/12/24

Community/Private Events (19)

- FOC Kids Cinema Saturday – 08/26/23
- Naturalization Ceremony – 09/25/23
- UIC MBT Commencement – 12/03/23
- Celebration Talent Dance Competition – 02/17/24-02/18/24 (2)
- NAACP Black History Month Event – 02/22/24
- FOC Reach For The Stars – 02/27/24-02/28/24 (3)
- Soar Awards – 03/04/24
- Naturalization Ceremony – 03/19/24
- 123 Andrés – 03/22/24 (2)
- UIC Commencement – 04/26/24
- Pinnacle Dance Competition – 05/04/24
- Rockford University Commencement – 05/11/24
- Rockford Promise Scholar Ceremony – 05/13/24
- Stillman Valley High School Commencement – 05/19/24
- Naturalization Ceremony – 05/30/24

Davis Park (6)

Community and Private Events (6)

- 4th of July Event – 07/04/23
- Friday Night Flix: Sonic the Hedgehog 2 – 07/21/23
- Friday Night Flix: Minions the Rise of Gru – 08/04/23
- Rockford United Labor Day Picnic – 09/04/23
- Plumbers & Pipefitters Local 23 75th Anniversary Celebration – 09/08/23
- Friday Night Flix: Aladdin – 05/31/24

RAVE BOARD

"Our Board of Directors are pleased to present our performance for the fiscal year 2023-2024. With the help and support of all our partners, as well as the State of Illinois, we re-opened our doors this past year to a newly renovated BMO Center. The tireless efforts of our management team this year allowed us to continue the momentum of our resurgence from the COVID shutdown to deliver record-breaking results again. With our long-standing, valued partnership with the Chicago Blackhawks and continued unwavering support from the City of Rockford and Winnebago County, RAVE continues to be the engine of entertainment and community activity in downtown Rockford. Special thanks to our city and county representatives, Alderman Frank Beach, Alderman Chad Tuneberg, and Winnebago County Liaison Kevin McCarthy. We remain confident and committed to offering world-class entertainment for our community and its many visitors and guests." - Craig Thomas, *RAVE Chairman*



John Phelps
Vice Chairman



Gretchen Gilmore
General Manager



Doug Johnson
Assistant General Manager



Nastasia Brown
Director



Bobbie Holzwarth
Director



Geno Iafate
Director



Megan McCoy
Director



Dan McMahon
Director



Rudy Valdez
Director



Tom Walsh
Director



Timothy Rollins
Counsel for Authority



Alderman Frank Beach
City Council Liaison



Alderman Chad Tuneberg
City Council Liaison



Kevin McCarthy
Winnebago County Liaison



Jackie Powers
Secretary/FOIA Officer

The Rockford Area Venues and Entertainment Authority (RAVE) was established in 2010 to oversee and revitalize the downtown entertainment district. Over the years, RAVE has evolved to include 12 community leaders who serve as the Board of Directors overseeing the BMO Center, the Coronado Theatre, and Davis Park. ASM Global was appointed by the RAVE Board of Directors as the operator of the 3 venues in 2010. The RAVE Board provides support, guidance, and counsel to the ASM Global Rockford venues to increase tourism and economic growth.

EXECUTIVE SUMMARY



“At ASM Rockford, we are thrilled to announce that this year has been nothing short of extraordinary. We’ve not only surpassed last year’s record-breaking performance but have set new benchmarks for excellence. This remarkable achievement is a testament to the dedication, hard work, and innovation of our incredible team. As we reflect on this outstanding year, we remain committed to pushing boundaries, exceeding expectations, and driving success in the years ahead.”

Gretchen Gilmore
General Manager

This year has been a landmark period for ASM Rockford, marking our most successful year yet for RAVE. We are thrilled to announce significant growth across several key metrics, underscoring our on-going dedication to excellence and innovation in venue management.

Attendance at our events surged by an impressive 23%, reflecting a growing enthusiasm and support from our community and patrons. Our event income also saw a significant increase of 24%, driven by an expanded and diverse roster of events that captured the interests of audiences across the region.

The number of shows hosted at our venues rose by 8%, further showcasing our capacity to deliver a dynamic and engaging lineup of entertainment options. A particularly notable highlight was the BMO Center, where event income (excluding IceHogs) skyrocketed by 72%. This remarkable growth was fueled by a busier and more varied calendar, including major attractions such as Hot Wheels, Nate Bargatze, TobyMac/MercyMe/Zach Williams, Jeff Dunham, Shane Gillis, and Jo Koy, among others.

In addition to our public events, we proudly hosted several high-profile private events. The transformation of our arena into a stunning venue for corporate functions, such as those for Ingersoll and Bergstrom, demonstrated our versatility and dedication to creating exceptional experiences for all types of gatherings.

We also experienced a boost in attendance at Rockford IceHogs games, including the exciting opportunity to host two home playoff games this year.

Our performance at the Coronado Theatre also demonstrated stability and continued success, with event income holding steady at an all-time high despite a modest 2% increase. This consistency underscores the venue’s strong position in our portfolio and its ability to attract and host high-quality shows.

This year, the Coronado Theatre showcased an impressive array of performances, including stand-up shows by Charlie Berens (twice),

Whiskey Myers, Joe Bonamassa, George Lopez, Pretty Woman, and Kevin James, among many others. The diverse lineup not only maintained our high standards but also highlighted the theatre’s role as a premier destination for top-tier entertainment.

A notable trend this year was the remarkable enthusiasm for comedy, as evidenced by the overwhelming response to our comedy events. Rockford and the surrounding area have embraced comedy with exceptional engagement, leading me to proudly designate us as the “Comedy Capital of the World.” As long as our audiences continue to show their support by purchasing tickets, we are committed to bringing in more of the best comedic talent to keep the laughter rolling.

Many may not realize the extent of our community involvement through events hosted at our venues. This year, we had the honor of welcoming back Rockford Public Schools and hosting five high school graduations at the BMO Center. Additionally, we continued to support significant community events such as the Naturalization Ceremonies and Rockford Promise Scholar gatherings, along with various other graduations and commencements.

As we look back on this exceptional year, we extend our deepest gratitude to our dedicated team, partners, and patrons who have contributed to our success. We are excited about the future and remain committed to delivering outstanding events that continue to captivate and inspire.



REVIEWS

“The venue was the perfect size and the sound was extremely good. The concessions were well run and moved quickly and the staff were very courteous everywhere at the venue.”

- **TobyMac/MercyMe/Zach Williams Patron,**
November 2023



“I've been around a long time and have been going to concerts since the early '70s. This was the best concert I have ever seen. Seriously!”

Get the Led Out Patron,
February 2024

“I came from out of town. The theatre had a great atmosphere, seating was awesome, nice venue. People working were nice and helpful. Everything for me was perfect.”

Patti LaBelle Patron,
October 2023



“Hands down the best seats of any theatre or arena I've been to. The staff were very friendly and helpful, the concessions were reasonably priced, and the theatre was beautiful and well maintained.”

Josh Gates Patron,
June 2024

“Staff were exceptionally pleasant and helpful. I loved how the performers and staff interacted with the kids attending the event.”

Disney On Ice Patron,
January 2024

“Nice venue! We drove 2 hours to see the Hot Wheels Monster Trucks and had a great time! We came last year as well and the venue made a great impression!”

Hot Wheels Monster Trucks Patron,
March 2024

“We love the venues and location, and we always feel safe. Getting in through security is a breeze. There's not a bad seat in the house.”

Harlem Globetrotters Patron,
December 2023



FAN EXPERIENCE

ASM Global INSIGHTS, powered by Qualtrics, is a customer service survey software platform. Surveys are sent to patrons 2-3 days after each venue show. Customers provide feedback in the form of ratings and commentary in categories such as customer service, parking, entrance into the venue, box office, and more. Compared to average scores at ASM Global venues worldwide, ratings at ASM Rockford's locations remain consistent and aligned with other ASM Global venues.

BMO CENTER & CORONADO THEATRE



Overall Experience



Overall Expectation

SATISFACTION PERCENTAGE



Arrival

75%



Parking

68%



Navigation

91%



Safety

93%



Staff

89%



Cleanliness

91%



Viewing Expectations

95%



AV

81%



Food and Beverage

55%



Departure

72%



FINANCIAL OVERVIEW

This has been an exceptional year for ASM Rockford, surpassing last year's record-breaking performance. Being able to see the venues operating at high levels has been a great pleasure for our team. Net event income is up 25% over the prior year with the BMO contributing \$1.7M (\$2.9M with IceHogs) which is an all-time high. The Coronado stayed steady at \$1.4M (continuing at its highest level). Our Rockford IceHogs partnership is strong, showing an increase in attendance and Food & Beverage (F&B) revenues this year. Expenses have increased 15% over the prior year mainly due to the increase in events along with higher costs. We have had great success with comedy at both venues. Rockford is clearly a city where comedy sells! Our ASM team has also been focusing on increasing the variety of events we host, outside of the typical touring performances. Having proven that we can host large scale corporate events at the BMO Center, we continue to make this a priority. As we face some challenges in the upcoming year, we are also eager to explore new revenue growth opportunities.

**TOTAL
TICKETED
EVENTS**

116

ATTENDANCE

372,061

**RENTAL
INCOME**

\$719,431

**SERVICE
REVENUE**

\$1,916,691

SERVICE EXPENSES

(\$2,127,887)

**TOTAL
DIRECT
EVENT
INCOME**

\$508,235

**NET FOOD AND
BEVERAGE INCOME**

\$2,284,182

**NET NOVELTY
INCOME**

\$10,417

**TOTAL ANCILLARY
INCOME**

\$2,483,898

**TOTAL OTHER
EVENT INCOME**

\$1,366,151

**NET EVENT
OPERATING INCOME**

\$4,358,284

**OTHER
INCOME**

\$779,089

**TOTAL INDIRECT
EXPENSES**

(\$4,776,416)

NET INCOME

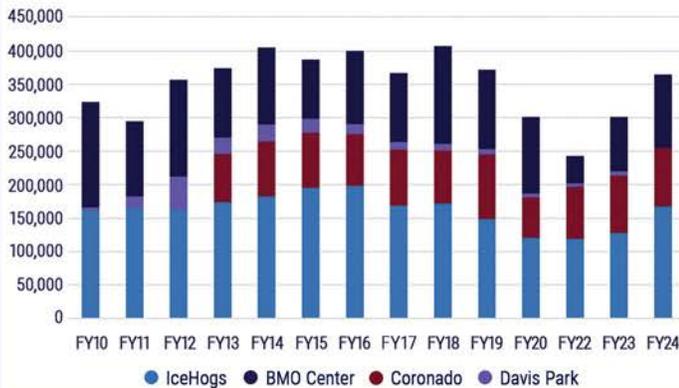
\$359,450

EVENT CONTRIBUTION THRU FY24



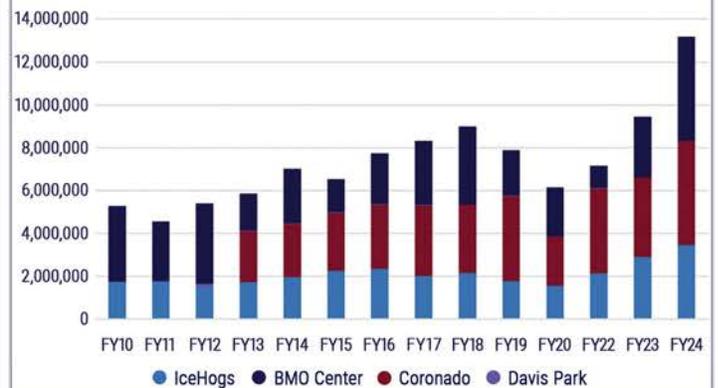
ATTENDANCE

23% increase (FY23 vs FY24)



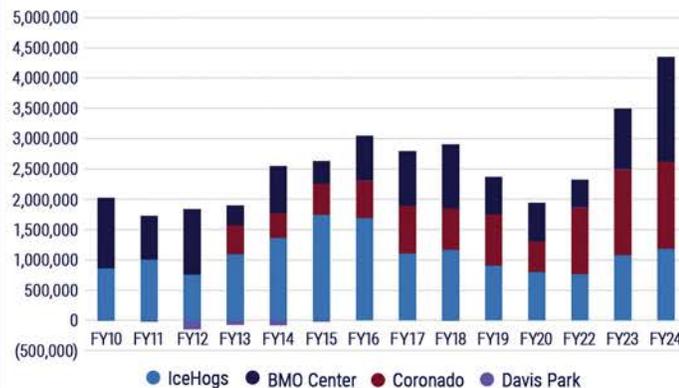
TICKET REVENUE & RENT

40% increase (FY23 vs FY24)



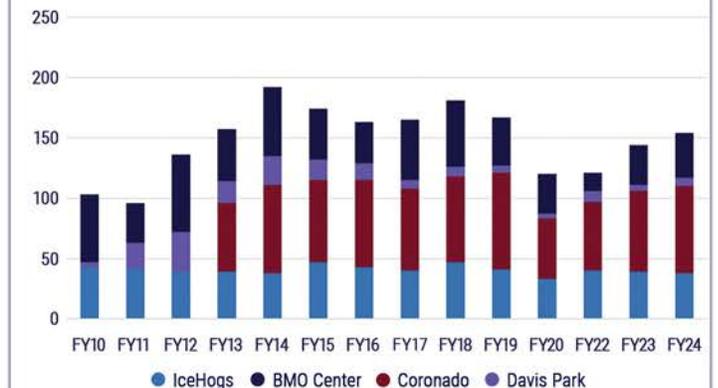
EVENT INCOME

24% increase (FY23 vs FY24)



NUMBER OF EVENTS

8% increase (FY23 vs FY24)



BMO EVENT SUMMARY

“This past year was a season of many firsts for the BMO Center and ASM Rockford, and we look forward to a season with new and ever-expanding shows that will take the BMO to a higher level of experience for our patrons and partners!”



Doug Johnson
Assistant General Manager and
Regional Director of Booking

In the 2023-2024 season, The BMO Center and Coronado Theatre achieved many milestones. We hosted 156 events across our venues and generated a total of \$6,738,220 in ticket sales. Net revenue records were also set, and we offered our fans fresh and exciting content.

The BMO Center successfully hosted a total of 75 events, including 36 regular season IceHogs games and 2 playoff games. Notable events included Jo Koy on October 7, 2023, TobyMac/MercyMe/Zach Williams on November 11, 2023, Nate Bargatze on May 17, 2024, and Shane Gillis on June 14, 2024. Additionally, the arena proudly hosted RPS 205 High School Graduations, encompassing all 5 high schools, with an impressive estimated total attendance of 16,750 throughout the graduation weekend.

Doug Johnson, Assistant General Manager and Regional Director of Booking, actively participated in several industry conferences. These included the ASM Global Arenas Management Conference in July 2023, International Entertainment Buyers Association (IEBA) Conference in October 2023, the ASM Global Theater Meetings in October 2023, and Pollstar LIVE! in February 2024. The conferences played a pivotal role in fortifying existing relationships and forging new ones, uniting promoters and agents from across the country involved in organizing events in Rockford.

We achieved record-breaking results this year and are focused on maintaining this momentum into the 2024-2025 season while being mindful of the challenges ahead as a new entertainment venue comes into the market. Both venues will kick off a new season in the fall of 2024 with a solid schedule of over 125 events running through the end of the year. Additional events will continue to be added throughout the season.

ATTENDANCE:

277,383

**NUMBER OF
EVENTS:**

75





**CONCERTS &
COMEDY:
7 SHOWS**

**FAMILY & SPORTS:
15 SHOWS**

**BANQUET &
CONVENTIONS:
14 EVENTS**

**ICEHOGS:
38 GAMES**

**OTHER:
1 EVENT**

TICKET HISTORY

SHANE GILLIS (SOLD OUT)

- PAID: 7,141
- GROSS: \$408,009

NATE BARGATZE (SOLD OUT)

- PAID: 7,641
- GROSS: \$570,154

HOT WHEELS MONSTER TRUCKS LIVE: GLOW PARTY

- PAID: 11,580
- GROSS: \$285,125

DISNEY ON ICE: INTO THE MAGIC

- PAID: 18,281
- GROSS: \$493,301

TOBYMAC/MERCYME/ZACH WILLIAMS (SOLD OUT)

- PAID: 7,132
- GROSS: \$443,214

WWE ROAD TO WRESTLEMANIA

- PAID: 5,205
- GROSS: \$285,881



CORONADO EVENT SUMMARY

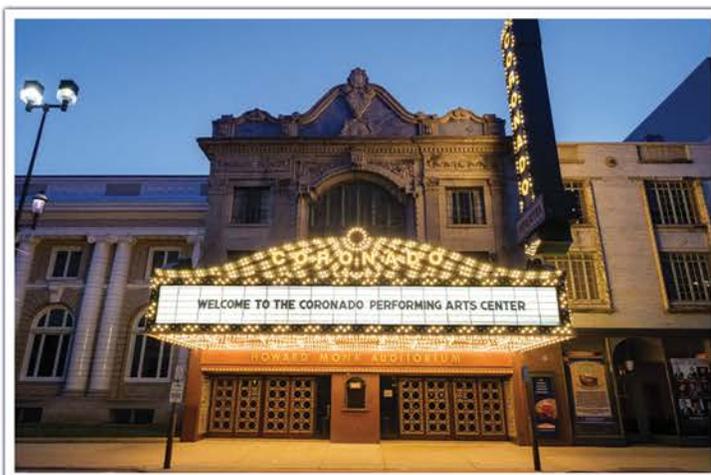
“Bravo to our team and partners for a successful year at the Coronado Theatre! The diverse range of shows led the Coronado to break revenue records, setting the stage for an exciting lineup in the upcoming year.”

**- Doug Johnson, Assistant General Manager
and Regional Director of Booking**

What an amazing year it has been for the Coronado Theatre! We've had a fantastic variety of outstanding performances and great turnout. Memorable shows included Frankie Valli & The Four Seasons on August 12, 2023, Whiskey Myers on December 9, 2023, 2 hilarious presentations by Charlie Berens on January 27, 2024, and the incredibly entertaining Kevin James on June 14, 2024. We are looking forward to more outstanding performances in the year ahead.

The top attended shows of the Broadway at the Coronado season included Come from Away on February 6, 2024, and Pretty Woman on April 12, 2024. We increased our subscriber base by 10% year over year. The successful season came to an end with a subscriber thank you reception attended by over 300 guests.

Throughout a packed show schedule, the theatre also hosted a variety of community and private events. Some of the notable events included hosting 3 Federal Circuit Court District's Naturalization Ceremonies, during which around 900 individuals in total were sworn in as naturalized citizens, a Black History Month Celebration by our local NAACP chapter, Rockford Promise's 2024 Scholars Ceremony, and multiple graduations.



ATTENDANCE:

87,586

**NUMBER OF
EVENTS:**

75

TICKET HISTORY

WHISKEY MYERS (SOLD OUT)

- PAID: 2,152
- GROSS: \$156,286

KEVIN JAMES (SOLD OUT)

- PAID: 2,110
- GROSS: \$131,145

CHARLIE BERENS (2 SOLD OUT SHOWS)

- PAID: 4,515
- GROSS: \$169,947

JOE BONAMASSA (SOLD OUT)

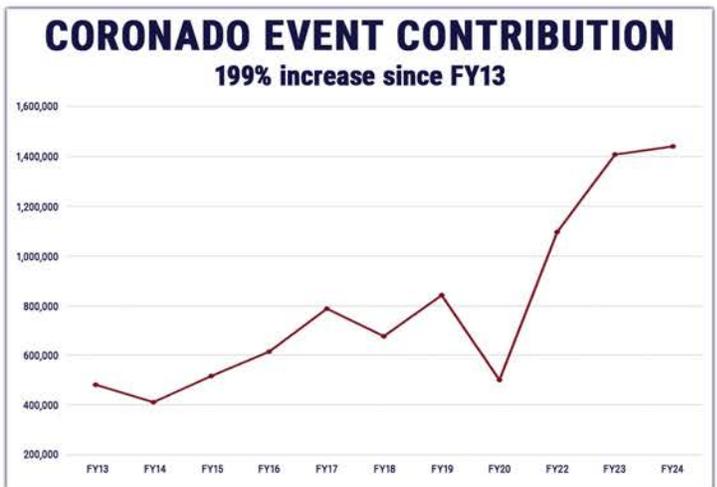
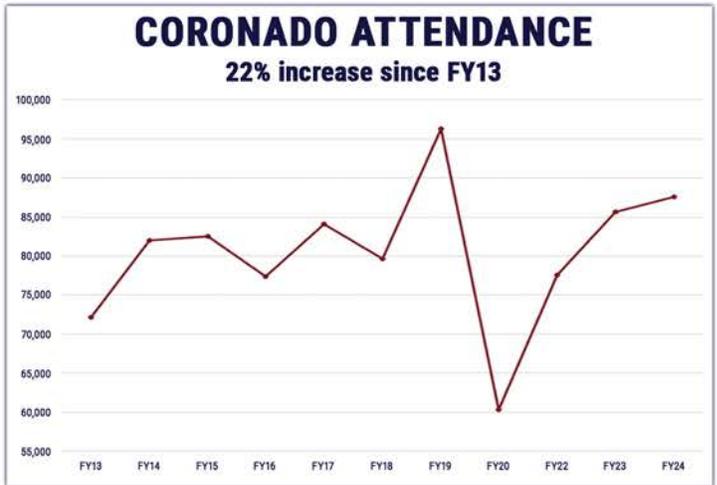
- PAID: 1,866
- GROSS: \$195,595

FRANKIE VALLI & THE FOUR SEASONS

- PAID: 1,975
- GROSS: \$173,098

PRETTY WOMAN: THE MUSICAL

- PAID: 1,843
- GROSS: \$114,060



ROCKFORD SYMPHONY ORCHESTRA

"The Rockford Symphony Orchestra's 2023-2024 Season was momentous – our first full season with new Music Director, Yaniv Attar, and the celebration of our 90th Anniversary – milestones made possible by a community who cares about cultural vibrancy and believes the RSO is vital to making that possible."

- Julie Thomas, RSO Executive Director

- 9 public performances at the Coronado Theatre with more than 12,000 attendees.
- 2 field trip concert experiences engaging nearly 4,000 students.
- 6 performances broadcasted on WNIU, each reaching 55,000 listeners in our region.
- 766 musicians performed at the Coronado Theatre, including orchestra members, choirs, conductors, and guest soloists.



RSO ROCKFORD SYMPHONY ORCHESTRA
Yaniv Attar, Music Director

DAVIS PARK SUMMARY

Friday Night Flix (FNF) is a cherished community event held in Davis Park, offering a free movie night experience for all. This event features food trucks, face painting, family activities, and giveaways, with emcees ensuring a warm welcome for guests throughout the evening. Each year, Friday Night Flix continues to grow, reflecting its increasing popularity and the community's enthusiasm for this vibrant and family-friendly gathering.

- 07/21/23 – Sonic the Hedgehog 2
- 08/4/23 – Minions: The Rise of Gru
- 05/31/24 – Aladdin

On July 4, 2023, the Rockford 4th of July Committee hosted their annual festival and sky concert. The event attracted thousands of patrons who enjoyed an evening of music, food, and a spectacular fireworks display. This well-received celebration has become a highlight of the year for the City of Rockford, eagerly anticipated by the community and always delivering a memorable experience.

On September 4, 2023, the Rockford United Laborers hosted their annual Labor Day Picnic. The event drew over 1,200 attendees who enjoyed delicious food from our in-house catering company, SAVOR, along with live music, family activities, and a vibrant car show. This annual gathering remains a fantastic event, offering a fun and engaging experience for all who participate.

On September 8, 2024, the local Plumbers and Pipefitters Union hosted a special event for their staff. The evening featured entertainment and beverages provided by our in-house catering company, SAVOR. It was a delightful opportunity for the company to show appreciation to their staff with a well-deserved and enjoyable night out.



ROCKFORD ICEHOGS



Ryan Snider
President, Business Operations



The Rockford IceHogs, the American Hockey League (AHL) team, owned, operated, and affiliated with the Chicago Blackhawks, played 36 regular season home games each season at the BMO Center.

The organization was established in 1999 as a member of the United Hockey League (UHL) and has been a member of the AHL and an affiliate of the Blackhawks since 2007. The IceHogs celebrated their 25th season of professional hockey in Rockford in 2023-2024 and saw an attendance increase of 12.2% from 2022-2023, up from an already impressive increase of 53.4% from the 2021-2022 campaign. Overall, the IceHogs ranked in the top 5 in the AHL for increases in group tickets, individual tickets and overall ticket sales in 2023-2024. IceHogs merchandise continues to be a hot commodity as the team, for a second season in a row, set a team-record for merchandise sales with a 30% year-over-year increase.

To celebrate the team's 25th season in Rockford, the IceHogs unveiled a Ring of Honor at the BMO Center and retired their first ever number to recognize the foundation of the organization. Former IceHogs goalie, J.F. Rivard, and head coach, Steve Martinson, were inducted into the IceHogs Ring of Honor, alongside retired, former goalie player and two-time Stanley Cup champion, Corey Crawford.

Community continues to be the cornerstone of the IceHogs organization with the team making nearly 100 community appearances with their mascot Hammy, players, coaches, and front office staff. The IceHogs also raised nearly \$260,000 for the IceHogs Community Fund (ICF) and donated back nearly \$160,000 through ICF grants and donations into the Rockford community.

On the ice, the team put together one of their most impressive stretches in franchise history, compiling a record of 23-7-2-1 over their final 33 games, catapulting them into the Calder Cup Playoffs for a third straight year. In addition, 12 different IceHogs players suited up for the Blackhawks and former IceHogs defenseman Gustav Forsling became the 24th former IceHogs alum to hoist the Stanley Cup, helping the Florida Panthers to the NHL title in June.



BOX OFFICE & TICKETING

“It was an exciting year with 23% more fans attending events at our venues. Looking forward, we are expanding our premium experience offerings to enhance our fan experience even further.”



Ginny Wise, Assistant Box Office Manager
 Jessy Seehaver, Box Office Coordinator

Ulises Picon
 Senior Box Office Manager

This past year marked a significant milestone for our box office operations. Following the completion of our renovations, we upgraded from a partially functional setup with 8 windows to a streamlined system with 2 dedicated windows. We have introduced iPads, enabling our staff to assist customers more flexibly at various entry points, facilitating ticket sales, and resolving issues on the spot.

As we continue to grow, we are committed to enhancing the customer experience by providing more convenient options for managing tickets from home. This year, we will be leveraging Ticketmaster’s Account Manager for our Broadway subscribers, further improving our ticketing services and ensuring a seamless experience for our patrons.

For the first time, we introduced a new ticketing system for one of our shows by utilizing AXS for the John Mellencamp concert. This integration with AXS not only enhances our ticketing capabilities but also positions us to attract additional promoters who use this platform. Our ticketing agreement with Ticketmaster permits the use of AXS, thereby expanding our ability to offer a wider variety of diverse shows and enrich the overall experience for our customers.

We are pleased to report a notable increase in ticket sales from the Chicago metropolitan area and Southern Wisconsin. Cook County has now become our second-largest market for ticket buyers, with Madison, Wisconsin, ranking third. Thanks to Ticketmaster’s advanced technology, we can track customer demographics, including the percentage of patrons from these regions, and monitor ticket resale activities. The data shows that the resale of tickets is minimal, indicating that these customers are indeed attending our shows. This influx of attendees positively impacts the local economy, as visitors enjoy our restaurants, hotels, and shops, contributing to the vibrancy of Rockford.

20 BMO Center Ticked Events

- 3 Concerts (1 sold out)
- 4 Comedy (3 sold out)
- 13 Family

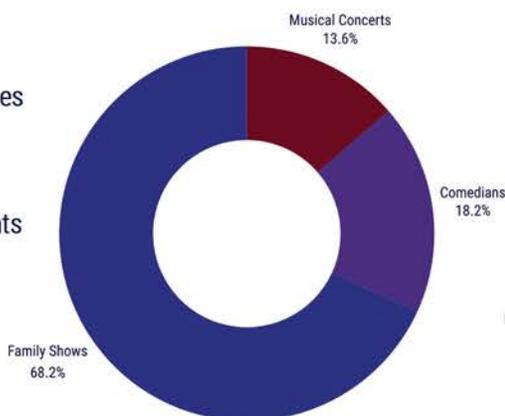
38 Rockford IceHogs Ticketed Games

- 36 Regular Season
- 2 Playoffs

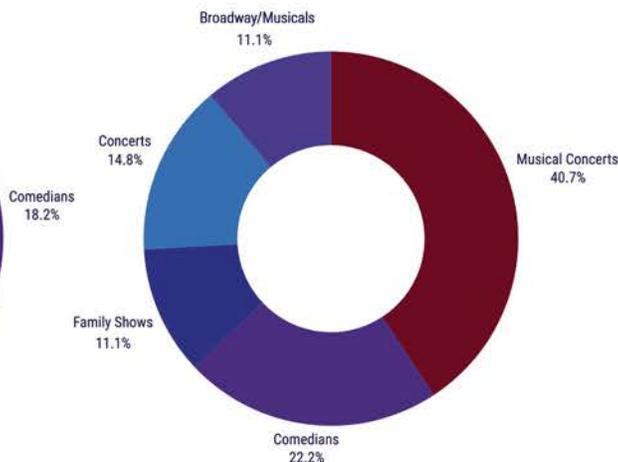
54 Coronado Theatre Ticketed Events

- 22 Concerts (2 sold out)
- 11 Comedy (3 sold out)
- 6 Broadway/Musicals/Plays
- 4 TV & Film
- 8 RSO Concerts & 1 RDC
- 2 Family

BMO Center



Coronado Theatre



TICKET SALES BY LOCATION



In the top 3 performing locations, the primary market includes a vast majority of patrons who were the original ticket purchasers, out-weighting both resale and ticket transfers.

PREMIUM EXPERIENCES

MORE THAN 1,800 PREMIUM TICKETS WERE SOLD TOTALING A GROSS OF \$110,191

**not including Rockford IceHogs games*



This past year, ASM Global established a partnership with Prolific 1. Under this agreement, Prolific 1 gains the opportunity to purchase inventory from our Club Boxes at face value once a show is announced. They then sell this inventory through various reseller platforms, such as StubHub and Vivid Seats. This partnership provides us with an additional channel to market and sell some of our unsold premium inventory.

MARKETING

“After an entire year of thorough preparation and successful onboarding onto new marketing platforms, we are fully equipped and excited to promote our shows, premium offerings, private events, and the ASM Rockford brand!”



Bethany Bohn
Director of Marketing and Private Event Sales

The goal for the marketing team over this last fiscal year was to be a pacesetter within ASM Global as we leaned into new initiatives both at the local level and company wide. Headlining initiatives included:



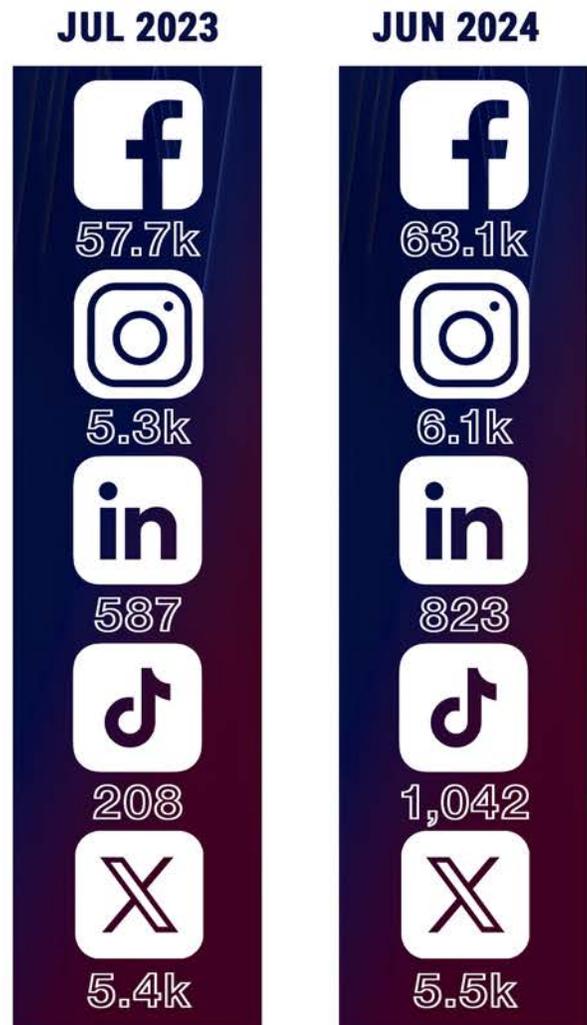
The launch of a new multi-venue website, as part of ASM Global’s partnership with Simpleview, was a major focus over the last year. The ASM Rockford homepage now features the BMO Center, Coronado Theatre, and Davis Park, with links to their respective pages. This creates a seamless flow between venue pages, an ability to reach shared audiences, and strengthens our overall branding as downtown Rockford’s entertainment hub.

As we enter the next fiscal year, our aim is to broaden our reach through the launch of Silver Lake Digital’s “Always On” program. This robust digital marketing platform will enable us to target a wider audience and has a proven track record of delivering significant return on ad spend (ROAS) within ASM Global venues. We will remain committed to prioritizing local grassroots initiatives and exploring opportunities for cross-promotion with our community partners.

E-MAIL SUBSCRIBERS

JUL 2023 86.6k
JUN 2024 102.4k

FOLLOWERS ON ALL PLATFORMS



BMO Center, Coronado Theatre,
Davis Park, Friday Night Flix



MARKETING TEAM

Bethany Bohn, *Director of Marketing and Private Event Sales*
 Panouly Box, *Assistant Marketing Manager*
 Mychall Miller-Cornejo, *Interactive Marketing & Design Coordinator*
 Erick Torres, *Marketing Intern (October 2023-January 2024)*

Panouly Box was promoted from Marketing Coordinator to Assistant Marketing Manager in January 2024. Erick Torres joined us from Rock Valley College's Illinois Cooperative Work Study Grant Internship Program in October 2023-January 2024, where he took on daily tasks, created photo and video social content, and shadowed other departments to round out his experience in entertainment venues.

BRANDING REFRESH

The Coronado Theatre logo was thoughtfully redesigned to match the direction for both branding and programming. The onsite marketing team worked hand in hand with ASM Global's creative department to cultivate a reimagined logo that referenced the theatre's rich history. As a nod to the theatre's architecture and history, an ornament from the Mezzanine's grand chandelier adorns the circular emblem within the new logo.

Original Logo



New Logo




Mezzanine Chandelier Ornament

Subtle influence pulled from shape in chandelier

CONFERENCES

- Bethany attended ASM Global's Amplify Marketing Conference May 14-17, 2024 in Fort Lauderdale, FL.
- Panouly attended the Event and Venue Marketing Conference June 5-7, 2024 in Denver, CO.

ARTIST GIFTS



Jo Koy jacket painted by Paintings by Marcal



Roach cake by local bakery, The Noble Cakery



Charlie Berens custom sign by Fly the Wood



Hand selected hats from Symbols Clothing, Inc.



Custom painting designed by local artist, Amanda Farrey



Jeff Dunham Bobbleheads by Dolls2U

FOOD & BEVERAGE

SAVOR...

Mary Gerardi, *Food and Beverage Accounting Manager*
Ron Baxter, *Concessions Manager*
Russell Oltmanns, *Assistant Concessions Manager*
Chrisy Reid, *Catering Manager*

Donna Johnson
Director of Food & Beverage



SAVOR Rockford is proud to report a Food & Beverage revenue of \$4.02M in fiscal year 2024, performing 18% over budgeted revenue and an 18% increase over the prior fiscal year. Event profit in fiscal year 2024 was 25% over budget and 29% over the prior fiscal year.

Fiscal year 2024 highlights that we attribute to our success are the launch of a permanent Grab-and-Go, ICEBOX Market, outlet in the retail space previously occupied by Goose Island Bar which resulted in \$85.3K and 69% increase in concessions revenue for the same retail space. In addition, SAVOR Rockford hosted 4 large private events that generated \$187.8K in catering revenue, resulting in 18% of total catering revenue for this fiscal year. These private events are also illustrative of SAVOR Rockford's commitment to serve our local community. Highlights include hosting the Rockford United Laborers for their Labor Day Picnic, Milestone's 50th Anniversary (a local facility that provides residential care for the special needs population), Bergstrom's 75th Anniversary Celebration (for a local premier manufacturer), and Ingersoll Cutting Tools' Product Roll-out (for a local manufacturer doing business in the Rockford community since 1891). Furthermore, our contribution to our not-for-profit workers from local colleges totaled over \$154K in this fiscal year.

We look forward to furthering growth in the upcoming fiscal year, continuing to expand private events, streamlining efficiency of the Grab-and-Go outlet, and as always, providing new and innovative menu offerings that keep pace with consumer trends in product preferences in the food and beverage industry.

JACK DANIEL'S REVENUE

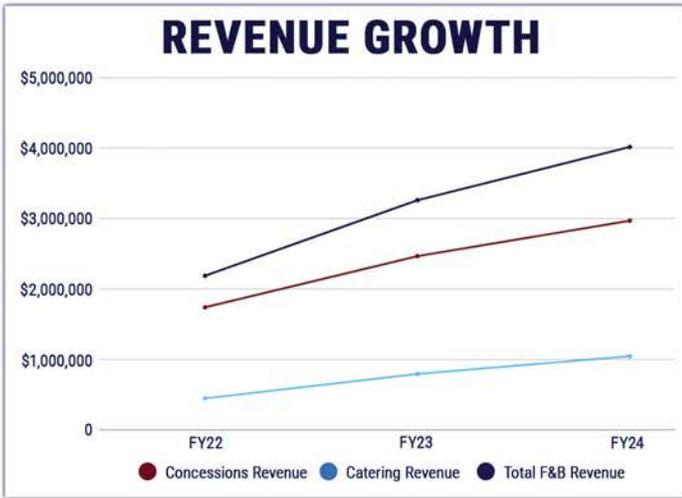
FY23	\$195,913	
FY24	\$214,655	10% INCREASE



ICEBOX MARKET REVENUE

FY23	\$124,315	
FY24	\$209,626	69% INCREASE





CONCESSIONS REVENUE

\$2,969,020

CATERING REVENUE

\$1,046,515

TOTAL F&B REVENUE

\$4,015,535



CATERING REVENUE FOR PRIVATE EVENTS

- LABOR DAY PICNIC
• REVENUE: \$17,575
- INGERSOLL PRODUCT ROLL-OUT
• REVENUE: \$107,029
- MILESTONE 50TH ANNIVERSARY
• REVENUE: \$13,200
- BERGSTROM 75TH ANNIVERSARY
• REVENUE: \$50,000
- TOTAL PRIVATE EVENTS CATERING**
• REVENUE: \$187,804

OPERATIONS

“The Operations Department continually strives to provide safe and comfortable facilities that will enhance the guest experience.”

Paul Lindsey, *Technical Manager*
Jeff Powell, *Assistant Operations Manager*

Bill Folk
Director of Operations



Across both venues, Operations and Senior Management work toward the goal of continually improving the guest experience and care of the facilities. Our 20-year Capital Improvement Plan created in 2018-2019 is periodically reviewed and evaluated according to new information and needs as we learn them.

In keeping with our corporate ASM Global Acts pillars of Protect the Environment, Invest in People, and Strengthen our Communities, Operations is making a difference in protecting the environment. The current focus is on various ways to reduce energy use. Efforts set in motion last year, such as replacing the building automation system, are proving successful in this endeavor.

Progress has been made toward the replacement of our back-up generator. Exergy Energy has contracted Scandroli Construction to perform the installation of this vital piece of equipment, which will provide full power back-up of the building during a power outage as well as run the building on a generator during times of high demand on the grid. The latter both alleviates strain on the grid and allows the BMO Center to run on natural gas when electricity rates are higher. As an added benefit, Exergy can incorporate upgrading our main electric distribution, another initiative in our Capital Improvement Plan. Exergy will pay all upfront buildout and installation, along with the first 10 years' maintenance costs. During this period, BMO Center will pay an annual service fee and own the equipment at the end of the agreement. This model will allow us to acquire two much needed investments and pay over time, freeing up funds in the short term to pursue other endeavors.

Improvements not directly related to the phased projects include:

- Repair of the northwest corner roof following windstorm damage.
- Replacement of arena first generation LED lighting with newer fixtures at significant savings under a partial warranty claim.
- Replacement of the Elm Street egress doors, which had become deteriorated over the years.
- Conversion of the Chestnut Street entrance stairwell lighting.
- Activation of a state-of-the-art audio system in the arena.
- New water fountains.

FY25 CAPITAL IMPROVEMENTS

- Replacement of emergency generator, which is at end-of-life.
- Upgrade of power distribution.
- Arena seating will be upgraded. Cup holders, an amenity not currently present, will also be added to the 100 level. The 200 level (upper bowl fixed seating) will be completely replaced.
- Replacement of exterior doors in areas identified as in need.
- Upgrading approximately 150 lighting fixtures to LED. To maximize savings, we are seeking vendors who can offer instant rebates offered through ComEd.



BMO Center

The BMO Center's portion of the Building Automation System (BAS) project is nearing completion. Historic data is being compiled to set a baseline which will provide a view into our savings going forward. It is anticipated that we will see a significant reduction of energy use due to the ability to schedule spaces.

Phase 3 of renovations at the BMO Center were completed in the fall of 2023 and brought improvements for fans and staff alike. Improvements in this phase include:

- Attractive remodels of the Box Office area and Jack Daniel's Lounge, formerly Blue Flame Bar.
- Creation of a portable bar and social gathering area near Section 101.
- A reconfiguration, new lighting, and new furniture in the Sky Deck, formerly Hog Heaven.
- Remodel of the Administrative Offices.
- Replacement of incandescent and fluorescent lighting with LED in all renovated areas.

The elevated exterior concourse project that started last summer continues. Over the course of the project, deficiencies from the past were discovered. These required corrections ultimately led to a suspension of work over the winter. The work restarted after the hockey season and is anticipated to be completed at the end of July 2024.

Coronado Theatre

Our partners at the City of Rockford have been instrumental in helping us make strides to modernize the Coronado Theatre while keeping the historic appearance top of mind.

The Building Automation System (BAS) installation and implementation is complete. As expected, we are already realizing energy and cost savings. With the data compiled and analyzed February to April 2024, Coronado saved \$1,499 in energy cost. Utilizing a calculation developed by the American Society of Heating, Refrigeration and Air Conditioning Engineers, which takes energy prices, temperature and baseline use into account, the cost avoidance for this same period is \$9,447. These energy savings reduce electricity by 36% and gas use by 54%; an environmental impact of taking 94 cars off the road. The analysis indicates this will save approximately \$56,953 annually. Alpha Controls, the installing company, worked with various incentive organizations and saved the City \$111,764 in rebates, helping make this project more financially effective. An additional benefit of the new system is that it will help us in identifying underperforming equipment and help with repair or replace decision making. Finally, from an operating standpoint, the system is much less labor intensive and allows for setting schedules for events well in advance, reducing chances of human error.

We are also working with the City of Rockford Public Works team who contracted DLR Group, a lighting architecture firm to perform an in-depth study of the lighting at the Coronado Theatre. DLR specializes in preserving the historic ambiance of spaces through lamp and fixture selection while maximizing energy cost savings through selection of appropriate LEDs. This venture will help us both meet our commitment to protecting the environment and reduce costs of electricity, supplies, and labor.



EVENT MANAGEMENT

“Our goal for the 2025 fiscal year is to preserve meaningful partnerships within the community, continue to provide training for all departments within our venues, and strive to provide the best experience for promoters, show personnel, and guests.”



Pat Slye, *Guest Services and Security Manager*
Kelly Frye, *Assistant Booking and Events Manager*

Ashley Minnick
Director of Event Management

During the 2024 fiscal year, the goal of the events department was to maintain strong relationships with its stagehand union, police department, community groups, and to provide training to all event related departments. Training became an integral part of our day-to-day operations, with all staff looking to improve themselves and support the development of their direct reports. To coincide with this, we reached out to other ASM Global venues to get a better understanding of their polices and procedures, and create a network of contacts that can be accessed when needed.

The International Alliance of Theatrical Stage Employees (IATSE) Local 217 continued to provide all stagehand labor for show load-ins, load-outs, conversions, and set ups throughout the venues. We continue to maintain a strong partnership and working relationship with them. One of our goals for the 2024 fiscal year was to provide more hands-on training to current and new stagehand hires. In the fall of 2023, we brought in a camera technician from IATSE Local 2 to provide hands-on training to our camera operators. They provided notes, tips, and shared best practices. These policies were implemented for our Rockford IceHogs hockey games as well as non-hockey events that utilized cameras, producing results that have been well received by both staff and guests. In addition to camera training, we provided training on operating spotlights during various shows. In the spring of 2024, we hosted rigging training at the Coronado Theatre. We brought in rigging equipment and had crew practice marking points, hanging motors, and familiarizing themselves with the rigging system in the theater.



SAFETY & SECURITY

During the 2024 fiscal year, the Guest Services and Security Department experienced growth both with staffing numbers, as well as training. We continued to hire throughout the year, reaching a current roster of team members that exceeds 200. Each month, we hosted an orientation for new hires which consisted of introducing them to the event staff position, explaining the duties and responsibilities within the department, and providing a brief training session of proper security protocols and building policies. We have continued to partner with a staffing agency, Andy Frain Services, on some of our larger, sold-out events to bolster our staffing numbers and assist with staff training. This partnership has worked well for us and is something we will continue to utilize when needed. In the fall of 2023, we upgraded all our hand-held metal detector wands at our venues to a newer, more efficient model which has improved our efficiency in getting guests into our facilities.

Our in-house police force continues to provide officers for events at our facilities and seeks to work with outside agencies to bolster the force and bring in new recruits. Throughout the fiscal year, we partnered with the Rockford Police Department to provide additional officers to assist with ingress, egress, and an additional level of security downtown to help with the guest experience. We have also maintained a strong working relationship with the City of Rockford, who is our contact for any pre-show block parties, street closures, and many community events.

In January 2024, we hired a new Guest Services and Security Manager, Pat Slye. He has embraced his role with eagerness and a desire to maintain strong relationships within the department, community, and other ASM managed facilities. New this year was the introduction of 5-minute training sessions during each pre-event staff meeting. Each training session highlights a different area of importance, such as customer service, building policies, emergency evacuation plans, and radio etiquette. We plan to continue to incorporate this training into our pre-event meetings and continue to update them as new topics come along.

Looking ahead, we will host an annual mandatory training session for all part-time staff prior to the kickoff of the fall season. This training will include a Diversity, Equity, and Inclusion session with hands on learning, a review of emergency policies and procedures for the venues, and breakout sessions for each department. We will continue to update building policies, emergency procedures, and strive to provide enhanced customer service to all our guests.



COMMUNITY & PRIVATE EVENTS

ASM Rockford hosted a wide range of community and private events across all three venues. They played a special role in hosting important community events, including graduations, naturalization ceremonies, cultural holidays, awards shows, and more. Specifically, the BMO Center was the setting for large-scale private events such as Ingersoll's Product Roll-out and Bergstrom's 75th Diamond Anniversary. These events showcased the venue's diverse production capabilities and culinary skills, leaving a lasting impression on attendees and organizers alike.

BMO Center

- Milestone 50th Anniversary Banquet – 08/16/23
- Ingersoll Product Roll-out – 10/18/23
- Stroll on State – 11/25/23
- IceHogs Season Ticket Member Banquet – 03/05/24
- Screw City Block Party – 05/17/24
- Harlem High School Graduation – 05/25/24
- Hononegah High School Graduation – 05/25/24
- RPS 205 High School Graduations – 06/07/24-06/08/24
 - Roosevelt – 06/07/24
 - East – 06/07/24
 - Auburn – 06/08/24
 - Jefferson – 06/08/24
 - Guilford – 06/08/24
- Screw City Block Party – 06/14/24
- Bergstrom 75th Anniversary – 06/22/24

Coronado Theatre

- FOC Kids Cinema Saturday – 08/26/23
- Naturalization Ceremony – 09/25/23
- UIC MBT Commencement – 12/03/23
- Celebration Talent Dance Competition – 02/17/24-02/18/24
- NAACP Black History Month Event – 02/22/24
- FOC Reach For The Stars – 02/27/24-02/28/24
- Soar Awards – 03/04/24
- Naturalization Ceremony – 03/19/24
- 123 Andrés – 03/22/24
- UIC Commencement – 04/26/24
- Pinnacle Dance Competition – 05/04/24
- Rockford University Commencement – 05/11/24
- Rockford Promise Scholar Ceremony – 05/13/24
- Stillman Valley High School Commencement – 05/19/24
- Naturalization Ceremony – 05/30/24

Davis Park

- 4th of July – 07/04/23
- Friday Night Flix: Sonic the Hedgehog 2 – 07/21/23
- Friday Night Flix: Minions the Rise of Gru – 08/04/23
- Rockford United Labor Day Picnic – 09/04/23
- Plumbers & Pipefitters Local 23 75th Anniversary Celebration – 09/08/23
- Friday Night Flix: Aladdin – 05/31/24



ASM GLOBAL ACTS



Diversity, Equity, Inclusion, & Belonging Committee (DEIB)

- Partnered with Guilford High School to offer life skills training at the BMO Center to 11 of their special needs students. The students were onsite weekly from 01/19/24 through the end of the 2023-2024 school year. Tasks included cleaning, organizing, socializing with staff, etc.
- Friday Night Flix vendors and food trucks did not have to pay to participate and they retained 100% of their profit.
- Partnered with Rebecca Francis of Ignite Change Solutions to cultivate a culture of equity.
- Commissioned local art curator, Rhiannon Yandell, for the procurement and administration of local artwork for the Coronado green room and six artist dressing rooms. These pieces were available for purchase.
- Participated in Stroll on State, 11/25/23 by offering free ice skating rentals to the public and free admission to the Rockford Park District's Synchro Ice Skating Exhibition. 1,727 individuals participated in the free ice skating, and over 2,700 guests stopped by the BMO Center during Stroll on State.
- Hosted 40 high school juniors from 4 RPS schools during 01/30/24-02/02/24. As part of the Business Academy Pathway, these students job shadowed the Marketing, Finance, HR, Box Office, & Events Departments.
- Attended RPS' & RAMP's Reverse Job Fair at Embassy Suites on 05/14/24. Students with intellectual disabilities, ages 18-22, have been working hard over the course of the school year to learn entry-level employability skills through their internship program called Project SEARCH. The goal was to help them find paid employment within the community.

- SAVOR hosted 15 students on 03/19/24 from RPS' ProStart Culinary Program for a field trip highlighting hospitality in an arena setting. Participating schools included: East, Auburn, Jefferson & Guilford. ProStart is organized through the National Restaurant Association Educational Foundation.

Culture Committee

- Volunteered a total of 48 hours at Lifescape Community Services on 07/11/23 and 07/12/23, packing meals for their Meals on Wheels program. 1,000 meals were packed by our staff.
- Contributed a \$500 sponsorship to Alderwoman Gabrielle Torina's Back 2 School Bash on 08/26/23.
- Participated in the Salvation Army's Angel Tree Program as part of ASM Global's Month of Giving.
- Our staff participated in the Northern Illinois Food Bank pack & sort volunteer opportunity on 01/23/24. Tasks included evaluating, sorting, labeling and packing items that were then distributed to their market, delivery service, and local partners. In total, our team packed 8,508 pounds of food, 353 boxes and 2,380 pounds of grapefruit that contributed to 7,090 meals provided.
- Contributed a \$1,250 sponsorship to Noah's Ark Animal Sanctuary's Bark & Wine Gala 04/06/24.
- Hosted a trash pick-up day at the BMO and Coronado in honor of Earth Day on 04/22/24. 12 staff members volunteered for a total of 18 hours.
- Donated 1,405 tickets to multiple non-profits in the area over the 2023-2024 fiscal year.

Photography by: Matt Ames
William Armstrong
Panouly Box
Tim Brockway
Mychall Miller-Cornejo
Chris Nieves
Brad Repplinger
Christopher Tyson



CORONADO
THEATRE

DAVIS PARK
at founders landing

SAVOR...

300 Elm St. | Rockford, IL | (815) 968-5222

asmrockford.com

RAVE
Rockford Area Venues and Entertainment

Approval of Minutes

**REGULAR ADJOURNED MEETING
WINNEBAGO COUNTY BOARD
SEPTEMBER 5, 2024**

1. Chairman Chiarelli Called to Order the Regular Adjourned Meeting of the Winnebago County Board for Thursday, September 5, 2024 at 6:00 p.m.
2. Board Member Penney gave the invocation and led the Pledge of Allegiance.
3. Agenda Announcements: None
4. Roll Call: 19 Present. 1 Absent. (Board Members Arena, Butitta, Booker, Crosby, Fellars, Goral, Hanserd, Hoffman, Lindmark, McCarthy, McDonald, Nabors, Penney, Salgado, Scrol, Sweeney, Tassoni, Thompson and Webster. (Board Member Guevara was absent.)

AWARDS, PRESENTATIONS, PUBLIC HEARINGS, PUBLIC PARTICIPATION, and PROCLAMATIONS

5. Awards - None
- Presentations- None
- Public Hearings - None

Public Participation – Jesus Pereira, Superintendent, Veterans Assistance Commission, VAC FY 2025 Budget Proposal, Con

Board Member Guevara arrived at 6:03 p.m.

APPROVAL OF MINUTES

6. Chairman Chiarelli entertained a motion to approve the Minutes. Board Member Guevara made a motion to approve County Board Minutes of August 8, 2024 and layover County Board Minutes of August 22, 2024, seconded by Board Member Thompson. Motion was approved by a unanimous vote of all members present.

CONSENT AGENDA

7. Chairman Chiarelli entertained a motion to approve the Consent Agenda for September 5, 2024. Board Member Crosby made a motion to approve the Consent Agenda which includes the Raffle Report and Auditor’s Report, seconded by Board Member Guevara. Motion was approved by a unanimous vote of all members present.

APPOINTMENTS

8. **Appointments (Per County Board rules, Board Chairman Appointments shall lay over until the second board meeting after they are first introduced)**

REPORTS FROM STANDING COMMITTEES

FINANCE COMMITTEE

9. Board member Butitta read in for the first reading of the Annual Appropriation Ordinance Fiscal Year 2025 to be Laid Over. Discussion by Chief Financial Officer Schultz and Board Member Butitta.

ZONING COMMITTEE

10. No Report.

ECONOMIC DEVELOPMENT COMMITTEE

11. No Report.

OPERATIONS & ADMINISTRATIVE COMMITTEE

12. No Report.

PUBLIC WORKS COMMITTEE

13. No Report.

PUBLIC SAFETY AND JUDICIARY COMMITTEE

14. Board Member Lindmark announced the next Public Safety and Judiciary Committee will meet Monday, September 16, 2024.

LEGISLATIVE AND LOBBYING COMMITTEE

15. Board Member Salgado announced two upcoming meetings in October.

UNFINISHED BUSINESS

16. **Appointments read in on July 25, 2024**

Board Member Guevara made a motion to approve appointments A. & B. (as listed below), seconded by Board Member McCarthy. Motion was approved by a unanimous vote of all members present.

A. Washington Park Street Light District, Annual Compensation: \$300

1. Holden Webb (New Appointment), Machesney Park, Illinois, to serve the remainder of a 3-year term expiring April 2027

B. Pecatonica Cemetery Association, Annual Compensation: None

1. Paul E. Seaton (Reappointment), Pecatonica, Illinois, to serve a 6-year term expiring June 2030

ZONING COMMITTEE

- A. Board Member Webster made a motion to approve an Ordinance Granting Site Approval of a 5 MW Commercial Solar Energy Facility (aka a Solar Farm) on a 32.33 +/- Acre Site Commonly Known as 85XX Rote Road (PIN: 12-13-201-001) and 88XX Rote Road (PIN 12-13-101-004), Rockford, Illinois 61107, in Rockford Township, District 8 (with conditions), Laid Over from August 22, 2024 Meeting, seconded by Board Member Butitta. Discussion by Board Member Butitta. Motion was approved by a roll call vote of 12 yes and 8 no votes. (Board Members Booker, Fellars, Guevara, Lindmark, Sweeney, Tassoni, Thompson, and Webster voted no.)

Board Member Webster announced the next Committee Meeting will be scheduled for Wednesday, October 23, 2024 and prior to that the Zoning Board of Appeals will meet Wednesday, October 9, 2024.

NEW BUSINESS

17. **(Per County Board rules, passage will require a suspension of Board rules).**

Board Member Webster announced the Zoning Ordinance comes with conditions.

Board Member Butitta requested from Clerk Gummow an review of voting procedures for the upcoming election.

Board Member Lindmark announced an event this Sunday to honor those who lost their life on 9/11.

Board Member Arena responded to the comments by Jesus Pereira regarding the inability to provide additional funding to Veterans. Discussion by Board Members Goral, Hoffman, Penney, and Hanserd.

ANNOUNCEMENTS & COMMUNICATION

18. County Clerk Gummow submitted the Items Listed Below as Correspondence which were “Placed on File” by Chairman Chiarelli:
- A. County Clerk Gummow submitted from Theresa Grennan, Chief Deputy Winnebago County Treasurer the following:
 - a. Collateralization Report – July 31, 2024
 - b. Investment Report - as of August 1, 2024
 - c. Winnebago County Treasurer Bank Balances –July, 2024

ADJOURNMENT

19. Chairman Chiarelli entertained a motion to adjourn. County Board Member Webster moved to adjourn the meeting, seconded by Board Member Thompson. Motion was approved by a voice vote. The meeting was adjourned at 6:24 p.m.

Respectfully submitted,



Lori Gummow
County Clerk
ar

**REGULAR ADJOURNED MEETING
WINNEBAGO COUNTY BOARD
SEPTEMBER 26, 2024**

1. Chairman Chiarelli Called to Order the Regular Adjourned Meeting of the Winnebago County Board for Thursday, September 26, 2024 at 6:00 p.m.
2. Pastor Sonji Collins from the House of God Church gave the invocation and led the Pledge of Allegiance.
3. Agenda Announcements: None
4. Roll Call: 18 Present. 2 Absent. (Board Members Arena, Booker, Crosby, Fellars, Goral, Guevara, Hanserd, Hoffman, Lindmark, McCarthy, McDonald, Nabors, Salgado, Scrol, Sweeney, Tassoni, Thompson and Webster. (Board Members Butitta and Penney were absent.)

Chairman Chiarelli entertained a motion to allow remote access. Board Member Thompson made a motion to allow remote access for Board Member Penney, seconded by Board Member Nabors. Motion was approved by a unanimous vote of all members present. (Board Members Butitta and Penney were absent.)

Board Member Penney joined remotely at 6:03 p.m.

AWARDS, PRESENTATIONS, PUBLIC HEARINGS, PUBLIC PARTICIPATION, and PROCLAMATIONS

5. Awards - None

Presentations- None

Public Hearings - None

Public Participation – John Tac Brantley, Renewal Turning Point Program, Community Concern, Pro

APPROVAL OF MINUTES

6. Chairman Chiarelli entertained a motion to approve the Minutes. Board Member Thompson made a motion to approve County Board Minutes of August 22, 2024 and layover County Board Minutes of September 5, 2024, seconded by Board Member Lindmark. Motion was approved by a unanimous vote of all members present. (Board Member Butitta was absent.)

CONSENT AGENDA

7. Chairman Chiarelli entertained a motion to approve the Consent Agenda for September 26, 2024. Board Member Thompson made a motion to approve the Consent Agenda which includes the Raffle Report and Auditor's Report, seconded by Board Member Guevara. Motion was approved by a unanimous vote of all members present. (Board Member Butitta was absent.)

APPOINTMENTS

8. **Appointments (Per County Board rules, Board Chairman Appointments shall lay over until the second board meeting after they are first introduced)**

Board Member made Penney made a motion to suspend the rules on Agenda Item B. 1. (as listed below), seconded by Board Member Sweeney. Motion to suspend was approved by a unanimous vote of all members present. (Board Member Butitta was absent.) Board Member Scrol made a motion to approve the New Appointment, seconded by Board Member Guevara. Motion was approved by a unanimous vote of all members present. (Board Member Butitta was absent.)

Chairman Chiarelli held out Agenda Item B.2. (as listed below).

A. New Milford Fire Protection District

1. Walter Anderson (New Appointment), Rockford, Illinois, to serve the remainder of a 3-year term vacated by Robert Sickler expiring May 2027

B. Winnebago County Community Mental Health Board, Annual Compensation: None

1. Amanda Penney (New Appointment), Rockford, Illinois, to serve the remainder of a four-year term (Linda Sandquist) expiring January 2027
2. Terri Hitzke (New Appointment), Loves Park, Illinois, to serve the remainder of the four-term (Mohammad Yunus) expiring January 2028

C. Winnebago County Health Department, Annual Compensation: None

1. Penelope M. Lechtenberg (New Appointment), Rockford, Illinois, to serve the remainder of a three-year term (Louise (Luci) Hoover) expiring October 2025
2. Lori Thompson (New Appointment), Loves Park, Illinois, to serve the remainder of a three-year term (Patricia Lewis) expiring October 2027

D. New Milford Fire Protection District, Annual: Not to exceed \$1,000

1. Walter Anderson (New Appointment), Rockford, Illinois, to serve the remainder of a three-year term (Robert Sickler) expiring May 2027

E. RAVE-Rockford Area Venues and Entertainment Authority, Annual Compensation: None

1. Megan McCoy (Reappointment), Rockford, Illinois, to serve a five-year term expiring June 2029

REPORTS FROM STANDING COMMITTEES

FINANCE COMMITTEE

9. Board Member Salgado made a motion to approve a Resolution Authorizing Settlement of Pending Litigation (Peyton Pitter v. Winnebago County, et al.), seconded by Board Member Hoffman. Discussion by Board Member Salgado. Motion was approved by a unanimous vote of all members present. (Board Member Butitta was absent.)

ZONING COMMITTEE

10. Board Member Webster spoke an upcoming email regarding of the number of chickens allowed in zoning districts.

ECONOMIC DEVELOPMENT COMMITTEE

11. Board Member Sweeney made a motion to approve a Resolution Approving Six Thousand Dollars (\$6,000) from Host Fees to the Rockford Area Convention and Visitors Bureau (RACVB) to Support the 2024 Stroll on State Event, seconded by Board Member McCarthy. Motion was approved by a unanimous vote of all members present. (Board Member Butitta was absent.)
12. Board Member Sweeney made a motion to approve a Resolution Granting Seventy-Five Thousand Dollars (\$75,000) from Host Fees to the Winnebago County Rail Authority (WCRA) for Professional Services to Support the Revitalization of the WCRA and Regional Economic Growth, seconded by Board Member Guevara. Discussion by Board Members Sweeney and Guevara. Motion was approved by a unanimous vote of all members present. (Board Member Butitta was absent.)

OPERATIONS & ADMINISTRATIVE COMMITTEE

13. Board Member McDonald made a motion to approve a Resolution Establishing the Date, Time, and Location of Each Meeting of the Winnebago County Board, seconded by Board Member Hoffman. Motion was approved by unanimous vote of all members present. (Board Member Butitta was absent.)
14. Board Member McDonald made a motion to approve a Resolution Awarding Purchase of Winnebago County Animal Services Transit Van Using CIP 2024 Funds, seconded by Board Member Booker. Motion was approved by a unanimous vote of all members present. (Board Member Butitta was absent.)

PUBLIC WORKS COMMITTEE

15. No Report.

PUBLIC SAFETY AND JUDICIARY COMMITTEE

16. Board Member Lindmark made a motion to approve a Resolution Authorizing the Chairman of the County Board to Execute an Intergovernmental Agreement with the North Park Fire Protection District for Fire and EMS Dispatch Services, seconded by Board Member McDonald. Discussion by Board Members Scrol, Fellars, Arena, and Sweeney. Motion was approved by a roll call vote of 11 yes and 8 no votes. (Board Member Fellars, Goral, Hanserd, Hoffman, Nabors, Salgado, Scrol, and Tassoni voted no.) (Board Member Butitta was absent.)
17. Board Member Lindmark made a motion to approve a Resolution Authorizing the Chairman of the County Board to Execute an Intergovernmental Agreement with the Northwest Fire Protection District for Fire and EMS Dispatch Services, seconded by Board Member McDonald. Discussion by Board Members Booker, Fellars, Hanserd, McDonald, and Webster. Motion was approved by a roll call vote of 11 yes and 8 no votes. (Board Member Fellars, Goral, Hanserd, Hoffman, Nabors, Salgado, Scrol, and Tassoni voted no.) (Board Member Butitta was absent.)
18. Board Member Lindmark made a motion to approve a Resolution Authorizing a Two-Year Agreement with Lexipol, LLC d/b/a LEFTA Systems (“LEFTA Systems”) for Office of Professional Standards Software, seconded by Board Member Thompson. Motion was approved by a unanimous vote of all members present. (Board Member Butitta was absent.)
19. Board Member Lindmark made a motion to approve a Resolution Authorizing the Winnebago County Chairman to Execute an Agreement with Roup, LLC to conduct Online Auctions for Winnebago County Sheriff’s Office Court-Ordered Foreclosure Sales, seconded by Board Member Guevara. Motion was approved by a unanimous vote of all members present. (Board Member Butitta was absent.)
20. Board Member Lindmark made a motion to approve a Resolution Accepting BJA FY24 Byrne Discretionary Community Project Funding and Authorizing the Agreement between the County of Winnebago, Illinois, and the U.S Department of Justice, seconded by Board Member McDonald. Motion was approved by a unanimous vote of all members present. (Board Member Butitta was absent.)
21. Board Member Lindmark made a motion to approve a Resolution Authorizing Independent Contractor Agreement for Services with Tommy Meeks as a Winnebago County Liaison, seconded by Board Member McCarthy. Motion was approved by a unanimous vote of all members present. (Board Member Butitta was absent.)
22. Board Member Lindmark made a motion to approve a Resolution Authorizing Agreement Between the County of Winnebago, Illinois, the 17th Judicial Circuit Court and Remedies Renewing Lives, Inc., seconded by Board Member Hoffman. Discussion by Board Member Arena. Motion failed by a roll call vote of 10 no and 9 yes votes. (Board Members Arena, Booker, Guevara, Lindmark, McCarthy, McDonald, Penney, Sweeney, Thompson, and Webster voted no.) (Board Member Butitta was absent.) Board member Arena made a motion to reconsider the Resolution, seconded by Board Member Sweeney. Motion to reconsider was approved by a unanimous vote of all members present. (Board Member Butitta was absent.) Board Member Arena made a motion to approve the Resolution, seconded by Board Member

Fellars. Discussion by Board Members Sweeney, Lindmark, and Nabors. Motion was approved by a unanimous vote of all members present. (Board Member Butitta was absent.)

23. Board Member Lindmark made a motion to approve a Resolution Authorizing Agreement Between the County of Winnebago, Illinois, and Rosecrance, Inc. for Court-Ordered Assessments Program, seconded by Board Member Guevara. Discussion by Director of the Chairman's Office of Criminal Justice Initiatives Dokken and Board Members Salgado, Nabors, Goral, Arena, Guevara, and Hanserd. Motion was approved by a unanimous vote of all members present. (Board Member Butitta was absent.)

LEGISLATIVE AND LOBBYING COMMITTEE

24. Board Member Salgado made a motion to approve a Resolution Authorizing the Winnebago County Board Chairman to Execute Amendment No. 1 to a Consulting Services Agreement by and between Highstake 35 LLC d/b/a Mercury Public Affairs and the County of Winnebago, Illinois for Federal Lobbyist/Consulting Service, seconded by Board Member Guevara. Discussion by Board Member Salgado and Goral. Motion was approved by a unanimous vote of all members present. (Board Member Butitta was absent.)

UNFINISHED BUSINESS

25. **Appointments read in on August 22, 2024**

Board Member Webster made a motion to approve the Appointment (as listed below), seconded by Board Member McCarthy. Motion was approved by a unanimous vote of all members present. (Board Member Butitta was absent.)

A. Otter Creek Lake Utility District, Annual Compensation: None

1. Jeff Wishop (New Appointment), Rockton, Illinois, to serve the remainder of a 5-year term vacated by J. Ronald Waldschmidt expiring May 2027

Finance Committee

- A. Board Member Salgado made a motion to approve an Annual Appropriation Ordinance Fiscal Year 2025 Laid Over from September 5, 2024 Meeting, seconded by Board Member Goral. Discussion by Chief Financial Officer Schultz and Board Member Salgado. Motion was approved by a roll call sheet of 16 yes and 3 no votes. (Board Members Fellars, Guevara, and McDonald voted no.) (Board Member Butitta was absent.)

NEW BUSINESS

26. **(Per County Board rules, passage will require a suspension of Board rules).**

Board Member Fellars spoke of an incident at Auburn High School and thanked all involved in finding the underlying issues that led to the incident.

Board Member Penney announced an upcoming motorcycle event on October 19th.

Board Member Hanserd thanked Shawn Franks for installing a handicap parking space in front of the County Administration Building and the Sheriff's Department for providing officers for a fund raiser event.

Board Member Fellers thanked the Sheriff's Department for providing security at the round-about while landscaping the circle.

ANNOUNCEMENTS & COMMUNICATION

27. County Clerk Gummow gave an update on the upcoming Election.

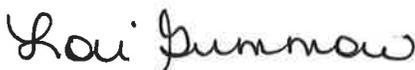
County Clerk Gummow submitted the Items Listed Below as Correspondence which were "Placed on File" by Chairman Chiarelli:

- A. County Clerk Gummow submitted from the United States Nuclear Regulatory Commission the following:
 - a. Federal Register/Vol. 89, No. 170/Tuesday, September 3, 2024/Notices
 - b. Updated Inspection Plan and Assessment Follow-Up Letter for Byron Station, Units 1 and 2 (Report 05000455/2024005 and 05000454/2024005)
 - c. Braidwood Station, Units 1 and 2, and Byron Station, Unit Nos. 1 and 2 -Audit Plan Support of Review of License Amendment Request Regarding Deletion of Technical Specification 5.6.b.5 (EPID L-2024-LLA-0055)
 - d. Byron Station, Units 1 and 2 – Notification of an NRC Biennial Licensed Operator Requalification Program Inspection and Request for Information
- B. County Clerk Gummow submitted a Monthly Report from the Winnebago County Clerk and Winnebago County Recorder's Office for August, 2024.

ADJOURNMENT

28. Chairman Chiarelli entertained a motion to adjourn. County Board Member Webster moved to adjourn the meeting, seconded by Board Member Thompson. Motion was approved by a voice vote. The meeting was adjourned at 7:10 p.m.

Respectfully submitted,



Lori Gummow
County Clerk
ar

CONSENT AGENDA

RAFFLE APPLICATION REPORT

Presently the County Clerk's office has Raffle Applications submitted by
7 different organization for 7 Raffles.

All applying organizations have complied with the requirements of the Winnebago County Raffle Ordinance. All fees have been collected, bonds received and all individuals involved with the raffles have received the necessary Sheriff's Department clearance.

The Following Have Requested A Class A, General License				
LICENSE #	# OF RAFFLES	NAME OF ORGANIZATION	LICENSE DATES	AMOUNT
31172	1	ST. MARY CATHOLIC CHURCH	10/01/24-10/20/24	\$400.00
31174	1	H.O.P.E. FOUNDATION	10/14/24-09/05/25	\$9,050.00
31175	1	BARBARA OLSON CENTER OF HOPE	10/11/24-11/07/24	\$4,995.00
31176	1	CENTER OF SIGHT & HEARING	11/14/2024	\$2,000.00
31177	1	ROCKFORD SYMPHONY ORCHESTRA	10/21/24-01/18/25	\$5,000.00
31178	1	PAULSON AGRICULTURE MUSEUM	10/19/2024	\$2,000.00

The Following Have Requested a Class B, MULTIPLE (2, 3 OR 4) LICENSE				
LICENSE #	# OF RAFFLES	NAME OF ORGANIZATION	LICENSE DATES	AMOUNT

The Following Have Requested a Class C, One Time Emergency License				
LICENSE #	# OF RAFFLES	NAME OF ORGANIZATION	LICENSE DATES	AMOUNT

The Following Have Requested a Class D,E,& F Limited Annual License				
LICENSE #	# OF RAFFLES	NAME OF ORGANIZATION	LICENSE DATES	AMOUNT
31173	1	ROCKFORD ICE HOGS	10/11/24-10/11/25	\$4,999.99

This concludes my report,

Deputy Clerk Daisy Carrillo

LORI GUMMOW
Winnebago County Clerk

Date 10-Oct-24

County Board Meeting: 10/10/24

RESOLUTION

TO THE HONORABLE COUNTY BOARD OF WINNEBAGO COUNTY:

Your County Auditor respectfully submits the following summarized report of the claims to be paid and approved:

	<u>FUND NAME</u>		<u>RECOMMENDED FOR PAYMENT</u>
001	GENERAL FUND	\$	468,032
101	PUBLIC SAFETY TAX	\$	23,055
103	DOCUMENT STORAGE FUND	\$	26,799
105	VITAL RECORDS FEE FUND	\$	1,640
106	RECORDERS DOCUMENT FEE FUND	\$	11,338
111	CHILDREN'S WAITING ROOM FUND	\$	63
114	911 OPERATIONS FUND	\$	58,460
115	PROBATION SERVICE FUND	\$	2,193
116	HOST FEE FUND	\$	1,046,370
119	CORONER FEE FUND	\$	25,155
123	STATE DRUG FORFEITURE ST ATTY	\$	9,635
129	COUNTY AUTOMATION FUND	\$	4,518
131	DETENTION HOME	\$	18,043
146	SPECIALTY COURTS FUND	\$	14,543
155	MEMORIAL HALL	\$	25,491
157	CIRCUIT CLERK ADMIN FUND	\$	15,579
161	COUNTY HIGHWAY	\$	46,397
164	MOTOR FUEL TAX FUND	\$	767,989
165	TOWNSHIP HIGHWAY FUND	\$	173
181	VETERANS ASSISTANCE FUND	\$	30,934
185	HEALTH INSURANCE	\$	251,811
194	TORT JUDGMENT & LIABILITY	\$	23,289
196	MENTAL HEALTH TAX FUND	\$	1,140,504
214	2013E DEBT SERVICE FUND	\$	803
301	HEALTH GRANTS	\$	85,607
302	SHERIFF'S DEPT GRANTS	\$	11
304	PROBATION GRANTS	\$	57,321
309	CIRCUIT COURT GRANT FUND	\$	4,881
314	CJCC GRANTS FUND	\$	37,654
401	RIVER BLUFF NURSING HOME	\$	183,527
410	ANIMAL SERVICES	\$	34,695
420	555 N COURT OPERATIONS FUND	\$	26,919
430	WATER FUND	\$	60
501	INTERNAL SERVICES	\$	12,628
743	CAPITAL PROJECTS FUND	\$	305,489
751	POLICE TRAINING CENTER PROJECT	\$	31,787
	TOTAL THIS REPORT	\$	<u>4,793,393</u>

The adoption of this report is hereby recommended:



William Crowley, County Auditor

ADOPTED: This 10th day of October 2024 at the City of Rockford, Winnebago County, Illinois.

Joseph Chiarelli, Chairman of the
Winnebago County Board of
Rockford, Illinois

ATTEST:

Lori Gummow, Clerk of the Winnebago
County Board of Rockford, Illinois

Appointments

Reports of Standing Committees

**OPERATIONS &
ADMINISTRATIVE
COMMITTEE**



Resolution Executive Summary

For ARPA or CIP Projects

Prepared By: Purchasing Department for Facilities
Committee Name: Operations & Administrative Committee
Committee Date: October 3, 2024
Board Date: October 10, 2024
Resolution Title: Resolution Awarding Public Safety Building Concrete Ramp Snow & Ice Melt Replacement Using CIP 2025 Funds

Budget Information

Budgeted? YES	Amount Budgeted? \$350,000
If not, originally budgeted, explain the funding source?	
If ARPA or CIP funded, original Board approved amount?	\$350,000
Over or Under approved amount? UNDER	By: \$50,525
Reason for ARPA or CIP increase? N/A	
If ARPA funded, was it approved by Baker Tilly? N/A	
ORG/OBJ/Project Codes: 82200-46320 Descriptor: CIP 2025	
Budget Impact? \$299,475	

Background Information: The Public Safety Building Concrete Ramp and Ice Melt system is in need of replacement. This ramp allows access into our underground parking that provides public safety access for several emergency operations including the Coroner's Office.

Richard L. Johnson has provided the engineering support on this project to develop the scope of work materials prior to bid. In August of 2024, the Purchasing Department went out for Bid #24B-2357 to replace the concrete ramp snow and ice melt system. This project yielded (4) bids with the lowest bid received from Sjostrom & Sons. (See Resolution Exhibit A).

The Invitation to Bid was emailed to 90 potential bidders and local suppliers. It was also publicly advertised in the RRStar and on the County website. The pre-bid meeting was mandatory. We had 13 attendees representing 10 companies.

Recommended By: Facilities Department

Follow-Up Steps: Purchasing will prepare the Purchase Order to Sjostrom & Sons for \$299,475.

RESOLUTION
of the
COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS

Sponsored by: Keith McDonald

Submitted by: Operations and Administrative Committee

2024 CR

**RESOLUTION AWARDING PUBLIC SAFETY BUILDING CONCRETE RAMP SNOW & ICE MELT REPLACEMENT
USING CIP 2025 FUNDS**

WHEREAS, the Code of Ordinances for the County of Winnebago, Illinois, provides as in Section 2-357 (b) (1), Conditions for use. All procurements whose value equals or exceeds the competitive bidding threshold of \$30,000 shall be awarded by competitive sealed bidding in accordance with this section except as otherwise provided in 2-357(c) (Request for Proposals), 2-357(d) (Professional Services), 2-357(e) (Sole-Source), 2-357(f) (Emergency Procurements), 2-357(g) (Cooperative Joint Purchasing) or as provided by State statute; and,

WHEREAS, the Public Safety Building Concrete Ramp Snow & Ice Replacement system is in need of repair; and,

WHEREAS, the County went out for Bid #24B-2357 PSB Concrete Ramp Snow & Ice Melt Replacement Project; and,

WHEREAS, the Operations and Administrative Committee of the County Board for the County of Winnebago, Illinois has reviewed the Bid Tab (Resolution Exhibit A) for the aforementioned purchase and recommends awarding to:

**SJOSTROM & SONS, INC.
1129 HARRISON AVENUE
ROCKFORD, IL 61104**

NOW, THEREFORE, BE IT RESOLVED, by the County Board of the County of Winnebago, Illinois, that the Director of Purchasing is authorized to issue a County Purchase Order, on behalf of the County of Winnebago, in the amount of \$299,475 to Sjostrom & Sons, Inc. 1129 Harrison Avenue Rockford, IL 61104.

BE IT FURTHER RESOLVED, that this Resolution shall be in full force and effective immediately upon its adoption and the Clerk of the County Board is hereby authorized to prepare and deliver certified copies of this Resolution to the Director of Court Services, Juvenile Detention Center Administrator, Director of Purchasing, Finance Director, Facilities Director, County Board Office and County Auditor.

Respectfully Submitted,
OPERATIONS AND ADMINISTRATIVE COMMITTEE

AGREE

DISAGREE

KEITH McDONALD, CHAIR

KEITH McDONALD, CHAIR

VALERIE HANSERD, VICE CHAIR

VALERIE HANSERD, VICE CHAIR

PAUL ARENA

PAUL ARENA

JOHN BUTITTA

JOHN BUTITTA

JOE HOFFMAN

JOE HOFFMAN

JAIME SALGADO

JAIME SALGADO

MICHAEL THOMPSON

MICHAEL THOMPSON

The above and foregoing Resolution was adopted by the County Board of the County of

Winnebago, Illinois this ____ day of _____ 2024.

ATTESTED BY:

JOSEPH CHIARELLI
CHAIR OF THE COUNTY BOARD
OF THE COUNTY OF WINNEBAGO, ILLINOIS

LORI GUMMOW
CLERK OF THE COUNTY BOARD
OF THE COUNTY OF WINNEBAGO, ILLINOIS

**BID TAB Concrete Ramp Snow and Ice Melt Repl.
@ Public Safety Building**

Bid Date: September 20, 2024

Bid #24B-2357 RLJA #24-027

BIDDERS	BID QUAR	ADDM. RCPT.	SITE INSP.	PRE-BID MTG	CERTIFICATIONS	BASE BID	UNIT PRICES	CALENDAR DAYS
							Rem. Unsuitable soil prov.gran. backfill-CU	
Larson & Larson Bldrs 5612 Industrial Ave. Loves Park, IL 85-633-1773	5%	2	9/16	YES	YES	\$345,000	\$85.00	35
Scandroli Construction 1321 Capital Drive Rockford, IL 815-962-4037	5%	2	YES	YES	YES	\$323,323	\$85.00	45
Sjostrom & Sons 1129 Harrison Ave. Rockford, IL 815-226-0330	5%	2	YES	YES	YES	\$299,475	\$56.00	36
Stenstrom GC 2020 20th Street Rockford, IL 815-398-3478	5%	2	YES	YES	YES	\$344,800	\$75.00	35



Resolution Executive Summary

For ARPA or CIP Projects

Prepared By: Purchasing Department
Committee Name: Operations & Administrative Committee
Committee Date: October 3, 2024
Board Date: October 10, 2024
Resolution Title: Resolution Awarding Public Safety Building Asbestos Abatement Contractor Using ARPA Funds

Budget Information

Budgeted? YES	Amount Budgeted? \$579,600
If not, originally budgeted, explain the funding source?	
If ARPA or CIP funded, original Board approved amount?	\$579,600
Over or Under approved amount? UNDER	By: 128,200
Reason for ARPA or CIP increase? N/A	
If ARPA funded, was it approved by Baker Tilly? N/A	
ORG/OBJ/Project Codes: 61300-46320-RP028 Descriptor:	
Budget Impact? \$451,400	

Background Information: As a part of the Public Safety Building Design-Build Project, it was determined a better strategy to begin abatement while selecting a design-build contractor. The abatement scope of work covers the first and second mobilization in-between construction demolition.

Brownfield Environmental provided additional testing and consulting support prior to bid. In August of 2024, the Purchasing Department went out for Bid #24B-2356 on the PSB Asbestos Abatement Project. This project yielded (9) bids with the lowest bid received from Husar Abatement. (See Resolution Exhibit A). Husar Abatement is out of Franklin Park, IL but currently has completed several jobs for The City of Rockford and RPS 205.

The bid tab will allow you to see the full budget breakdown including one alternate, unit pricing scenarios and contingency.

The Invitation to Bid was emailed to 15 potential bidders and local suppliers. It was also publicly advertised in the RRStar and on the County website. The pre-bid meeting was mandatory. We had 14 attendees representing 13 companies.

Recommended By: County Administration & PSB Sub-Committee

Follow-Up Steps: Purchasing will prepare the Purchase Order to Husar Abatement for \$451,400.

RESOLUTION
of the
COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS

Sponsored by: Keith McDonald

Submitted by: Operations and Administrative Committee

2024 CR

RESOLUTION AWARDING PUBLIC SAFETY BUILDING ASBESTOS ABATEMENT CONTRACTOR
USING ARPA FUNDS

WHEREAS, the Code of Ordinances for the County of Winnebago, Illinois, provides as in Section 2-357 (b) (1), Conditions for use. All procurements whose value equals or exceeds the competitive bidding threshold of \$30,000 shall be awarded by competitive sealed bidding in accordance with this section except as otherwise provided in 2-357(c) (Request for Proposals), 2-357(d) (Professional Services), 2-357(e) (Sole-Source), 2-357(f) (Emergency Procurements), 2-357(g) (Cooperative Joint Purchasing) or as provided by State statute; and,

WHEREAS, the Public Safety Building Asbestos Abatement project is in-process; and,

WHEREAS, the County went out for Bid #24B-2356 PSB Asbestos Abatement Project; and,

WHEREAS, the Operations and Administrative Committee of the County Board for the County of Winnebago, Illinois has reviewed the Bid Tab (Resolution Exhibit A) for the aforementioned purchase and recommends awarding to:

HUSAR ABATEMENT LTD.
10215 FRANKLIN AVENUE
FRANKLIN PARK, IL 60131

NOW, THEREFORE, BE IT RESOLVED, by the County Board of the County of Winnebago, Illinois, that the Director of Purchasing is authorized to issue a County Purchase Order, on behalf of the County of Winnebago, in the amount of \$451,400 to Husar Abatement LTD, 10215 Franklin Avenue, Franklin Park, IL 60131.

BE IT FURTHER RESOLVED, that this Resolution shall be in full force and effective immediately upon its adoption and the Clerk of the County Board is hereby authorized to prepare and deliver certified copies of this Resolution to the Director of Court Services, Juvenile Detention Center Administrator, Director of Purchasing, Finance Director, Facilities Director, County Board Office and County Auditor.

Respectfully Submitted,
OPERATIONS AND ADMINISTRATIVE COMMITTEE

AGREE

DISAGREE

KEITH McDONALD, CHAIR

KEITH McDONALD, CHAIR

VALERIE HANSERD, VICE CHAIR

VALERIE HANSERD, VICE CHAIR

PAUL ARENA

PAUL ARENA

JOHN BUTITTA

JOHN BUTITTA

JOE HOFFMAN

JOE HOFFMAN

JAIME SALGADO

JAIME SALGADO

MICHAEL THOMPSON

MICHAEL THOMPSON

The above and foregoing Resolution was adopted by the County Board of the County of

Winnebago, Illinois this ____ day of _____ 2024.

ATTESTED BY:

JOSEPH CHIARELLI
CHAIR OF THE COUNTY BOARD
OF THE COUNTY OF WINNEBAGO, ILLINOIS

LORI GUMMOW
CLERK OF THE COUNTY BOARD
OF THE COUNTY OF WINNEBAGO, ILLINOIS

BID TAB

24B-2356 PUBLIC SAFETY BUILDING – ASBESTOS ABATEMENT PROJECT

Thursday, September 5, 2024 - 11:00 AM

Vendor	MRD Group Inc.	Blue Stone Environmental	Robinson Brothers Environmental	Spectrum Environmental	Husar Abatement	Kinsale Contracting Group	Abel Plus Services Inc.	Colfax Corporation	M&O Environmental
4th Floor First Mobilization	\$59,700	\$30,450	\$67,000	\$53,250	\$16,700	\$36,435	\$125,000	\$34,500	\$21,000
4th Floor Second Mobilization	\$22,500	\$12,000	\$19,000	\$21,250	\$4,000	\$22,085	\$99,000	\$11,600	\$17,500
Fourth Floor Total	\$82,200	\$42,450	\$86,000	\$74,500	\$20,700	\$58,520	\$224,000	\$46,100	\$38,500
3rd Floor First Mobilization	\$299,000	\$147,900	\$106,500	\$107,725	\$123,000	\$75,555	\$328,000	\$95,000	\$111,000
3rd Floor Second Mobilization	\$22,500	\$78,000	\$24,650	\$92,225	\$3,000	\$49,960	\$190,000	\$57,500	\$120,000
Third Floor Total	\$321,500	\$225,900	\$131,150	\$199,950	\$126,000	\$125,515	\$518,000	\$152,500	\$231,000
2nd Floor First Mobilization	\$150,180	\$213,150	\$102,000	\$169,950	\$125,000	\$185,310	\$290,000	\$170,000	\$150,000
2nd Floor Second Mobilization	\$22,500	\$21,600	\$22,000	\$60,000	\$3,000	\$44,065	\$124,000	\$23,000	\$87,000
Second Floor Total	\$172,680	\$234,750	\$124,000	\$229,950	\$128,000	\$229,375	\$414,000	\$193,000	\$237,000
1st Floor First Mobilization	\$90,000	\$43,500	\$89,000	\$67,950	\$51,000	\$62,030	\$190,000	\$66,500	\$58,000
1st Floor Second Mobilization	\$22,500	\$8,400	\$15,000	\$37,000	\$3,000	\$18,880	\$95,000	\$27,700	\$53,000
First Floor Total	\$112,500	\$51,900	\$104,000	\$104,950	\$54,000	\$80,910	\$285,000	\$94,200	\$111,000
Total Bid Amount Floors 1, 2, 3 & 4	\$688,880	\$555,000	\$445,150	\$609,350	\$328,700	\$494,380	\$1,441,000	\$485,800	\$617,500

Vendor	MRD Group Inc.	Blue Stone Environmental	Robinson Brothers Environmental	Spectrum Environmental	Husar Abatement	Kinsale Contracting Group	Abel Plus Services Inc.	Colfax Corporation	M&O Environmental
Alternate 1: Basement	\$139,900	\$95,000	\$104,000	\$124,950	\$72,700	\$96,470	\$176,000	\$165,000	\$130,000
Supplemental Unit Pricing									
Sink with ACM Coating Removal (intact)	\$250/each	\$250/each	\$100/each	\$162.50/each	\$100/each	\$150/each	\$200/each	\$115/each	\$500/each
Vibration Dampener Removal	\$550/each	\$2,200/each	\$400/each	\$325/each	\$500/each	\$500/each	\$3,000/each	\$140/each	\$500/each
Asbestos Containing Floor Tile & Associated Mastic Removal	\$5/SF	\$5/SF	\$4/SF	\$6.50/SF	\$4/SF	\$6/SF	\$12/SF	\$9/SF	\$8/SF
Non-Asbestos Containing Associated Mastic Removal (Chemical)	\$4.50/SF	\$5/SF	\$3/SF	\$3.50/SF	\$3/SF	\$3/SF	\$10/SF	\$7/SF	\$10/SF
Non-Asbestos Containing Associated Mastic Removal (Grinding)	\$4.50/SF	\$4/SF	\$4/SF	\$3.25/SF	\$3/SF	\$5/SF	\$12/SF	\$5/SF	\$12/SF
Fire Door Removal (intact)	\$250/each	\$3,000/each	\$100/each	\$325/each	\$150/each	\$400/each	\$600/each	\$140/each	\$200/each
Asbestos Laborer with incidental hand tools & equipment	\$180/per hour	\$105/per hour	\$90/per hour	\$168.50/per hour	\$125/per hour	\$128.90/per hour	\$200/per hour	\$138/per hour	\$188/per hour

Budget Scenario

Budget	\$579,600
Base Bid	\$ 328,700
Basement Alternate	\$ 72,700
Supplemental Unit Pricing/ Contingency	\$ 50,000
	\$ 451,400
Variance	\$128,200



Resolution Executive Summary

Prepared By: Purchasing Department
Committee: Operations and Administrative Committee
Committee Date: October 3, 2024
Board Meeting Date: October 10, 2024
Resolution Title: Resolution Awarding Facilities Janitorial Services

Was item budgeted? Yes	Appropriation Amount: N/A
If not, explain funding source:	
ORG/OBJ/Project Code:	Descriptor:
Each department use their own funds	

Background Information: Through the Purchasing and Facilities Department it was determined to go out for RFP on county-wide Facilities Janitorial Services. This service is budgeted by department. We have been under contract with our current vendor since 2016 and continued month to month due to COVID and strict cleaning requirements.

In July 2024, an RFP was issued #24P-2358 Facilities Janitorial Services. There was a total of (5) five proposal submissions received with the lowest responsible bidder being Eco Clean Maintenance, Inc., based on a three (3) day and five (5) day cleaning schedule, see Resolution Exhibit A. Our goal was to determine pricing through the RFP process in hopes to increase janitorial services frequency. Currently, we are paying for a two (2) day per week cleaning scenario, due to previous budget restraints. Ideally, we would like to increase to a five (5) day cleaning scenario, as it was in years past. This will also allow us to increase the frequency of cleaning as well as better manage carpet cleaning county-wide.

In comparison, the county is currently paying \$35,946 a month for a two-day a week cleaning scenario. The below comparison breaks down the existing vendor and proposed vendor pricing.

	Existing Vendor	Proposed Vendor	
	Advanced Cleaning Systems	Eco Clean Maintenance, Inc.	
	2 Day Per Week + Misc. Cleaning	3 Day Per Week + Misc. Cleaning	5 Day Per Week + Misc. Cleaning
Monthly Expense Total	\$ 35,946	\$ 34,712	\$ 52,688
Annually Expense Total	\$ 431,352	\$ 416,544	\$ 632,256

Recommendation: It is recommended by Shawn Franks, Director of Facilities, that the County awards Request for Proposal #24P-2358 Facilities Janitorial Services to Eco Clean Maintenance, Inc., for a two-year contract with three one-year renewal options on a 5-day a week cleaning schedule.

Follow-Up: The Facilities Department will work with the successful vendor on the annual service.

R E S O L U T I O N
of the
COUNTY BOARD OF THE COUNTY OF WINNEBAGO, ILLINOIS

Sponsored by: Keith McDonald, Committee Chairman
Submitted by: Operations and Administrative Committee

2024 CR

RESOLUTION AWARDING FACILITIES JANITORIAL SERVICES

WHEREAS, the Code of Ordinances for the County of Winnebago, Illinois, provides as in Section 2-357 (b) (1), Conditions for use. All procurements whose value equals or exceeds the competitive bidding threshold of \$30,000 shall be awarded by competitive sealed bidding in accordance with this section except as otherwise provided in 2-357(c) (Request for Proposals), 2-357(d) (Professional Services), 2-357(e) (Sole-Source), 2-357(f) (Emergency Procurements), 2-357 (g) (Cooperative Joint Purchasing) or as provided by State statute; and,

WHEREAS, several County of Winnebago facilities buildings need janitorial services; and,

WHEREAS, the Operations and Administrative Committee of the County Board for the County of Winnebago, Illinois has reviewed the Proposals received for the aforementioned project and recommends awarding the contract as follows:

ECO CLEAN MAINTENANCE, INC.
515 WEST WRIGHTWOOD AVENUE
ELMHURST, ILLINOIS 60126

(See Proposal Tab, Resolution Exhibit A)

NOW, THEREFORE, BE IT RESOLVED, that the County Board of the County of Winnebago, Illinois that the County Board Chairman is authorized to execute a contract award, on behalf of the County of Winnebago, with ECO CLEAN MAINTENANCE, INC., 515 WEST WRIGHTWOOD AVENUE, ELMHURST, ILLINOIS 61026.

BE IT FURTHER RESOLVED, that this Resolution shall be in full force and effective immediately upon its adoption and the Clerk of the County Board is hereby authorized to prepare and deliver certified copies of this Resolution to the Director of Facilities, Purchasing Department, Board Office, Finance Director and County Auditor.

Respectfully Submitted,
OPERATIONS AND ADMINISTRATIVE COMMITTEE

AGREE

DISAGREE

KEITH McDONALD, CHAIR

KEITH McDONALD, CHAIR

VALERIE HANSERD, VICE CHAIR

VALERIE HANSERD, VICE CHAIR

PAUL ARENA

PAUL ARENA

JOHN BUTITTA

JOHN BUTITTA

JOE HOFFMAN

JOE HOFFMAN

JAIME SALGADO

JAIME SALGADO

MICHAEL THOMPSON

MICHAEL THOMPSON

The above and foregoing Resolution was adopted by the County Board of the County of

Winnebago, Illinois this ____ day of _____ 2024.

ATTESTED BY:

JOSEPH CHIARELLI
CHAIR OF THE COUNTY BOARD
OF THE COUNTY OF WINNEBAGO, ILLINOIS

LORI GUMMOW
CLERK OF THE COUNTY BOARD
OF THE COUNTY OF WINNEBAGO, ILLINOIS

24B-2358 FACILITIES JANITORIAL SERVICES PROPOSAL TAB

		Morgan Building Maintenance, Inc. Belvidere, IL	A Better Choice Rockford, IL	GSF USA Loves Park, IL	Eco Clean Maintenance, Inc. Elmhurst, IL	Advanced Cleaning Systems Rockford, IL
Cleaning Per Month Expense Total						
A	Total 3 Day	\$98,200.00	\$73,012.24	\$112,488.72	\$26,632.00	\$51,170.00
B	Total 5 Day	\$149,319.00	\$80,542.68	\$170,381.16	\$44,608.00	\$72,491.00
C	Misc. Cleaning Day(s)	\$23,730.00	\$17,964.90	\$22,766.04	\$8,080.00	\$15,615.00
Cleaning Scenario + Monthly Expense						
A+C	Total 3 Day	\$121,930.00	\$90,977.14	\$135,254.76	\$34,712.00	\$66,785.00
B+C	Total 5 Day	\$173,049.00	\$98,507.58	\$193,147.20	\$52,688.00	\$88,106.00
Cleaning Scenario + Annual Expense						
	Total 3 Day	\$1,463,160.00	\$1,091,725.68	\$1,623,057.12	\$416,544.00	\$801,420.00
	Total 5 Day	\$2,076,588.00	\$1,182,090.96	\$2,317,766.40	\$632,256.00	\$1,057,272.00
Regular Cleaning 3 or 5 Day Pricing Scenario						
Regular Cleaning 3 or 5 Day Pricing Scenario	Admin					
	3 Day	\$8,074.00	\$4,766.49	\$5,577.59	\$1,944.00	\$4,402.00
	5 Day	\$12,883.00	\$5,622.14	\$8,447.26	\$3,298.00	\$7,199.00
	CJC					
	3 Day	\$31,255.00	\$13,397.99	\$55,940.57	\$7,887.00	\$10,948.00
	5 Day	\$50,000.00	\$16,651.35	\$84,705.26	\$13,456.00	\$13,633.00
	JJC					
	3 Day	\$6,865.00	\$4,596.73	\$4,560.62	\$1,496.00	\$3,563.00
	5 Day	\$10,964.00	\$6,119.88	\$6,890.83	\$2,493.00	\$5,802.00
	Adult Probation					
	3 Day	\$4,083.00	\$3,990.90	\$2,779.43	\$1,125.00	\$3,593.00
	5 Day	\$6,487.00	N/A	\$4,214.72	\$1,875.00	\$5,897.00
	Wellness					
	3 Day	\$852.00	N/A	\$336.50	\$395.00	\$1,885.00
	5 Day	\$1,333.00	\$1,896.81	\$516.44	\$595.00	\$2,994.00
	OCH					
	3 Day	\$7,708.00	\$3,271.00	\$7,509.25	\$3,595.00	\$1,257.00
	5 Day	\$10,980.00	\$4,172.39	\$11,538.76	\$5,995.00	\$1,952.00
	CH					
	3 Day	\$20,879.00	\$26,589.00	\$16,129.02	\$5,095.00	\$15,983.00
5 Day	\$27,126.00	\$26,700.00	\$24,374.80	\$8,448.00	\$22,585.00	
PSB						
3 Day	\$18,484.00	\$16,400.13	\$19,655.74	\$5,095.00	\$9,539.00	
5 Day	\$29,546.00	\$19,380.11	\$29,693.09	\$8,448.00	\$12,429.00	
Miscellaneous Cleaning Schedule						
Miscellaneous Cleaning Schedule	Memorial Hall					
	1 day per week (bi weekly)	\$784.00	\$382.22	\$708.04	\$250.00	\$397.00
	WCHD					
	Per Month	\$11,592.00	\$10,512.48	\$8,872.14	\$4,774.00	\$8,905.00
	Animal Services					
	Per month 6 days per week	\$4,032.00	\$2,807.58	\$3,341.01	\$695.00	\$2,151.00
	JDC					
	Per month 6 days per week	\$3,239.00	\$1,575.00	\$1,960.53	\$850.00	\$1,691.00
Highway						
per month 6 days per week	\$4,083.00	\$2,687.62	\$7,884.32	\$1,511.00	\$2,471.00	

UNFINISHED BUSINESS

NEW BUSINESS

ANNOUNCEMENTS & COMMUNICATIONS



WINNEBAGO COUNTY

— ILLINOIS —

Announcements & Communications

Date: October 10, 2024

Item: Correspondence to the Board

Prepared by: County Clerk Lori Gummow

Governing Statute(s): State of Illinois Counties Code [55 ILCS 5/Div. 3-2, Clerk](#)

County Code: [Ch 2. Art. II. Div. 4, Sec. 2.86 – Record Keeping & Communications](#)

Background: The items listed below were received as correspondence.

1. County Clerk Gummow received from the United States Nuclear Regulatory Commission the following:
 - a. Braidwood Station, Units 1 and 2 and Byron Station, Unit Nos. 1 and 2-Request for Additional Information (EPID 2023-LLA-0136)
 - b. Federal Register/Vol. 89, No. 190/Tuesday, October 1, 2024/Notices
2. County Clerk Gummow received from the U.S Environmental Protection Agency a flyer regarding “Cleanup to Begin at the Illinois Cabinet Company Site” in Rockford, Illinois.
3. County Clerk Gummow received from Theresa Grennan, Chief Deputy Winnebago County Treasurer the following:
 - a. Collateralization Report – August 31, 2024
 - b. Investment Report - as of September 1, 2024
 - c. Winnebago County Treasurer Bank Balances –August, 2024

Adjournment